

## COMPANY PRESENTATION

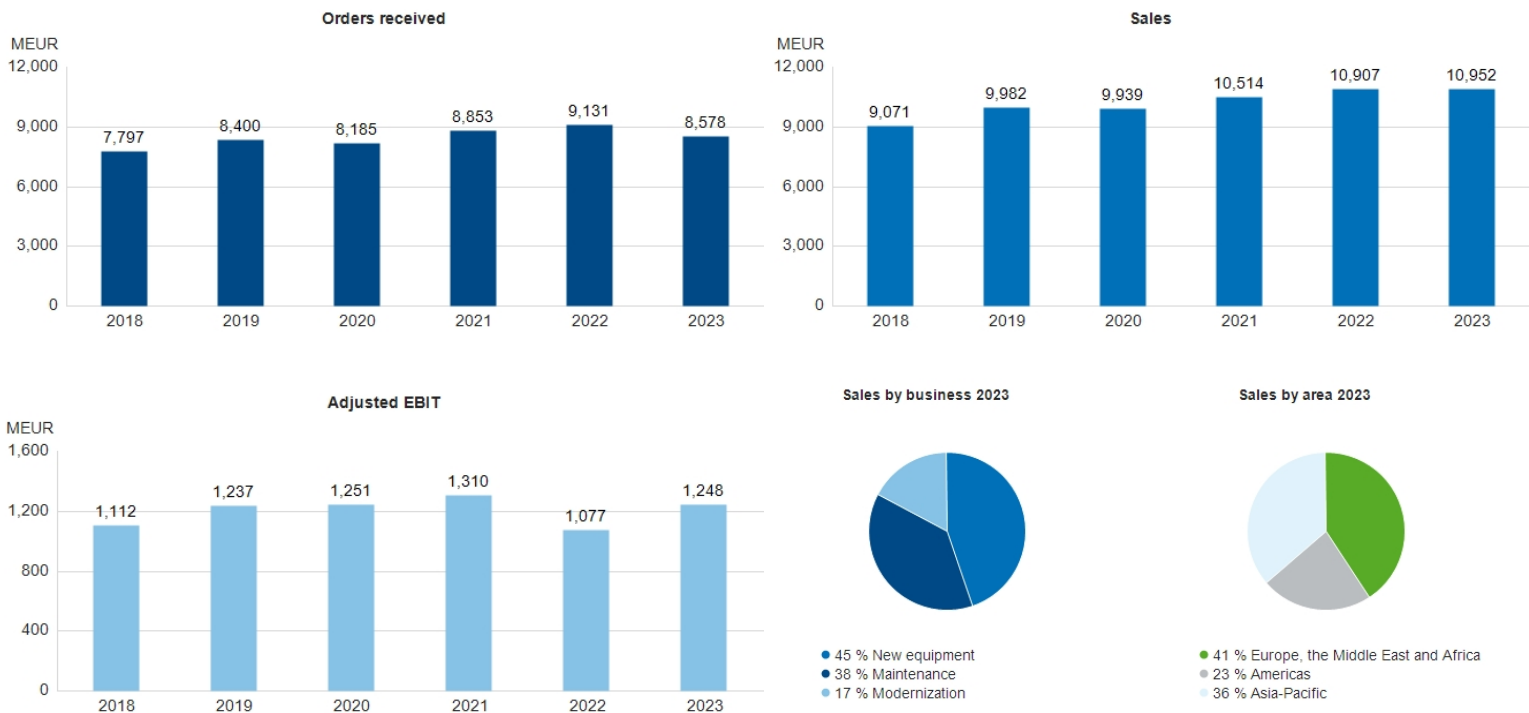
At KONE, our mission is to improve the flow of urban life. As a global leader in the elevator and escalator industry, KONE provides elevators, escalators and automatic building doors, as well as solutions for maintenance and modernization, which add value to the life cycle of any building. Through more effective People Flow®, we make people's journeys safe, convenient and reliable, in taller, smarter buildings. Together with our partners and customers around the world, we help cities to become better places to live in. In 2023, KONE had annual sales of EUR 11.0 billion, and at the end of the year over 60,000 employees. KONE class B shares are listed on the Nasdaq Helsinki Ltd. in Finland.



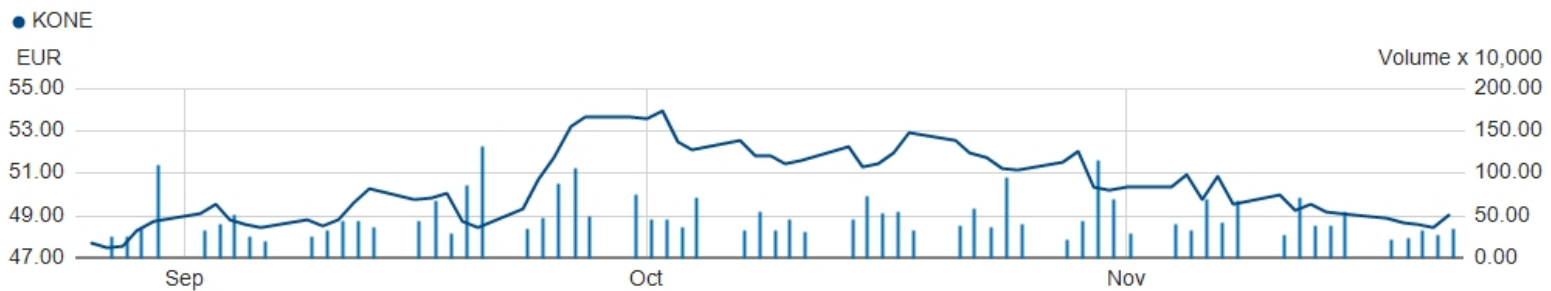
KEY FIGURES (MEUR)	1-12/2023	1-12/2022	1-12/2021
Orders received	8,577.7	9,131.3	8,852.8
Order book	8,715.7	9,026.1	8,564.0
Sales	10,952.3	10,906.7	10,514.1
Operating income (EBIT)	1,200.1	1,031.2	1,295.3
Operating income margin (EBIT margin), %	11.0	9.5	12.3
Adjusted EBIT*	1,248.4	1,076.6	1,309.8
Adjusted EBIT margin* (%)	11.4	9.9	12.5
Income before tax	1,206.1	1,028.4	1,320.8
Net income	931.6	784.5	1,022.7
Basic earnings per share (EUR)	1.79	1.50	1.96
Cash flow from operations (before financing items and taxes)	1,485.2	754.7	1,828.7
Interest-bearing net debt	-1,013.4	-1,309.0	-2,164.1
Equity ratio (%)	40.9	40.3	41.2
Return on equity (%)	33.0	25.9	32.0
Net working capital (including financing items and taxes)	-861.2	-903.9	-1,468.2

KEY FIGURES (MEUR)	1-12/2023	1-12/2022	1-12/2021
Gearing (%)	-36.4	-45.7	-67.6

\* KONE presents adjusted EBIT as an alternative performance measure to enhance comparability of business performance between reporting periods.



Market	NASDAQ Helsinki	<b>SHARE DATA</b> <span style="float: right;">22/11/2024</span>			
Symbol	KNEBV	Currency	EUR	Volume	366,561
ISIN	FI0009013403	Previous Close	49.06	Number of shares	453,187,148
Industry	Industrial Goods & Services	Change (%)	1.18	Market Cap (EUR)	22.23 bn



MAJOR SHAREHOLDERS 30/09/2024		A-SHARES	B-SHARES	TOTAL SHARES
1	Herlin Antti	70,561,608	53,062,160	123,623,768
2	Polttina Oy	N/A	17,271,928	17,271,928
3	Wipunen Varainhallinta Oy	N/A	16,350,000	16,350,000
4	KONE Foundation	5,647,104	9,859,632	15,506,736
5	KONE Oyj	N/A	11,869,230	11,869,230

#### KEY PROPOSITIONS OF KONE AS AN INVESTMENT

- Operating in a global growth industry, where growth is supported by three strong megatrends
- Life-cycle business model with high share of stable service revenue
- Global leader with wide geographic coverage and strong position in the key growth markets

- Capital-light and cash-generative business model
  - Driving competitiveness through customer centricity, innovation and productivity
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Address:

Keilasatama 3  
P.O. Box 7  
02151 Espoo FINLAND  
[www.kone.com](http://www.kone.com)  
[investors@kone.com](mailto:investors@kone.com)

IR Contacts:

Natalia Valtasaari, Head of Investor Relations  
+358 204 75 4705



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