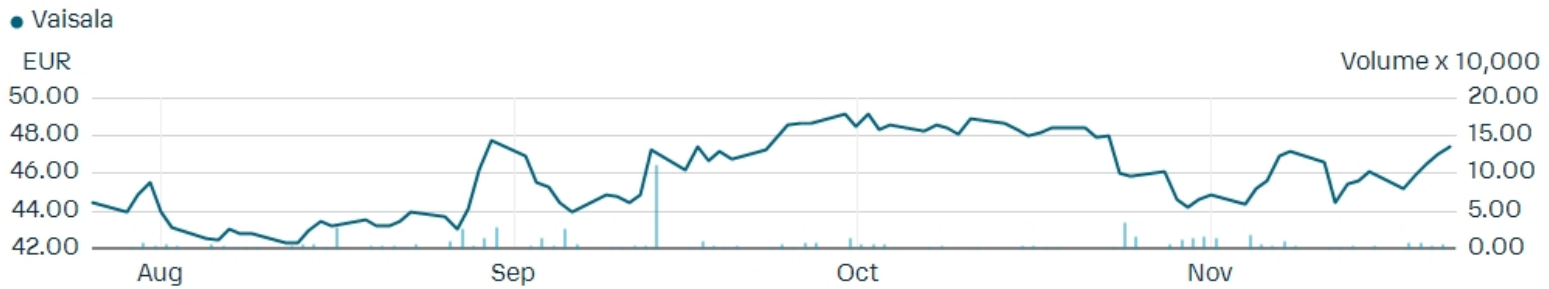


**Vaisala** is a global leader in measurement instruments and intelligence for climate action. We equip our customers with devices and data to improve resource efficiency, drive energy transition, and care for the safety and well-being of people and societies worldwide. With almost 90 years of innovation and expertise, we employ a team of over 2,300 experts committed to taking every measure for the planet. Vaisala series A shares are listed on the Nasdaq Helsinki stock exchange.



## Share data

22/11/2024

Currency	EUR	Volume	3,700
Previous close	47.50	Number of shares mn	32.81
Change (%)	0.96	Market cap mn	1,558.47

## Key figures

2023

2022

2021

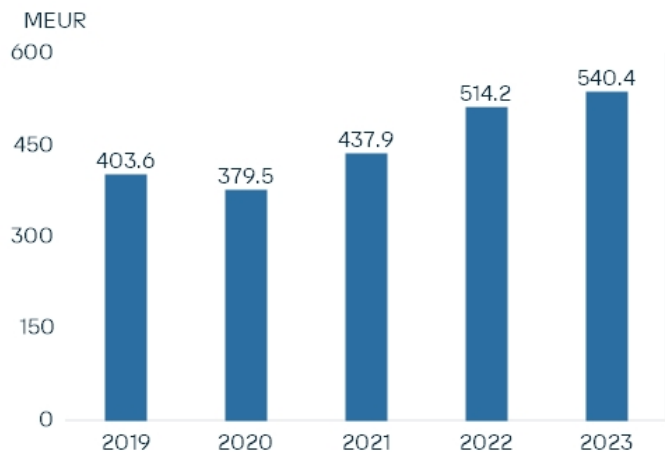
2020

2019

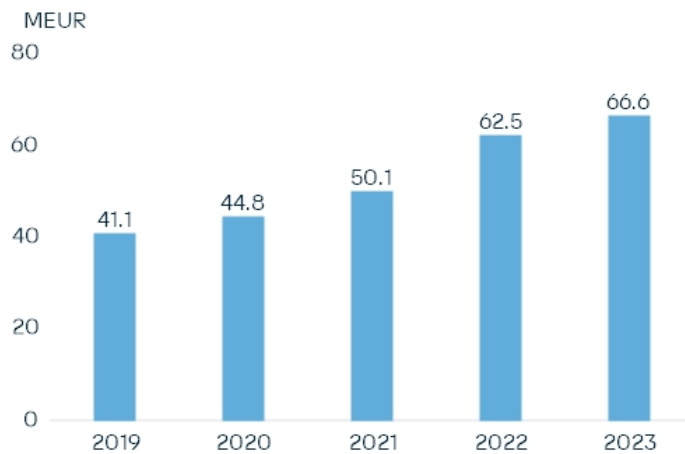
Orders received*	MEUR	528.1	500.8	455.2	382.8	419.4
Order book*	MEUR	172.5	154.6	160.0	137.8	139.0
Net sales	MEUR	540.4	514.2	437.9	379.5	403.6
EMEA	MEUR	179.8	162.7	143.0	134.2	134.3
Americas	MEUR	200.4	191.2	150.2	134.9	149.7
APAC	MEUR	160.2	160.3	144.7	110.4	119.6
Gross margin %	%	55.8	54.8	55.2	56.1	54.8
Operating expenses	MEUR	235.9	219.7	186.5	169.2	177.3
Operating result	MEUR	66.6	62.5	50.1	44.8	41.1
Operating result %	%	12.3	12.2	11.5	11.8	10.2
Earnings per share	EUR	1.35	1.24	1.08	0.91	0.94
Depreciations, amortization and impairment	MEUR	24.3	23.6	21.6	21.1	23.5
Cash flow from operating activities	MEUR	83.8	29.8	80.0	41.0	40.8
Capital expenditure	MEUR	13.9	13.7	19.2	31.0	26.8
R&D costs	MEUR	67.7	62.4	55.3	53.2	52.8

\* As of the beginning of 2023, Weather and Environment business area's subscription business has been excluded from orders received and order book. Year 2022 has been reported accordingly.

## Net sales



## Operating result (EBIT)

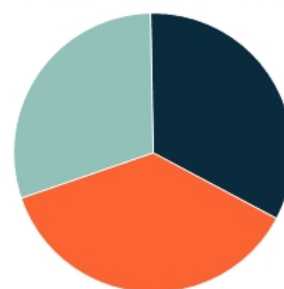


## Net sales by business area 2023



- 58 % Weather and environment
- 42 % Industrial measurements

## Net sales by geographical area 2023



- 33 % EMEA
- 37 % Americas
- 30 % APAC

## Company information

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