

Kamux is a retail chain specialized in used cars and related integrated services that has grown rapidly. Kamux combines online shopping with an extensive showroom network to provide its customers with a great service experience anytime, anywhere. Founded in Hämeenlinna, Finland, in 2003, Kamux operates in Finland, Sweden and Germany, and at the end of 2023 the company had 78 showrooms in total. Since its founding, Kamux has sold more than 500,000 used cars and the company's vision is to be the #1 used car retailer in Europe. The cornerstones of Kamux's operating model are first-class omnichannel customer service, professional sourcing and sales of used cars, rapid inventory turnover and profitable integrated services. Kamux Corporation is listed on Nasdaq Helsinki Ltd.



Share data		26/07/2024	
Currency	EUR	Number of Shares	40,017,420
Volume	15,325	Change (%)	1.17
Previous Close	5.18	Market Cap (mil)	207.29

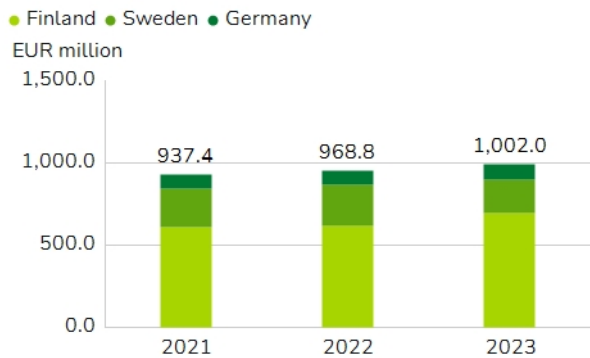
Key figures (EUR million)	2021	2022	2023
Revenue	937.4	968.7	1,002.1
Gross profit	101.3	94.1	102.5
Gross profit as percentage of revenue, %	10.8	9.7	10.2
Operating profit (EBIT)	28.0	17.0	15.8
Operating profit (EBIT) as percentage of revenue, %	3.0	1.8	1.6
Adjusted operating profit*	31.4	17.5	18.0
Adjusted operating profit as percentage of revenue, %	3.3	1.8	1.8
Revenue from integrated services	42.8	52.9	53.0
Revenue from integrated services as percentage of revenue, %	4.6	5.5	5.3
Number of cars sold	68,429	62,922	68,257
Gross profit per sold car, EUR	1,480	1,495	1,502
Sales growth of like-for-like showrooms, %	19.1	0.6	2.9
Net debt	70.4	59.1	53.8
Inventories	132.8	114.1	117.2
Inventory turnover, days	49.3	51.5	46.9
Capital expenditures	7.4	3.1	1.8
Average number of employees during the period	848	883	885
Return on equity (ROE), %	19.5	10.1	8.7
Return on investment (ROI), %	12.5	7.2	6.6
Equity ratio, %	47.3	53.2	51.9
Earnings per share, basic and diluted, EUR	0.49	0.27	0.24

Note:

*Operating profit adjusted for special items related to strategic planning, legal processes, taxes from previous financial years, own real estate operations and other items, totaling EUR 1.0 million for the fourth quarter of 2023 and totaling EUR 2.2 million for 1–12/2023 (10–12/2022: EUR 0.5 million and 1–12/2022: EUR 0.4 million).

Major shareholders (29/02/2024)		Shares and votes	% of shares
1	Kalliokoski Juha Antero	5,368,834	13.42
2	Danske Invest Finnish Equity Fund	2,092,898	5.23
3	Elo Mutual Pension Insurance Company	1,539,425	3.85
4	Kalliola Jyri Henrikki	1,370,800	3.43
5	Mäkinen Jussi Antero	1,368,299	3.42
6	eQ Nordic Small Cap Mutual Fund	1,259,691	3.15
7	OP-Finland Small Firms Fund	1,030,140	2.57
8	Aktia Capital Mutual Fund	890,442	2.23
9	Ilmarinen Mutual Pension Insurance Company	824,000	2.06
10	OP-Finland	723,320	1.81

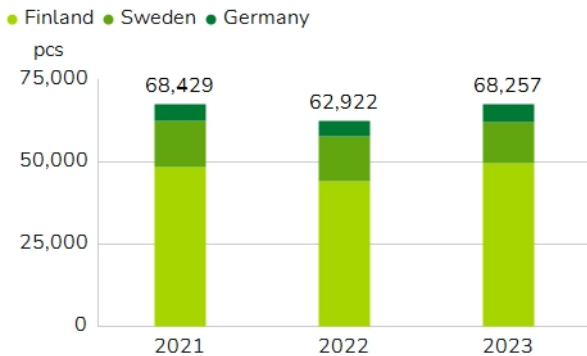
External Revenue



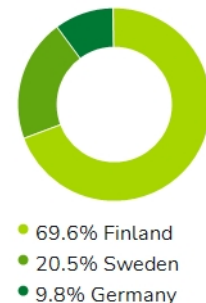
Adjusted operating profit & margin



Number of cars sold



Revenue by country 2023



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