

Kalmar (Nasdaq Helsinki: KALMAR) is moving goods in critical supply chains around the world, with the vision to be the forerunner in sustainable material handling equipment and services. The company offers a wide range of industry shaping heavy material handling equipment and services to ports and terminals, distribution centres, manufacturing and heavy logistics. Headquartered in Helsinki, Finland, Kalmar operates globally in over 120 countries and employs approximately 5,200 people. In 2023, the company's sales totalled approximately EUR 2.0 billion. www.kalmarglobal.com

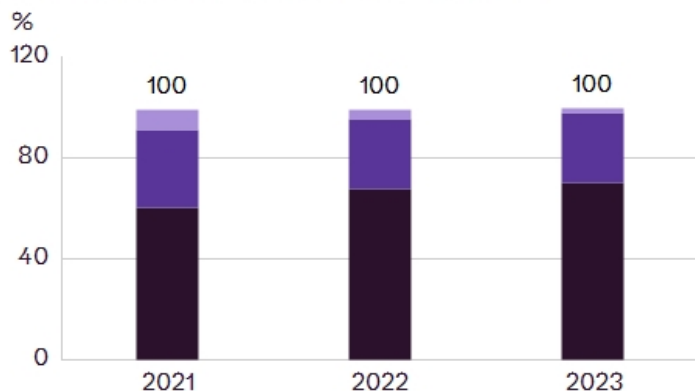
Key figures

(Figures in MEUR unless other mentioned)

	2021 carve-out	2022 carve-out	2023 carve-out
Sales	1,512.2	1,942.8	2,049.6
Eco portfolio sales	480.0	660.0	718.4
Eco portfolio sales, % of sales	31.7	34.0	35.1
Operating profit	320.8	118.3	240.2
Operating profit, %	21.2	6.1	11.7
Comparable operating profit	100.3	168.9	254.7
Comparable operating profit, %	6.6	8.7	12.4
EBITDA	374.8	170.7	297.4
Net working capital	61.6	62.0	91.7
Orders received	2,062.7	2,080.6	1,705.2
Order book, end of period	1,302.4	1,427.8	1,024.3
Cash flow from operations before finance items and taxes	87.6	177.7	256.8
Return on capital employed (ROCE), % (YTD)	30.4	12.4	24.4
Personnel, average (YTD)	5,222	5,062	5,125

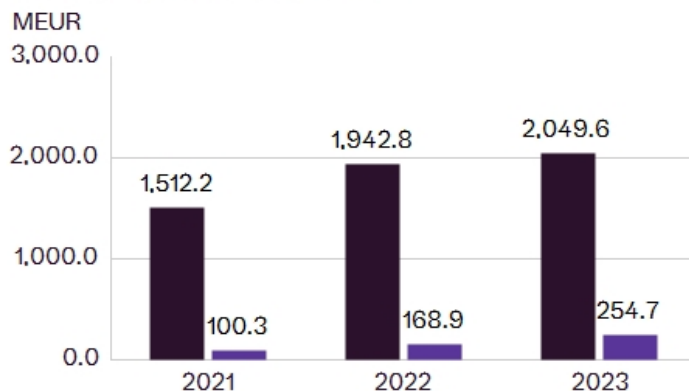
Sales, total

● Equipment sales ● Service sales ● Other sales



Sales & Comparable operating profit

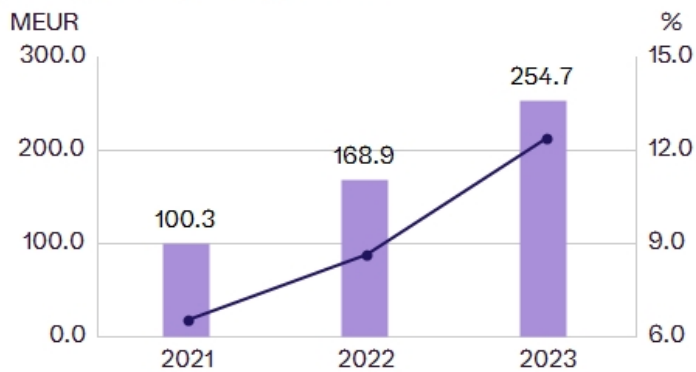
● Sales ● Comparable operating profit



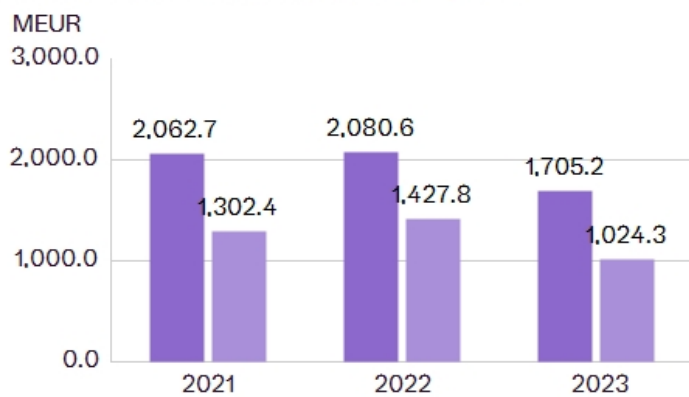
Comparable operating profit

Orders received & Order book

● Comparable operating profit
● Comparable operating profit, %



● Orders received ● Order book, end of period



Sales by geographical area 2023



- 46.3% Americas
- 35.1% Europe
- 18.6% AMEA

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