

Market: XETRA

Symbol: JST

ISIN: DE000JST4000

Industry: Automotive, Commercial Vehicle Supplier

JOST is a leading global producer and supplier of safety-critical systems for the commercial vehicle industry. The group comprises 46 companies in 27 countries and has 24 production sites worldwide. The company is headquartered in Neu-Isenburg, Germany.

Under its four brands JOST, ROCKINGER, TRIDEC and Quicke, JOST offers a broad range of products for transport and agriculture. Long-standing customer relationships and a capital-efficient business model strengthen JOST's global leading position as a supplier of fifth wheels, landing gears and agricultural front loaders. JOST's strategy is geared towards sustainable, profitable growth.

JOST in fiscal year 2023

Sales revenue
€ 1,250m

Adj. EBIT
€ 141m

Adj. EBIT margin
11.3 %

Employees
3,992

Leverage
0.998x

Adj. EPS
€ 6.24



Truck: 38% of sales revenues

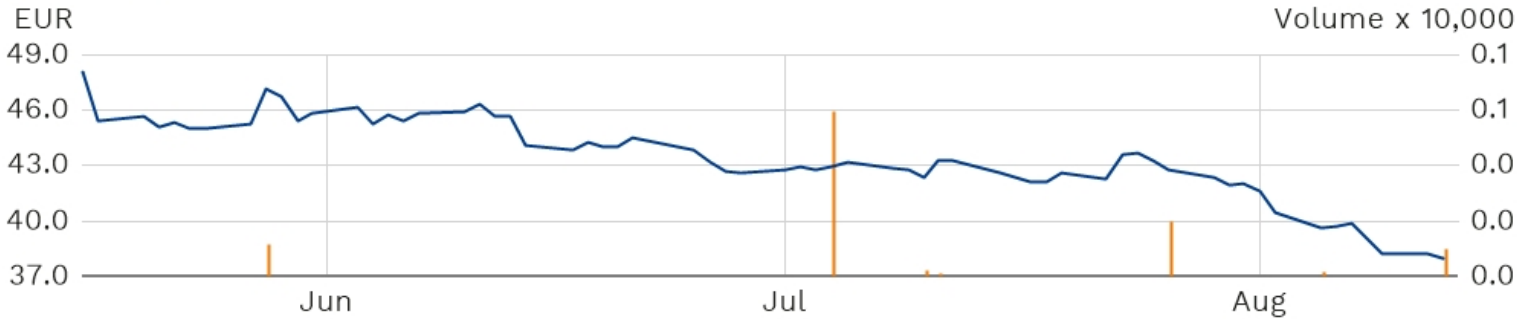


Trailer: 41% of sales revenues



Tractor: 21% of sales revenues

JOST Werke



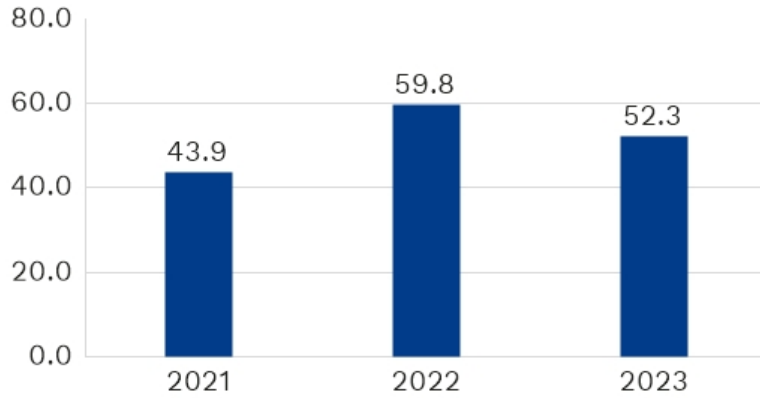
Share Data

JST		13/08/2024	
Previous Close	38.00 EUR	Market	XETRA
Change (%)	-0.65	Number of shares	14,900,000
Market Cap (EUR)	0.57 bn	List	Prime Standard

Key figures (in € thousands)	2021	2022	2023
Income Statement			
Sales revenues	1,048,605	1,264,606	1,249,704
Adjusted EBITDA	133,390	154,492	173,094
Adjusted EBITDA-margin (%)	12.7	12.2	13.9
Adjusted EBIT	104,835	123,841	140,758
Adjusted EBIT-margin (%)	10.0	9.8	11.3
Profit after taxes	43,864	59,846	52,291
Adjusted profit after taxes	69,061	85,858	92,990
Balance Sheet			
Equity	307,152	360,209	382,239
Equity ratio (%)	31.2	35.9	38.0
Net debt	193,607	196,885	180,336
Leverage (x)	1.45	1.28	1.00
Gearing (%)	63.0	54.7	47.2
Total assets	984,854	1,004,580	1,005,165
Cash Flow Statement			
Capex	20,143	32,324	30,835
Capex ratio (%)	1.9	2.6	2.5
Free cash flow	33,258	23,693	112,266
Cash conversion rate	0.48	0.28	1.21
ROCE (%)	16.6	18.2	21.0
Cash and cash equivalents	87,482	80,681	87,727
Share			
Number of shares	14,900,000	14,900,000	14,900,000
Adjusted EPS (in €)	4.63	5.76	6.24
Dividend per share (in €)	1.05	1.40	1.50
Dividend yield (%)	2.1	2.7	3.4

Profit after taxes

in € million



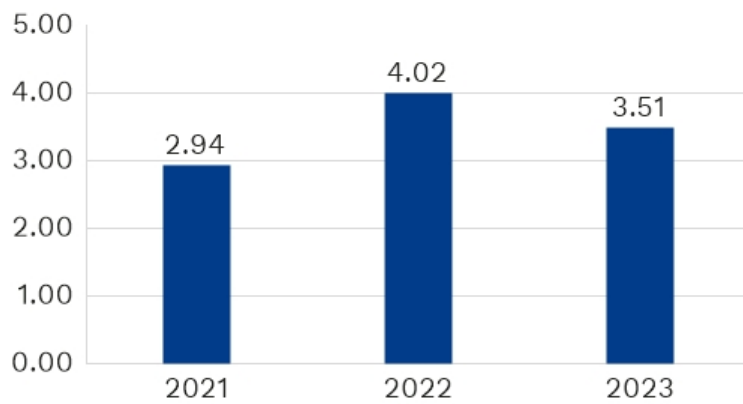
Employees by function 2023



- 70 % Production (2,802)
- 16 % Sales (656)
- 4 % R&D (164)
- 9 % Administration (370)

Earnings per share

in €



Regional sales by origin 2023



- 55 % Europe (€ 687.8 m)
- 28 % North America (€ 354.2 m)
- 17 % APA (€ 207.6 m)

Shareholder structure

- 20 % Allianz Global Investors
- 15 % PMB Management
- 7 % FMR LLC
- 5 % Universal-Investment
- 53 % Others



Dividend policy

- The planned dividend payout ratio is 30% to 50% of consolidated net income after taxes.

- JOST pursues a consistent dividend distribution policy, taking into account the company's performance and capital requirements.

"as per December 31st, 2023"

Investor Relations

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