

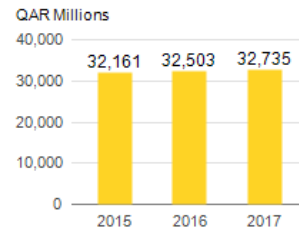
19/02/2019

Currency	QAR	Volume	24,254
Previous Close	67.70	Number of Shares (Mn)	320
Change (%)	-0.19	Market Cap (Mn)	21,686

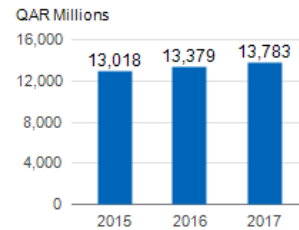
**QAR millions except per share amounts**      2015      2016      2017

	2015	2016	2017
<b>Operations</b>			
Revenue	32,161	32,503	32,735
EBITDA	13,018	13,379	13,783
EBITDA margin, %	40	41	42
Net profit attributable to Ooredoo shareholders	2,118	2,193	1,967
Earnings per share (EPS) - basic and diluted	6.61	6.84	6.14
Dividend declared per share	3.00	3.50	3.50
Dividend payout ratio	45	51	57
Operational cash flow	9,887	9,195	9,427
Capital expenditures	8,762	5,982	4,541
Employees	17,577	16,851	17,016
<b>Financial Position</b>			
Total net assets	28,373	29,001	29,691
Net debt	28,489	27,715	25,138
Net debt to EBITDA	2.2	2.0	1.8
Free cash flow	1,477	5,129	6,273
Market capitalization	24,024	32,609	29,069
<b>Customers</b>			
Wireless postpaid (000's)	4,396	4,993	5,426
Wireless prepaid (000's)	111,606	132,774	157,795
Fixed line (000's)	749	656	726
Total Customers (000's)	116,751	138,422	163,946

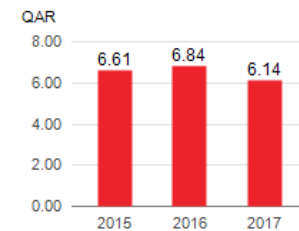
**Revenue**



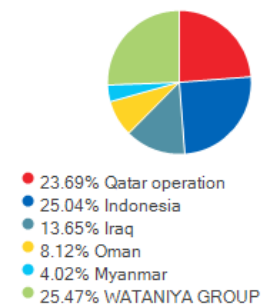
**EBITDA**



**Earnings per Share**



**Revenue by segment 2017**



**COMPANY PRESENTATION**

Ooredoo is a leading international communications company delivering mobile, fixed, broadband internet and corporate managed services tailored to the needs of consumers and businesses across markets in the Middle East, North Africa and Southeast Asia. As a community-focused company, Ooredoo is guided by its vision of enriching people's lives and its belief that it can stimulate human growth by leveraging communications to help people achieve their full potential. Ooredoo has a presence in markets such as Qatar, Kuwait, Oman, Algeria, Tunisia, Iraq, Palestine, the Maldives, Myanmar and Indonesia. The company was named "Best Mobile Operator of the Year" at the World Communication Awards 2013.

The company reported revenues of US\$9.1 billion in 2014 and had a consolidated global customer base of more than 107 million people as of 31 December 2014. Ooredoo's shares are listed on the Qatar Exchange and the Abu Dhabi Securities Exchange.

**Company Contact**

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