

ANNUAL REPORT
2007

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ANNUAL REPORT **2007**



FINANCIAL HIGHLIGHTS

INCOME STATEMENT	2007	2006	2005
ISK m			
Net interest income	39,082	37,084	22,351
Net fees and commissions income	37,644	26,459	8,773
Net financial income	4,155	8,503	4,427
Net insurance premium	0	0	229
Other operating income	4,214	555	631
Net operating income	85,095	72,601	36,411
Salaries and salary-related expenses	-27,896	-15,747	-8,848
Depreciation and amortisation	-1,889	-662	-481
Other operating expenses	-18,359	-10,892	-6,402
Administrative expenses	-48,144	-27,301	-15,731
Impairment losses	-5,516	-4,759	-2,205
Share of (loss) profit of associates	-54	1,470	1,262
Net gains on non-current assets held for sale	2,523	4,244	3,323
Profit before income tax	33,904	46,255	23,060
Income tax expense	-6,253	-8,024	-4,174
Profit for the period	27,651	38,231	18,886

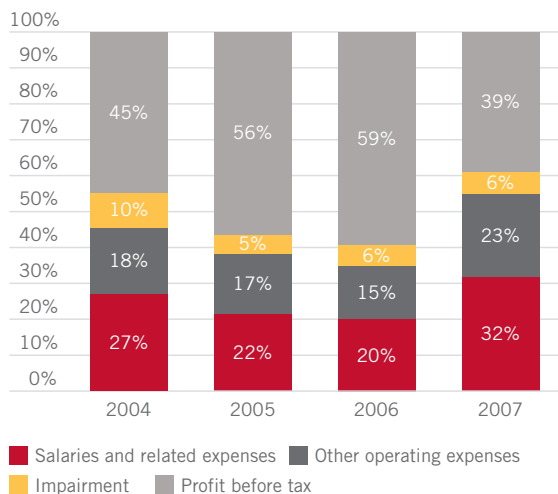
BALANCE SHEET AND KEY FIGURES	2007	2006	2005
Average total assets (ISK m)	2,478,326	1,845,648	1,162,177
Total assets end of period (ISK m)	2,948,910	2,246,340	1,471,945
Equity end of period (ISK m)	169,969	146,119	84,537
Outstanding shares (million)	14,730	14,161	13,112
KEY FIGURES			
Return on equity before tax	23.7%	47.7%	37.0%
Return on equity after tax	19.3%	39.4%	30.3%
CAD ratio end of period	11.2%	15.0%	12.6%
Tier 1 capital end of period	8.1%	10.8%	9.9%
Cost/income ratio in banking activities	56.6%	37.6%	43.2%
Impairment losses/loans and guarantees end of period	0.2%	0.3%	0.2%
Earnings per share (ISK)	1.86	2.68	1.47
Average number of full-time employees	1,976	1,392	1,216
PERCENTAGE OF AVERAGE TOTAL ASSETS:			
Net interest margin	1.6%	2.0%	1.9%
Net fees and commissions income	1.5%	1.4%	0.8%
Other income	0.3%	0.3%	0.4%
Administrative expenses	1.9%	1.5%	1.4%
Impairment losses	0.2%	0.3%	0.2%
Profit	1.1%	2.1%	1.6%

FINANCIAL HIGHLIGHTS

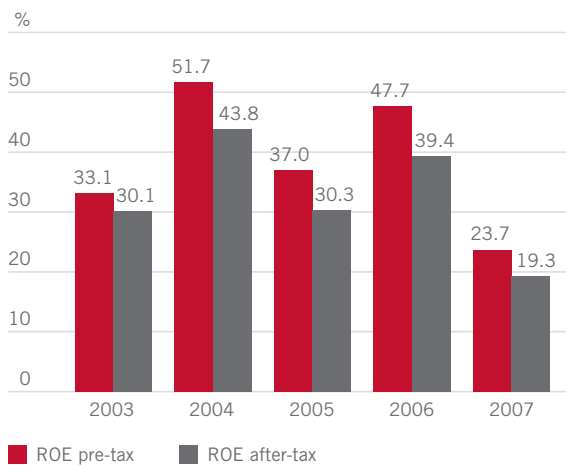
PROFIT



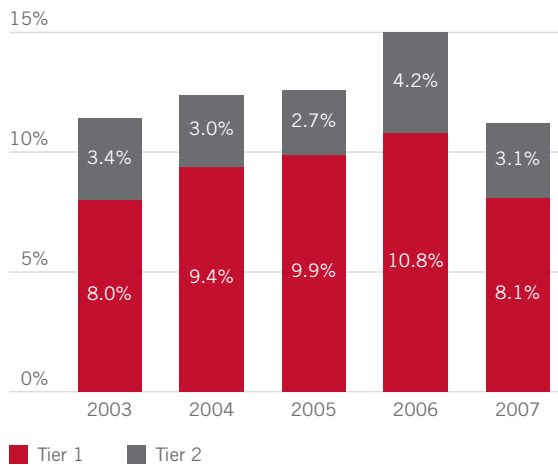
PERCENTAGE OF NET INCOME



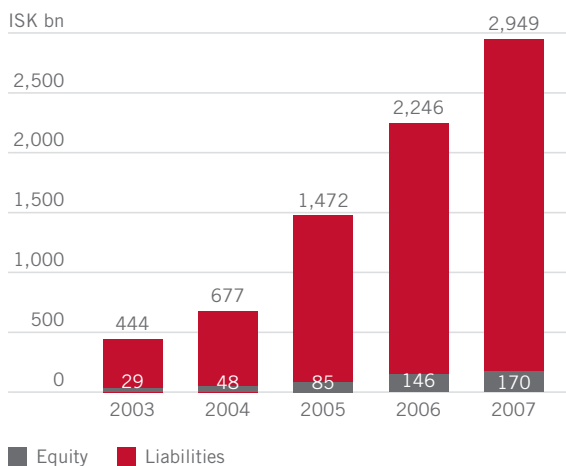
RETURN ON EQUITY



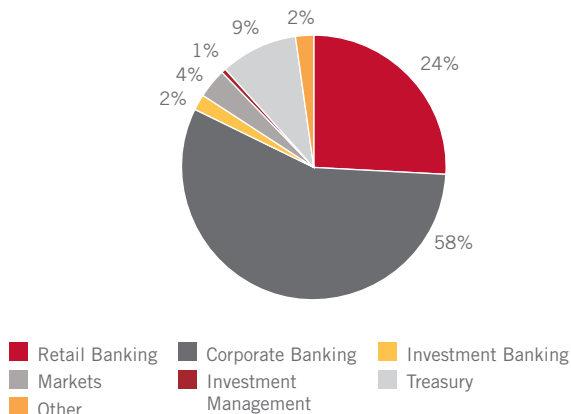
CAPITAL ADEQUACY RATIO (CAD)



TOTAL ASSETS AT YEAR-END



CAPITAL ALLOCATION



FINANCIAL HIGHLIGHTS (EUR)

PROFIT AND LOSS ACCOUNT	2007	2006	2005
EUR m			
Net interest income	446	422	286
Net fees and commissions income	429	301	112
Net financial income	47	98	56
Net insurance premium	0	0	3
Other operating income	48	6	8
Net operating income	970	827	465
Salaries and salary-related expenses	-318	-179	-113
Depreciation and amortisation	-22	-8	-6
Other operating expenses	-209	-124	-82
Administrative expenses	-549	-311	-201
Impairment losses	-63	-54	-28
Share of profit of associates	-1	17	16
Net gains on non-current assets held for sale	29	48	43
Profit before income tax	386	527	295
Income tax expense	-71	-91	-53
Profit for the period	315	436	242

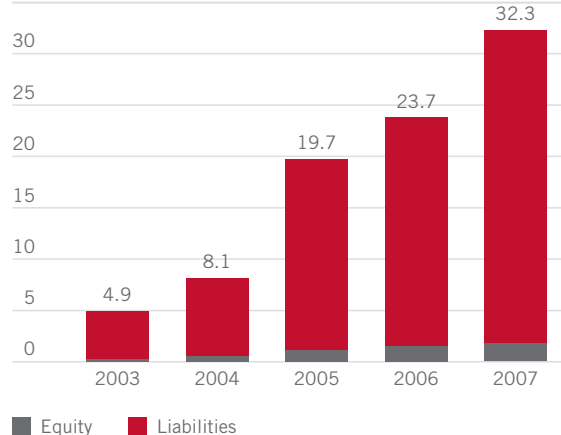
PROFIT

EUR m



TOTAL ASSETS AT YEAR-END

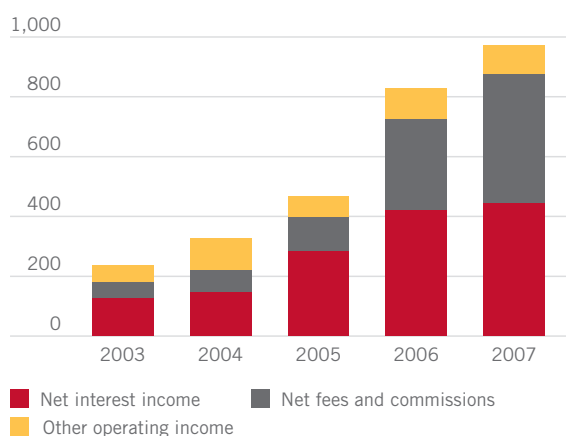
EUR bn



FINANCIAL HIGHLIGHTS (EUR)

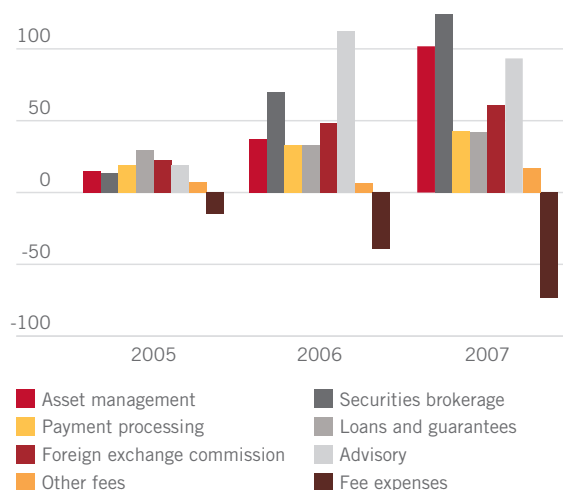
OPERATING INCOME

EUR m



NET FEES AND COMMISSIONS

EUR m



PERFORMANCE OF BUSINESS UNITS 2007

EUR m	Retail Banking	Corporate Banking	Investment Banking	Markets	Investment Management	Treasury	Eliminations and other activities	Total
Net interest income	154	265	-6	33	9	78	-87	446
Net fees and commission	50	33	71	196	98	-3	-16	429
Other income	10	16	64	0	-1	-31	37	95
Net operating income	214	314	129	229	106	44	-66	970
Expenses & other	-146	-120	-36	-147	-87	-5	20	-521
Impairment	-12	-49	0	0	-2	0	0	-63
Profit before income tax	56	145	93	82	17	39	-46	386

PROFIT AND LOSS ACCOUNT 2007

EUR m	Q1	Q2	Q3	Q4	Total
Net interest income	89	112	111	134	446
Net fees and commission	82	103	125	119	429
Other income	33	54	38	-30	95
Net operating income	204	269	274	223	970
Expenses & other	-96	-136	-135	-154	-521
Impairment	-14	-3	-19	-27	-63
Profit before income tax	94	130	120	42	386
Income tax	-16	-21	-20	-15	-71
Net profit	78	109	100	28	315

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In a tougher market environment it is important to preserve a strong financial position and increase efficiency, and at the same time be prepared to seize opportunities and maintain a clear strategic focus, as stressed by the Chairman and CEO in their address.

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Glitnir's success lies in its niche strategy, which is built on its strong heritage within three niches: Seafood, Sustainable Energy and Offshore Service Vessels.

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Risk Management provides a solid foundation for the Bank's continued strong performance and prudent growth.

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2007 was a year of significant changes, success and challenges for Glitnir. All units performed well over the year.

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CHAIRMAN'S AND CEO'S STATEMENT

>> **GROWTH AND INTEGRATION** The year 2007 was a year of significant change, not only for Glitnir but for the world's financial markets in general. After a period of investment to support growth, this was a year of consolidation and integration, reflected in the acquisition and incorporation of FIM in Finland and the reorganisation of our operations in Norway into one group. The roll out of our wide-ranging branding strategy, launched in 2006, proved to be very successful and an important factor in the consolidation of our operations in the Nordic region, especially in Norway and Finland. In Iceland, we continued to be a leading provider of retail and corporate banking services and increased our focus on supporting the growth of our clients both within and outside Iceland.



In 2007, it became evident that the Icelandic financial market is increasingly impacted by the global financial markets. Sentiment in foreign markets now has a more direct effect on Iceland. This has been particularly evident in the second half of the year where volatility in global markets has had a more marked impact on the Icelandic market. Following an extended period of favourable financial conditions, global markets are now experiencing more volatility. The financial turbulence that emerged following the summer of 2007 has demonstrated how sudden and challenging adjustments in financial markets can be. In a tougher and more competitive market environment, it is important for financial institutions to tread carefully, preserve a strong financial position, increase efficiency but at the same time be prepared to seize opportunities for further growth whilst maintaining a clear strategic focus.

Market entry based on expertise

One of Glitnir's many success stories is the Bank's niche strategy. Last year, we continued to build our business abroad around this focused market entry strategy which is

based on our heritage within three industries; Sustainable Energy, Seafood and Offshore Service Vessels. By providing expertise and industry knowledge in these three sectors the Bank has become a trusted advisor and facilitator of business relations and investment projects, providing corporate lending and advisory services. Our niche industries' share of our loan book has increased during the past three years and is now up to 13% from 11% the year before. Even more importantly, 42% of Glitnir's investment banking advisory fees are niche related, which demonstrates that our corporate advisory is strategically well positioned within those growing industries. In Norway, 63% of the corporate finance advisory fees were niche related. In Iceland the contribution was 20% and the newly established New York office is solely focused on the niches. We have a strong pipeline of projects, especially through our New York office, and are confident that the niche strategy will provide an even larger part of our core income in 2008. The Sustainable Energy niche is a particularly active area and Glitnir is currently involved in several energy projects in major markets such as USA, China and India.

Stronghold in the Nordic Markets

In 2007, Glitnir became a recognised brand in the Nordic financial market. Here, Glitnir's strategy is to provide banking services with emphasis on corporate banking and integrated services from our Markets, Investment Banking and Investment Management units.

In March 2007, Glitnir acquired a majority shareholding in Finnish investment management group FIM Group Corporation ("FIM"). FIM was delisted from OMX Helsinki in August 2007 and the company is now fully integrated into the group under the name Glitnir Oyj. The acquisition of FIM was an important milestone in strengthening our Investment Management platform and increase the Bank's geographical reach. The FIM acquisition not only provides Glitnir with a solid foothold in the Finnish market but also opens up a window of opportunity in the Russian market which, in terms of GDP, is a similar size to the Nordic market.

In Norway, our second home market, Glitnir employs 450 people. Our main objective is to further increase our corporate banking presence, primarily focusing on medium-sized companies, with a special focus on Seafood, Offshore Service Vessels and Real Estate. A well established Nordic market presence will help to ensure that Glitnir is strategically positioned to build its deposits and savings product initiatives. During 2007, the Bank increased its deposit [base] by 51%, with successful initiatives in Finland and the UK.

Within equity brokerage, Glitnir continued to strengthen its market share and was the number two equity broker by turnover in the Nordic region in 2007.

Glitnir's macroeconomic environment is characterised by strong fundamentals. Our two home markets, Iceland and Norway, generated 71% of our profit in 2007. Both of these economies are strong, developed and abundant in natural resources such as oil, fish stocks and geothermal and hydro energy. Both also enjoy a highly qualified workforce and unemployment rates are low. The Bank's geographic positioning in strong economies is especially important given the current turbulent market conditions.

More efficient organisation

Following a change in the ownership structure of Glitnir in 2007, a number of changes were made to the senior management team and a new Board of Directors was appointed. In the wake of these changes the Bank's former CEO, Bjarni Ármannsson, decided to step down after 10 successful years of leading Glitnir and Lárus Welding took over as CEO at the end of April.

Following the exceptional organic and strategic growth of recent years, 2007 has been a year of consolidation and integration to maximise opportunities across the group. Our new financial year has seen further changes in the way we organise our business. At the end of January 2008, the group's organisation was realigned and simplified to improve customer focus and operational efficiency.

Following these changes, Glitnir will be organised around three geographical regions – Iceland, Nordic and International. These changes will better reflect how Glitnir serves its customer base and will create a more focused organisational structure, enabling Glitnir to increase efficiency and control costs through strong regional leadership.

Bringing down costs to preserve solid core income

In spite of difficult market conditions in the latter half of 2007, Glitnir's results in 2007 demonstrate a robust financial performance. Net operating income rose 17.2%, with the core income rising 20.6% and our return on equity at 19.3%. Furthermore, the Bank's loan book grew 23.7% in 2007 and deposits increased by more than 50%.

However, in line with other Icelandic banks, Glitnir's cost income ratio was substantially above historical levels in 2007. To a large extent, the increase in costs reflects the investment that has been made in growth opportunities and relates to the integration of our business units, the opening of new operations as well as one-off costs, most of which relate to management changes.

Several cost cutting measures have already been implemented and a continuing focus on costs remains a top priority for the management.

Principally, Glitnir's new organisational structure provides very clear cost responsibility which will generate further efficiency across the Group. We will look carefully at new projects where significant additional costs will be committed before deciding to invest. In addition, we are looking at the level of outsourced services as well as the future levels of new recruitment. Management has given clear direction across the group to ensure that cost awareness is a priority. We expect the benefits of the above actions to materialise in 2008.

2008 Outlook

Challenges in the global financial markets have continued into 2008. Glitnir is in a strong position to weather the storm, with a high quality asset base and strong capital ratios and liquidity position.

The current market environment has put financial institutions around the world under much closer scrutiny, Iceland is no exception. Events at the beginning of the new financial year have reignited the debate about the Icelandic economy and its financial sector which highlights a lack of appreciation of the key fundamentals.

The confidence crisis which Iceland and Icelandic banks face at current times, represented in the high rate of the CDS offerings, are in our opinion not justified when underlying country and companies risk is taken into consideration. It seems to be rather a matter of knowledge gap which is important that the government and financial institutions try to bridge. To turn this perception around, and to stabilise the investment environment and the long-

term future of the economy as a financial centre, it is imperative that key stakeholders take a proactive approach to ensure transparency of information, further educating them and those whose opinion can impact the country's reputation.

It is our task, together with the authorities, to make sure that we continue to tell the true story about modern Iceland as a financial nation. Supported by our strong fundamentals, we are confident that we will change the current perception.

Challenges also bring opportunities

Despite more challenging conditions in the second half, 2007 was another year of significant progress for Glitnir. We have further extended our geographic and market reach and our focused strategy creates a solid platform

for sustainable growth across the business. We have a lot to be proud of. We are very proud of our people all over the world. We are also proud of our dedication to our focused niche strategy and we are very proud of our involvement in different community projects, especially our participation in three marathons in Reykjavik, Oslo and Copenhagen in which many of our employees have participated.

In 2007, Glitnir's employees showed great determination in their quest to build on Glitnir's success.

In challenging times it is of key importance to have people on board that are innovative and resourceful in their way of doing business. Glitnir's employees live and work by the values of being fast, smart and thorough and with that kind of a crew onboard we find it extremely comfortable to take on the challenges ahead and turn them into opportunities.

Handwritten signature of Leóvar Weidung in blue ink.Handwritten signature of Pósteinn M. Jón in blue ink.

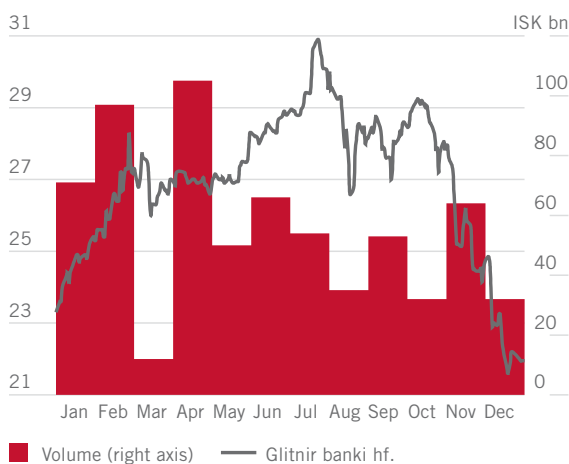
SHAREHOLDER INFORMATION

>> The Icelandic stock market cooled down in 2007 after years of prosperity for equity investors. The OMXI15 share index showed negative return for the first time since 2001. Glitnir's share price fell by 6% during the year. However, a dividend of ISK 0.66 per share mitigated the effects of the decrease. Share capital was increased by 616 million shares during the year. 172 million shares were issued in connection with dividend payment and further 444 million shares were issued in relation to the acquisition of FIM Group Oyj (now Glitnir Oyj). After this increase the Bank's equity amounted to 14,881 million. The number of outstanding shares at year-end was 14,730 million.

Market capitalisation

At year-end 2007, the market capitalisation of Glitnir was ISK 323 billion, compared to ISK 330 billion at the beginning of the year. The decline is explained by a 6% fall in the share price but offset by a 4% increase in the number of outstanding shares.

PRICE DEVELOPMENT AND TRADING VOLUME OF GLB SHARES IN 2007



PRICE DEVELOPMENT OF GLB SHARES IN 2007 COMPARED TO THE ICEX-15 INDEX



landic investors. Approximately 13% of the Bank's shares are held by individuals and approximately 5% by pension funds. A total of 19 shareholders owned over 100 million shares at year-end, with their total holding amounting to about 78% of the outstanding share capital at year-end.

At an Extraordinary General Meeting in April 2007 a new Board of Directors was elected. The board members are: Þorsteinn M. Jónsson, Chairman, Björn Ingi Sveinsson, Haukur Guðjónsson, Jón Sigurðsson, Vice Chairman, Katrín Pétursdóttir, Pétur Guðmundarson and Skarphéðinn Berg Steinarsson.

Price trends

The share price of Glitnir rose sharply during the first months of 2007, from ISK 23.30 at the beginning of the year to ISK 30.90 in late July. In line with the general market trend, the shares fell throughout the remainder of the year ending at ISK 21.95, or 6% below the year's opening value. When taking dividend payment into account, shareholders return was negative by 3% in 2007. In a comparison the OMXI15 share index and the IX40PI-Financials index both fell by 1% over the year.

The trading volume of Glitnir shares was ISK 669 billion in 2007 as compared to ISK 460 billion in 2006. As the year before Glitnir's shares were the most actively traded shares on the Icelandic Stock Exchange in 2007.

Shareholders

At year-end 2007, the number of shareholders in Glitnir was 11,020, compared to 11,323 at the beginning of the year. Almost all the shares in Glitnir are owned by Ice-

Dividend policy

The Board of Directors has decided to recommend to the Annual General Meeting of Glitnir that a dividend of ISK 0.37 per share be paid for the year 2007. The dividend corresponds to 20% of 2007 earnings. It is the Bank's policy to pay between 20 and 40% of the Bank's profit in dividends to shareholders.

Favourable credit rating

Glitnir is rated by the international rating agencies Standard and Poor's, Moody's Investors Service and Fitch Ratings. In 2006 Glitnir became the first Icelandic bank to receive a credit rating from Standard and Poor's. During 2007, Fitch and S&P affirmed its previous rating on the

GLITNIR'S SHARES AND SHAREHOLDERS

Number of shares held	Shareholders		Shares	
	Number	Proportion	Number (millions)	Proportion
1-100,000	7,949	72.1%	204	1.3%
100,001-1,000,000	2,660	24.1%	750	5.1%
1,000,001-10,000,000	333	3.0%	934	6.3%
10,000,001-100,000,000	59	0.6%	1,436	9.7%
over 100,000,000	19	0.2%	11,557	77.6%
Total	11,020	100.0%	14,881	100.0%

LARGEST SHAREHOLDERS AT YEAR-END 2007

Shareholder's name	Holdings	Share
FL Group Holding Netherlands B.V.	2,640,079,742	17.7%
FL GLB Holding B.V.	1,950,614,919	13.1%
Páttur International ehf.	1,041,649,091	7.0%
Glitnir Banki hf.	802,178,319	5.4%
Saxbygg Invest ehf.	744,035,065	5.0%
Jötunn Holding ehf.	722,060,544	4.9%
LI-Hedge	689,627,231	4.6%
Stim ehf.	640,000,000	4.3%
GLB Hedge	568,376,314	3.8% ¹⁾
Citibank	302,204,738	2.0%

Notes to the list:

1) Held as hedge against forward contracts with customers.

GLITNIR'S INTERNATIONAL CREDIT RATINGS

	Standard and Poor's
Long-term	A-
Short-term	A-2
Outlook	Stable
	Moody's Investors Service
Long-term rating	Aa3
Short-term rating	P-1
Financial strength	C
	Fitch Ratings
Long-term rating	A
Short-term rating	F1
Individual	B/C
Support	2

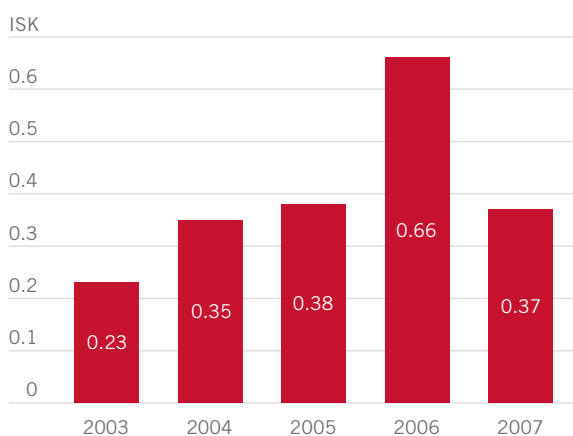
GLITNIR'S SHARES

	2003	2004	2005	2006	2007
Share price at year-end	6.40	11.2	17.3	23.3	21.95
Highest closing price	6.65	11.9	17.4	23.6	30.9
Lowest closing price	4.64	6.3	11.0	16.4	21.6
Price to earnings (P/E ratio)	11.5	10.5	11.9	8.6	11.7
Market capitalisation at year-end (ISK million)	67,200	125,440	226,837	329,951	323,324
Authorised shares at year-end (ISK million)	10,500	11,200	13,135	14,265	14,881
Outstanding shares at year-end (ISK million)	10,500	11,200	13,112	14,161	14,730

KEY RATIOS PER SHARE

	2003	2004	2005	2006	2007
Earnings per share	ISK 0.63	ISK 1.18	ISK 1.47	ISK 2.68	ISK 1.86
Dividends per share (ISK)	ISK 0.23	ISK 0.35	ISK 0.38	ISK 0.66	ISK 0.37
Equity per share at year-end	ISK 2.80	ISK 4.37	ISK 6.46	ISK 10.32	ISK 11.54
Dividend per share/earnings per share	41%	29%	26%	25%	20%

DIVIDEND PER SHARE



Bank of A and A- respectively, while Moody's changed Glitnir's ratings on three occasions; downgraded the Bank's BFSR from C+ (negative outlook) to C (stable outlook) in February, upgraded long-term rating from A1 to Aaa in February due to revised methodology and then downgraded long-term rating in April to Aa3 due to refinement of Moody's methodology.

Financial calendar for 2008

The proposed publication dates for Glitnir's financial reports in 2008 are as follows:

1 st quarter:	7 May 2008
2 nd quarter:	30 July 2008
3 rd quarter:	4 November 2008
4 th quarter:	4 February 2009

BOARD OF DIRECTORS AND CEO

HAUKUR GUÐJÓNSSON, Member of the Board

Mr. Guðjónsson was first elected to the Board of Directors of Glitnir at the Extraordinary General Meeting in April 2007.

He is currently an alternate member of the Board of the Icelandic Federation for Motor Trades and Repairs.

In 2006 Mr. Guðjónsson was appointed CEO of Ingvar Helgason ehf. (a car distributor) where he had been serving as CFO since 2004. Prior to joining Ingvar Helgason ehf.

Mr. Guðjónsson was the CFO for JB Byggingarfélag and worked as an independent real estate and ship broker.

Mr. Guðjónsson is a licensed real estate and ship broker as well as a licensed securities broker.



PÉTUR GUÐMUNDARSON, Member of the Board

Mr. Guðmundarson was first elected to the Board of Glitnir at the Extraordinary General Meeting in April 2007.

He has also served as chairman of the Board of several companies and given lectures at the Faculty of Law of the University of Iceland.

Mr. Guðmundarson is Partner at Logos Legal Services which he joined in 2000. Prior to joining Logos Legal Services he was a lawyer at the Counsel Office from 1978 to 1999.

Mr. Guðmundarson holds a Cand. Juris degree from the University of Iceland and is admitted to practice before the District Courts and before the Supreme Court of Iceland.



ÞORSTEINN M. JÓNSSON, Chairman

Mr. Jónsson was first elected as an alternate member of the Board of Directors of Glitnir at the Annual General Meeting in February 2006. At an Extraordinary General Meeting in April

2007, he was elected to the Board of Directors of Glitnir and appointed chairman. He is also a member of the Board of Directors of FL Group hf., Refresco Holding BV., 365 hf. and Teymi hf.

In 2005 Mr. Jónsson was elected Executive Chairman of Vífilfell hf. (The Coca-Cola Bottling Company of Iceland) where he had been serving as CEO since 1996. Prior to that, Mr. Jónsson worked as Chief Economist for the Federation of Icelandic Industries and as an Economist for the Central Bank of Iceland.

Mr. Jónsson holds a Cand. Oecon degree from the University of Iceland and a MA degree in Economics from Northwestern University.





KATRÍN PÉTURSDÓTTIR, Member of the Board

Ms. Pétursdóttir was first elected as an alternate member of the Board of Directors of Glitnir at the Annual General Meeting in February 2006. At an Extraordinary General Meeting in April 2007 she was elected to the Board of Directors of Glitnir.

She is also Board member of Hnotskurn ehf., Lýsi hf., Reykjavík University, Bakkavör Group, the Iceland Trade Council and the Icelandic Association of Women Entrepreneurs.

Ms. Pétursdóttir is the CEO of Lýsi hf., a processing company specialising in goods manufactured from marine lipids. Prior to joining Lýsi Ms. Pétursdóttir ran two companies, Fiskafurðir Lýsisfélag and Hnotskurn. Both companies now form a part of Lýsi hf.

Ms. Pétursdóttir holds a degree in Industrial Engineering from the Technical College of Iceland.



JÓN SIGURÐSSON, Vice Chairman

Mr. Sigurðsson was first elected to the Board of Directors of Glitnir at the Annual General Meeting in February 2006.

He is also a member of the Board of Directors of Hitaveita Suðurnesja hf. and TM hf.

Mr. Sigurðsson was appointed CEO of FL Group in December 2007. He joined FL Group as managing director in September 2005 and was appointed Deputy CEO in December 2006. Prior to joining FL Group, Jón worked at Landsbanki Íslands and Kaupthing Bank. He received his B.Sc. in Business Administration from Reykjavík University.



SKARPHÉÐINN BERG STEINARSSON, Member of the Board

Mr. Steinarsson was elected as a member of the Board of Directors of Glitnir at the Annual General Meeting in February 2006.

Mr. Steinarsson is currently the CEO of Landic Property hf., a real estate company operating in the Nordic countries. Prior to that he was the CEO of Stoðir, now part of Landic Property and Managing Director for Nordic Investments for Baugur Group hf.

Mr. Steinarsson was Head of Department at the Prime Minister's Office as well as serving as the secretary of the Executive Committee on Privatisation. He also worked as Head of Division at the Ministry of Finance.

Mr. Steinarsson holds a Cand. Oecon degree from the University of Iceland and an MBA degree from the University of Minnesota.

BJÖRN INGI SVEINSSON, Member of the Board

Mr. Sveinsson was elected as a Member of the Board of Glitnir at an Extraordinary General Meeting in April 2007. He also serves as Chairman or Board Member of: Austurbraut ehf., Berlin Towers GmbH, Ferðaskrifstofa Íslands/Exit ehf., Glitnir Real Estate Fund hf., Steni AS, Hadley Homes Holdings Ltd., Ice-Invest Berlin GmbH, London Property Holdings plc, Saxbygg Holding BV, Saxbygg Invest BV and the Technical College of Hafnarfjörður. In 2005 Mr. Sveinsson was appointed CEO of Saxbygg Investments ehf. Previously he was CEO of SPH Savings Bank for a period in 2005, Chief City Engineer for the City of Reykjavík, CEO of Hönnun Consulting Engineers and CEO of Silverton ASA/Silfurtún hf. He also has an extensive career as a consultant in structural and seismic engineering in Iceland and California.

Mr. Sveinsson holds a Civil Engineering degree from the University of Iceland and a Masters degree of Engineering from the University of California at Berkeley, California.



LÁRUS WELDING, Chief Executive Officer

Mr. Welding was appointed Chief Executive Officer of Glitnir Bank in April 2007. He first joined Glitnir (then the Icelandic Investment Bank FBA hf.) in 1999. In 2003 he joined Landsbanki as General Manager for the London branch, with operations primarily in Corporate and Investment Banking. He previously worked for the accounting firm JHR ehf. and the Central Bank of Iceland.

Mr. Welding holds a degree in business administration from the University of Iceland, is a licensed securities broker and a graduate in Corporate Finance from the UK Securities Institute.



CORPORATE GOVERNANCE

>> Maintaining good corporate governance is of great importance for Glitnir as it serves as means to ensure confidence and trust between shareholders, directors, day-to-day managers and other stakeholders in the Bank.

The Bank complies with the Guidelines of Corporate Governance issued by the OMX Nordic Exchange, the Iceland Chamber of Commerce and the Confederation of Icelandic Employers. The purpose of the Guidelines is to provide companies with guidance concerning relations among their shareholders, board of directors and management. The Guidelines reflect international efforts to improve corporate governance standards in the new globalised business environment.

SHAREHOLDERS' MEETINGS

Under statutory law and the Bank's Articles of Association, shareholders have a supreme authority in all matters relating to the affairs of the Bank at shareholders' meetings.

At each shareholders' Annual General Meeting, shareholders make decisions on the Bank's activities and the conduct of its business in the upcoming year. This includes the election of directors and an auditing firm, approval of the accounts for the preceding fiscal year, as well as any amendments to the Articles of Association, when necessary, and declarations of dividends. Shareholders' meetings may be attended by shareholders, or their proxies, and advisors. Shareholders' meetings are open to representatives of the press and the OMX Nordic Exchange. Glitnir's Annual General Meeting is held before the end of the month of April each year. Each share carries one vote at shareholders' meetings. Decisions at shareholders' meetings are taken by majority vote except as otherwise provided in the Bank's Articles of Association or statutory law.

Articles of Association

Glitnir's Articles of Association regulate the Bank's internal affairs and management. The Articles contain provisions on the name of the company, its share capital, shareholders' meetings, elections to the Board of Directors and the responsibilities and duties of the Board and CEO.

Board of Directors and Management

The Board of Directors of the Bank is composed of seven members and an equal number of alternates, elected at the Annual General Meeting for a term of one year. Prospective candidates to the Board of Directors are required to submit a written notice of their candidacy to the Board of Directors no later than five working days before the start of the Annual General Meeting.

Glitnir's Board of Directors constitutes the supreme authority of the Bank between shareholders' meetings, except as otherwise provided in the Bank's Articles of Association. The duties of the Board of Directors include:

- Supervising the activities of the Bank and monitoring its operations according to law and the Articles of Association;
- Approving the main aspects of the Bank's organisational structure;
- Appointing one or more bank managers (Chief Executive Officers);
- Appointing the Managing Director of the Accounting Department;
- Deciding which employees should be authorised to bind the Bank, and establishing the rules governing such empowerment;
- Formulating a policy on interest rates and scales and fees;
- Establishing general rules on the Bank's lending, guarantees and borrowing, in consultation with the Chief Executive Officer;
- Deciding on write-offs of the Bank's assets and loans;
- Submitting proposals to the Annual General Meeting on the disposal of earnings; and
- Addressing any other business provided for in the Icelandic Financial Undertakings Act at any time, or the Companies Act.

The Board of Directors elects a Chairman and a Vice Chairman among its members. The Chairman convenes board meetings. A meeting must also be held if requested by a member of the Board, or Executive Board. Any resolution submitted to a Board meeting requires four votes to pass. Such resolutions are binding for the Bank. Anyone who is lawfully present at a meeting of the Board of Directors is entitled to have comments or dissenting opinions entered in the minutes.

No specific agreements providing for benefits upon termination of employment exist between the Bank and the members of the senior management or the Board of Directors.

Chief Executive Officer

The Chief Executive Officer appointed by the Bank's Board of Directors is responsible for the day-to-day operation of the Bank pursuant to the policy and resolutions of the Board of Directors. It is also the task of the CEO to ensure that the Bank's operations are at all times consistent with the Articles of Association of the Company and applicable legislation.

Accounts and Auditing

A state authorised public accountant or accounting firm is appointed auditor at each Annual General Meeting for a

term of one year. The auditor examines the Bank's accounts and all relevant accounting documents for each fiscal year and has access to all books and documents necessary for this purpose. Auditors are not appointed among the members of the Board of Directors or among the Bank's employees. The qualifications and eligibility of the auditor are in other respects governed by law. The Bank's current auditor is PricewaterhouseCoopers hf.

Committees of the Board of Directors

In accordance with the Rules of Procedure issued by the Board of Directors, the Board has appointed an Audit Committee and a Remuneration Committee. At its first meeting following the Annual General Meeting, three members of the Board of Directors are appointed to serve on each committee; two of the members so appointed are designated as chairmen of their respective committees.

Audit Committee

The tasks of the Audit Committee include:

- Supervision of the financial position of the Bank;
- Evaluation of internal controls and risk management;
- Evaluation of management reporting on financial matters;
- Evaluation of compliance with laws and regulations;
- Recommendation of new external auditors for the Bank if necessary;
- Direct communication with the Bank's auditor;
- Evaluation of audit reports;
- Evaluation of other work performed by the Bank's auditor; and
- Other matters delegated by the Board of Directors to the Committee.

Remuneration Committee

The tasks of the Remuneration Committee include:

- Negotiating the Chief Executive Officer's terms of employment;
- Policymaking regarding remuneration in the Bank;
- Policymaking regarding performance linking of remuneration of managers and other employees; and
- Other matters delegated by the Board of Directors to the Committee.

INTERNAL AUDITOR

In accordance with Icelandic legislation on financial undertakings, Glitnir Bank has a Group Auditing Department which is responsible for the Bank's internal auditing. The role of Group Internal Audit is to provide the Bank with independent, objective assurance and consulting services designed to add value and improve the Bank's operations. Internal Audit helps the Bank to evaluate and improve the effectiveness of its risk management, controls and gover-

nance processes. The Chief Audit Executive is appointed by the Board of Directors and has an independent position within the Bank's organisational chart.

External Audit

PricewaterhouseCoopers hf. (PwC) acts as an independent external auditor for Glitnir and its subsidiaries. PwC is an independent chartered public accountancy firm and a separate legal entity forming a part of the network of member firms of PwC International Limited.

COMPLIANCE DEPARTMENT

Glitnir's Compliance Department is headed by the Compliance Officer, who is appointed, together with his or her alternate, by the Chief Executive Officer. The appointment must be confirmed by the Board of Directors. The Compliance Officer reports to the Chief Executive Officer and the Board of Directors.

The Compliance Department's function is to assist in managing compliance risk on a consolidated basis. Compliance risk can be defined as the risk of legal or regulatory sanctions, financial loss, or damage to the Bank's reputation in the event of failure to comply with applicable laws, regulations, and codes of conduct and standards of good practice. Among other things, the Compliance Department monitors the following:

- Availability of information and appropriate content of training sessions for employees and bank management;
- Market abuse;
- Trading by owners of qualifying holdings, management and employees;
- Trading by the Bank for its own account;
- Separation of operating divisions and maintenance of Chinese walls;
- Records of related and connected parties according to the Rules of Procedure of Glitnir's Board of Directors;
- Lists of primary insiders and temporary insiders;
- Transactions by primary insiders involving the Bank's financial instruments;
- Handling and use of insider information regarding Glitnir;
- Complaints from clients concerning alleged infringements and maintenance of personal records;
- Employee fraud (in co-operation with the Internal Audit Department);
- Anti-money laundering procedures and compliance (in co-operation with the Anti-money laundering officers);
- Financial crimes;
- Best execution practices;
- Client classification;
- Compliance with the Bank's Code of Ethics;
- Conduct of business;
- Employee Participation in management and business operations.



[INITIATIVE AND KNOW-HOW]

THE SUCCESS STORY OF GEYSIR GREEN ENERGY

Glitnir, along with FL Group and engineering firm VGK-Hönnun, founded Geysir Green Energy in December 2006 with the aim of creating business opportunities that tap the extensive geothermal knowledge acquired by Icelanders over the years. Glitnir initiated the project and provided finance and consultancy, putting to use the Bank's accumulated experience from various geothermal projects around the world. In short, the project has been a success story entailing rapid expansion, not least with the acquisition of Jarðboranir hf (Iceland Drilling Company Ltd.), majority ownership of Enex and a 32% share in the power company Hitaveita Suðurnesja. The fact that the initial three-year goal was attained in a mere eight months is a clear indication of the company's prosperity and growth.



REVIEW OF GROUP OPERATIONS

>> Glitnir returned an after-tax profit of ISK 27.7 billion in 2007. Although the Bank did not outperform last year's record results, 2007 was the second best in the Bank's history with record core income and return on equity above the Bank's long-term targets

ISK m	Q4	Q3	Q2	Q1	Total
Net interest income	11,863	9,618	9,659	7,942	39,082
Net fees and commission	10,594	10,864	8,888	7,298	37,644
Other income	-2,548	3,308	4,637	2,972	8,369
Net operating income	19,909	23,790	23,183	18,213	85,095
Expenses & other	-13,737	-11,724	-11,649	-8,565	-45,675
Impairment	-2,366	-1,671	-247	-1,232	-5,516
Profit before tax	3,806	10,395	11,287	8,416	33,904
Income tax	-1,320	-1,759	-1,766	-1,408	-6,253
Net profit	2,486	8,636	9,521	7,008	27,651
Core income	22,457	20,481	18,547	15,240	76,726
Core profit (pre-tax)	5,370	6,171	7,072	4,454	23,066

Equity amounted to ISK 170 billion at year-end and the Capital Adequacy Ratio (CAD) was 11.2%, compared to 15.0% at the beginning of the year. Return on equity for the year was 19.3%, compared to 39.4% the year before. The average return for the past three years is 30%. The cost/income ratio was 57%, compared to 38% in the previous year.

Performance

The following discussion of the performance and financials of Glitnir in 2007 is based on the consolidated financial statements of the Bank and its subsidiaries, unless otherwise stated.

The Bank's pre-tax profit amounted to ISK 33,904 million in 2007, compared to ISK 46,255 million in 2006 and ISK 23,060 million in 2005. Profit after taxes was ISK 27,651 million, compared to ISK 38,231 million in 2006 and ISK 18,886 million in 2005.

Earnings per share were ISK 1.86, compared to ISK 2.68 per share in 2006, and net interest income amounted to ISK 39,082 million in 2007, compared to ISK 37,084 million in 2006 and ISK 22,351 million in 2005.

RETURN ON EQUITY



In the first quarter of 2007, the Bank acquired the Finnish asset management and brokerage firm FIM Group Oyj. The company, which has operations in Finland, Sweden and Russia, became part of Glitnir's financial statements as of 1 April 2007, and changed its name to Glitnir

FINANCIAL GOALS

	Targets	2007 Results
Return on equity	Risk free rate + 6%	19.3%
Financial strength	Tier 1 ratio over 8% CAD ratio over 11%	Tier 1 ratio 8.1% CAD ratio 11.2%
Revenue and profit growth	10-20%	Revenue 17.2% Profit -27.7%
Cost ratio	< 45%	56.6%
Dividends	Long-term growth in dividend pr. share Generally 20-40% of profits	Proposed dividends ISK 0.37 per share or 20% of profits

PERFORMANCE BY UNITS IN 2007

ISK m	Retail	Corporate	Investment	Investm.			Eliminations	Total
	Banking	Banking	Banking	Markets	Mgmt	Treasury	and other activities	
Net interest income	13,521	23,198	-562	2,914	797	6,853	-7,639	39,082
Net fees and commission	4,408	2,919	6,230	17,182	8,551	-236	-1,409	37,644
Other income	895	1,440	5,611	-35	-59	-2,733	3,251	8,369
Net operating income	18,825	27,556	11,279	20,061	9,288	3,883	-5,797	85,095
Expenses & other	-12,796	-10,505	-3,174	-12,890	-7,641	-473	1,804	-45,675
Impairment	-1,067	-4,316	-7	5	-135	0	4	-5,516
Profit before tax	4,962	12,735	8,098	7,176	1,512	3,410	-3,989	33,904

Oyj in October 2007. Glitnir Oyj returned a profit of ISK 706 million for the nine months period ending 31 December 2007.

The Bank's Norwegian units continued to perform well during the year. In December 2007 the Bank sold part of its share in Glitnir Property Holding and the company is as of that time no longer a part of the Bank's consolidated accounts. Glitnir Property Holding returned a profit of ISK 752 million for the first eleven months of 2007.

BNbank returned an after-tax profit of ISK 2,247 million in 2007, compared to 1,939 the year before. Glitnir Bank Norway returned an after-tax profit of ISK 952 million, compared to ISK 703 million the year before. The profit of Glitnir Securities amounted to ISK 644 million versus ISK 620 million the previous year. The results of Glitnir AB in Sweden were below expectations, largely due to costs related to the company's investments in new premises and IT systems that will support future growth. Glitnir AB returned an after-tax profit of ISK 35 million in 2007.

Glitnir Luxembourg returned an after-tax profit of ISK 869 million, compared to 1,083 million in 2006.

Kreditkort hf., in which the Bank holds a 55% share, was split into two companies during the year, Borgun hf. and Kreditkort hf. The combined after-tax profit of the two entities was ISK 365 million.

All of the Bank's business segments returned a profit during the year. Pre-tax profit from Retail Banking amounted to ISK 4,962 million before taxes, and pre-tax profit from Corporate Banking was ISK 12,735 million. Investment Banking returned a profit of ISK 8,098 million and Markets returned a pre-tax profit of ISK 7,176 million. The profit of Investment Management amounted to ISK 1,512 million before taxes. When calculating the results of individual profit centres, operating expenses include a share in the overhead costs of support units and management costs.

Net interest income

Net interest income amounted to ISK 39,082 million in 2007, compared to 37,084 million in 2006, an increase of 5%. The average position of total capital increased

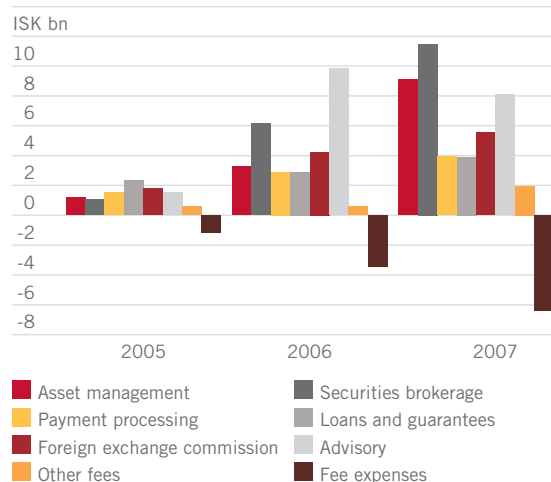
from ISK 1,846 billion in 2006 to ISK 2,478 billion in 2007, or by 34%. The interest rate margin as a percentage of average capital position was 1.6%, compared to 2.0% the year before. Among items that contribute to lower interest margin are lower inflation over the year compared to 2006 and the growth of the Bank's liquidity portfolio which consists mainly of low-risk assets carrying low interests.

Fee income

Fee income amounted to ISK 44,059 million in 2007, compared to ISK 30,307 million the previous year, an increase of ISK 13,752 million or 45%. In addition to organic growth, the increase is by a large part explained by the acquisition of the Finnish operations, now Glitnir Oyj, which contributed ISK 6,613 million in gross fee income for the nine months ending 31 December 2007. Furthermore Kreditkort, Borgun and Glitnir AB are now included for 12 months in the consolidated accounts versus 6 months in 2006.

Fee expenses amounted to ISK 6,415 million, compared to ISK 3,848 million in 2006. The increase is mostly attributable to acquired units.

NET FEES AND COMMISSIONS



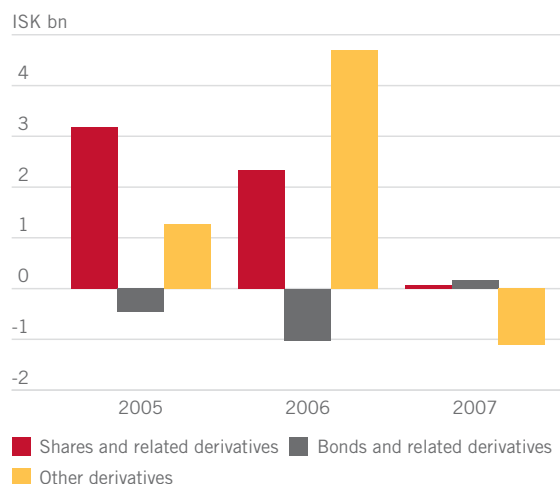
Fee income from asset management grew from ISK 3,269 million in 2006 to ISK 9,107 million in 2007. The increase is to a large extent attributable to the acquisition of Glitnir Oyj. Fee income from securities brokerage was ISK 11,493 million, compared to ISK 6,127 million in 2006. The increase is both organic and attributable to the acquisitions of Glitnir Oyj and Glitnir AB.

Financial income

Net financial income amounted to ISK 4,155 million in 2007, compared to ISK 8,503 million in 2006.

Net gains on financial instruments designated at fair value through profit or loss were ISK 5,202 million, compared to ISK 2,097 million in 2006. Net loss on financial instruments held for trading amounted to ISK 879 million, compared to a gain of ISK 6,010 million the year before.

TRADING GAINS AND LOSSES



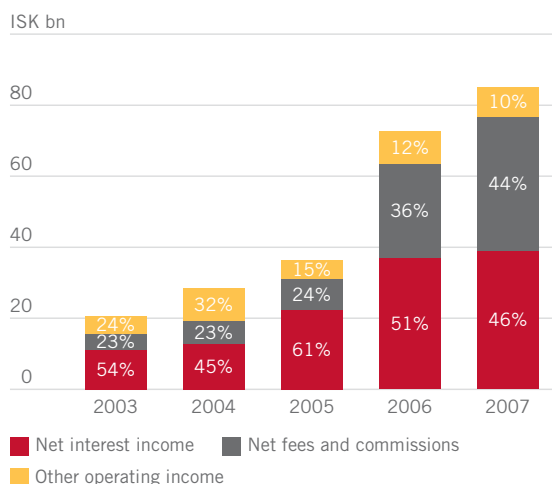
Shares designated at fair value through profit or loss, which are mostly unlisted, returned a profit of ISK 7,853 million in 2007, compared to ISK 2,707 million in 2006. Net gains on shares held for trading were ISK 74 million, down from ISK 2,334 million in 2006. Net loss on bonds (held for trading and designated at fair value through profit or loss) was ISK 3,407 million in 2007, compared to ISK 885 million in 2006. Included in 2007's loss is an ISK 4,633 million loss on the Bank's liquidity portfolio.

Other financial income was negative by ISK 168 million, compared to a gain of ISK 396 million in 2006.

Other net operating income

Other net operating income totalled ISK 4,214 million in 2007, compared to ISK 555 million in 2006. The increase is attributable to revaluation of investment property of ISK 2,678 million and gains on sale of building rights of ISK 1,225 million.

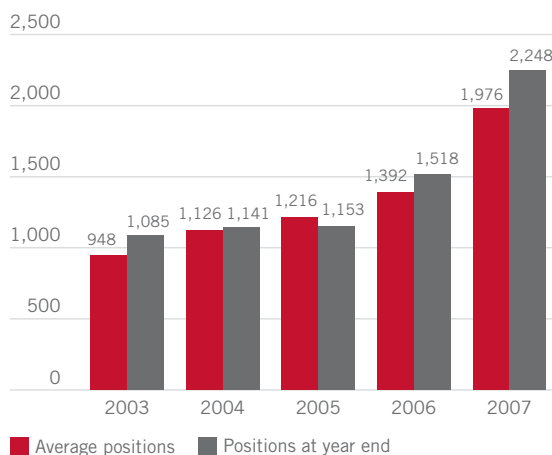
OPERATING INCOME



Other operating expenses

In 2007 administrative expenses were ISK 48,144 million, compared to ISK 27,301 million in 2006. The cost income ratio rose to 57% from 38% the year before. The higher cost income ratio to some extent reflects the difference in the revenue mix of the Bank which has changed for the past two years from a focus on interest revenue to a good balance between net interest income and net fee income. Fee-generating units have a higher cost income ratio than interest generating units. Of particular items that contributed to the cost increase, and would account as one-off items, were changes in top management, compliance projects like BASEL II and MIFID and investments in IT projects. It also has to be kept in mind when comparing 2007 with 2006 that Glitnir Oyj was acquired during the year and that Kreditkort, Borgun and Glitnir AB are now included for 12 months versus only 6 months in 2006.

NUMBER OF EMPLOYEES



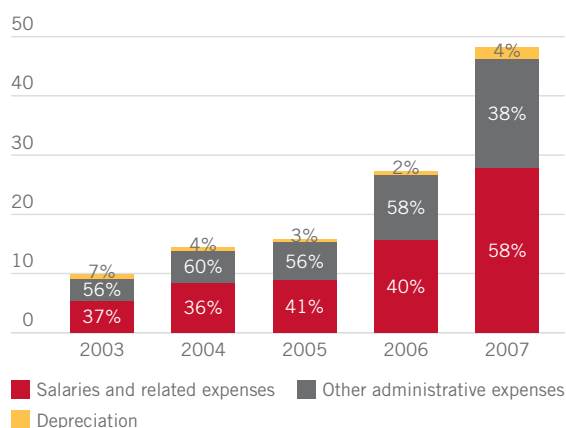
Salaries and related expenses amounted to ISK 27,896 million in 2007, compared to ISK 15,747 million in

2006. The average number of employees was 1,976 in 2007, compared to 1,392 the year before. Cost per employee has gone up by 25% from the previous year, the cost increase is by large related to the management change over the year.

Other administrative expenses were ISK 18,359 million in 2007, compared to ISK 10,892 in 2006. The increase is to a large extent attributable to the infrastructure projects mentioned above as well as acquired units.

ADMINISTRATIVE EXPENSES

ISK bn



Depreciation and amortisation increased from ISK 662 million in 2006 to ISK 1,889 million in 2007. The increase is mostly attributable to the amortisation of intangible assets recognised in relation to the acquisition of Glitnir Oyj.

A cost/income ratio of 57% is above the Bank's target. The Bank has taken and will take further measures to lower the cost and therefore the cost/income ratio in 2008 and coming years.

COST/INCOME RATIO



The provision for losses on the loan portfolio is divided into specific and portfolio provisions. Specific provisions are intended to cover lending which has been rated at risk. Portfolio provisions are designed to cover losses which are considered probable due to other obligations than those for which specific provisions have been recognised.

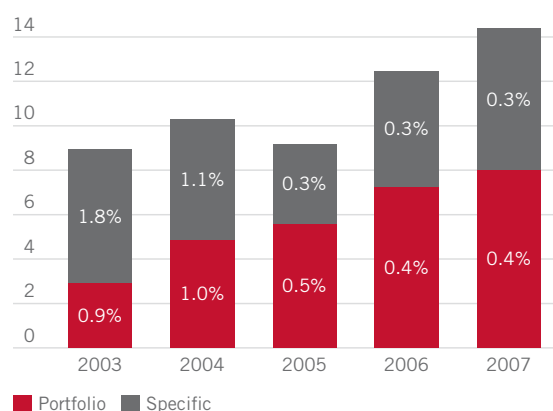
The default ratio kept falling throughout the year, ending at 0.6%, which is historically very low. The default ratio is based on default immediately following the due date.

DEFAULT RATIO IN 2007



LOAN IMPAIRMENTS

ISK bn



The provisions for loan losses charged to the income statement in 2007 amounted to ISK 5,516 million, compared to ISK 4,759 million in 2006. The increase is hence 16%. The total provision for loan losses amounted to ISK 14,371 million at year-end, compared to ISK 12,462 million at the beginning of the year, which corresponds to 0.7% of total lending and guarantees. The portfolio provision for loan

losses at year-end corresponded to 0.4% of lending and guarantees. Final write-offs were ISK 3,534 million in 2007, compared to ISK 2,010 million in 2006.

Taxes

The Bank and its domestic subsidiaries are jointly taxed. According to the Bank's financial statements, income tax expense was ISK 6,253 million in 2007, compared to ISK 8,024 million in the preceding year. The income tax payable in 2008 amounts to ISK 4,362 million, while the deferred income tax liability at year-end 2007 amounts to ISK 5,641 million.

The effective income tax rate in 2007 was 18.4%, compared to 17.3% the year before. The increase is explained by more of the Bank's profits being generated outside Iceland.

The Bank has filed a court case against Icelandic authorities for the repayment of income tax of ISK 589 million which was charged in 2006 in accordance with tax authorities' ruling in relation to a merger with Framtak fjárfestingabanki hf.

Balance Sheet

Glitnir's total assets amounted to ISK 2,949 billion at year-end 2007, compared to ISK 2,246 billion at the beginning of the year. The increase of 31% is mainly explained by increased lending. At year-end assets under management amounted to ISK 936 billion and custody assets were ISK 1,318 billion. Comparative amounts for 2006 were ISK 490 billion and ISK 698 billion respectively.

Loans

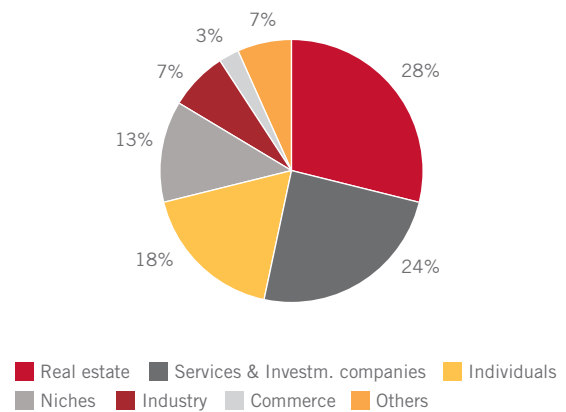
Loans to customers amounted to ISK 1,975 billion at year-end 2007, compared to ISK 1,596 billion at year-end 2006. The increase is 24%. No major changes have occurred during the year in the geographical concentra-

tions of the Bank's lending. Iceland and Norway remain the two most important markets comprising 82% of the total loan portfolio.

Loans by sector

The breakdown of loans to customers and leasing contracts by borrower at year-end 2007 was as follows: Real estate was the largest single sector, with 28.0%, followed by services and investment companies with 24.4%, individuals with 17.8%, niches with 12.5%, commerce with 2.6% and other sectors 6.6%

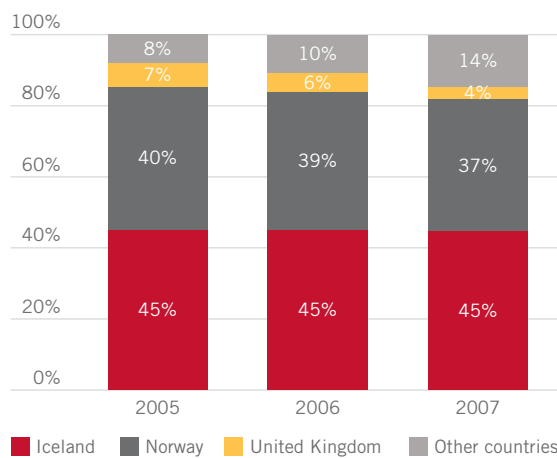
LOANS BY BUSINESS SECTOR



Shares and equity instruments

Shares and equity instruments amounted to ISK 106 billion at year-end 2007, compared to ISK 109 billion at year-end 2006. However, the Bank's exposure to equity risk was much lower as ISK 67 billion were held as hedge against forward contracts with customers. Of the Bank's exposure in equities, ISK 10 billion were held in the Bank's trading book and ISK 28 billion in the banking book.

LOANS BY GEOGRAPHICAL REGIONS



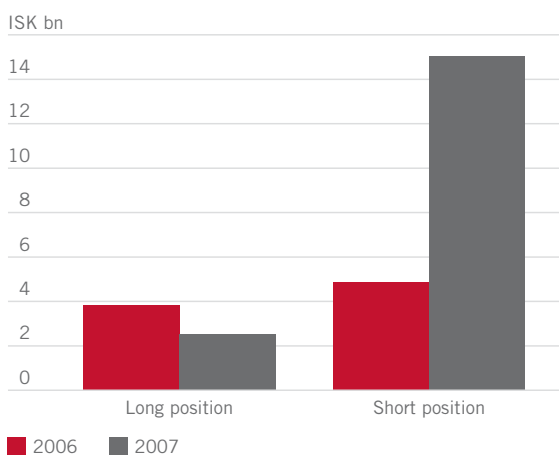
EQUITY EXPOSURE



Bonds and debt instruments

At year-end 2007 bond and debt instruments amounted to ISK 279 billion, compared to ISK 232 billion at the beginning of the year. Thereof, ISK 97 billion (2006: 77 billion) were held as hedge against forward contracts with customers. Of the Bank's net exposure, ISK 2.5 billion were held in trading book and ISK 179 billion in the banking book. (2006: ISK 3.8 billion and ISK 150 billion respectively). In addition to the above, the Bank had short positions in listed bonds amounting to ISK 15 billion in the trading book at year-end 2007 (2006: ISK 5 billion).

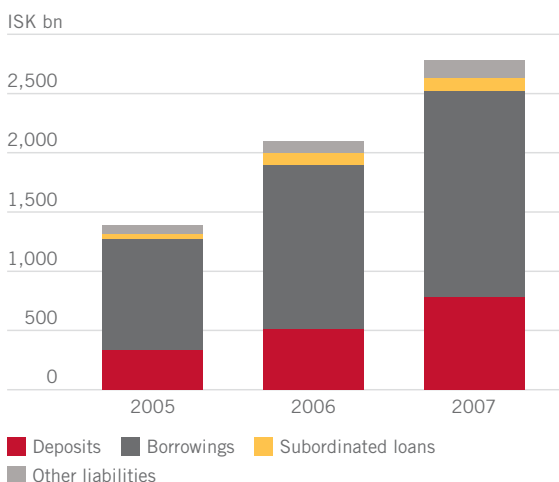
TRADING POSITION IN BONDS



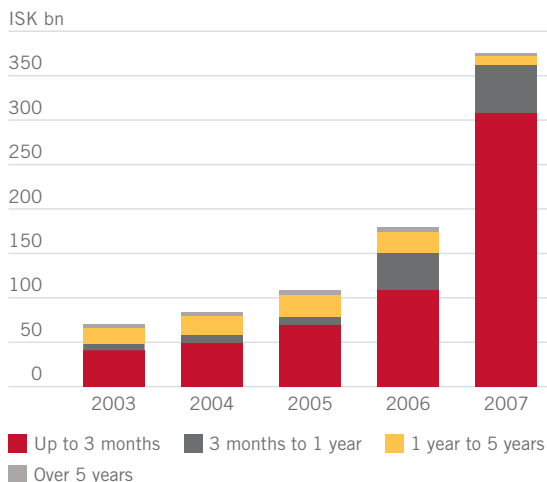
Liabilities

Total liabilities amounted to ISK 2,779 billion at year end, as compared to ISK 2,100 billion at the beginning of the year. Debt issued and other borrowed funds increased by 27% during the year, and deposits from customers increased by 66%.

LIABILITIES

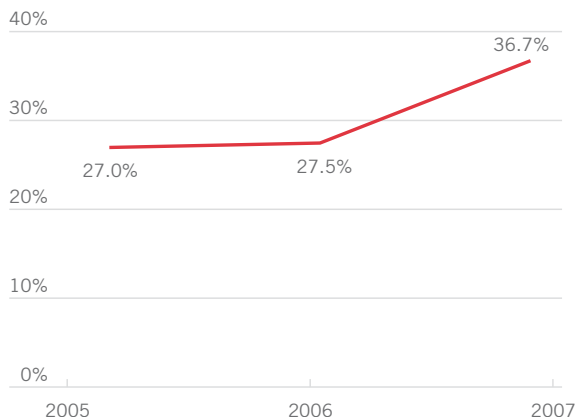


TIME DEPOSITS



The ratio of deposits to loans rose from 27.5% to 36.7% during the year as a result of the Bank's emphasis on increasing deposits.

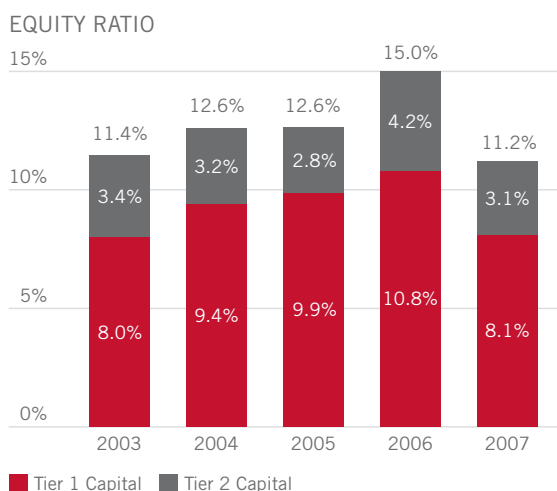
DEPOSITS / LOANS RATIO



Equity and equity ratio

At year-end 2007 the Bank's equity was ISK 169,969 million, compared to 146,119 million at the beginning of the year, an increase of 16% over the year. Of total equity, ISK 768 million is attributable to minority owners in less than 100% owned subsidiaries of the Bank. Dividends of ISK 9,403 million were paid out during the year. Equity was increased by ISK 15,277 million during the year through the issuance of 616 million new shares. The nominal value of outstanding shares was ISK 14,730 million at the end of 2007. Treasury shares at year-end were 151 million.

Calculated by CAD rules, the Bank's equity ratio was 11.2% at year-end, compared to 15.0% at the beginning of the year. For the long term the Bank's goal is to maintain this ratio above 11.0%. The minimum ratio stipulated by law is 8.0%. Tier 1 capital was 8.1% at year-end, compared to 10.8% in the preceding year. The Bank's goal is to maintain Tier 1 capital above 8.0%.



Inflation indexation and foreign exchange balance

Inflation-indexed assets in excess of inflation-indexed liabilities stood at ISK 141 billion at year-end 2007, compared to ISK 127 billion at year-end 2006. The Bank aims to maintain a positive balance between indexed assets and liabilities.

Foreign-denominated assets in excess of liabilities were ISK 77,637 million at year-end 2007, compared to ISK 36,305 million at year-end 2006, including assets and liabilities in the form of forward contracts and currency and interest rate swaps.

Off-balance sheet items, obligations on behalf of customers

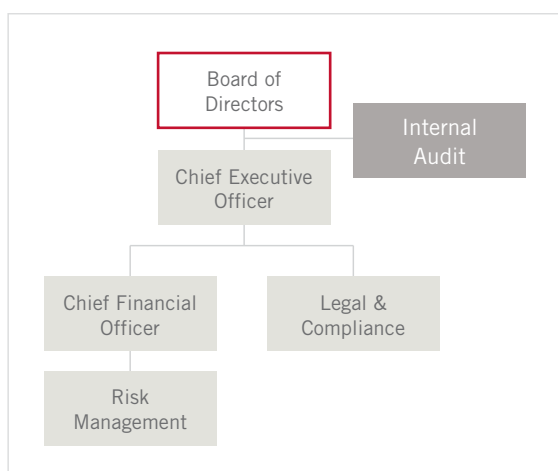
The Bank has provided guarantees and overdraft facilities to customers. Guarantees issued amounted to ISK 44,932 million at year-end, compared to ISK 42,826 million at the beginning of the year. Unused overdraft facilities amounted to ISK 44,005 million at year-end, compared to ISK 40,858 million at year-end 2006. Committed undrawn lines of credit amounted to ISK 42,404 million at year-end compared to ISK 14,179 million at the beginning of the year.

RISK MANAGEMENT

>> Risk Management focuses on balancing risk and return by integrating the responsibility for risk into the Bank's organisation, thus providing a solid foundation for the Bank's continued strong performance and prudent growth.

RISK GOVERNANCE AND INTERNAL CONTROL

Risk Management is one of the three internal control functions within Glitnir, the other two being Compliance and Internal Audit. The organisational chart below describes Glitnir's risk governance and internal control structure.



The Board of Directors has the ultimate responsibility for ensuring that Glitnir has adequate internal control.

The Chief Executive Officer (CEO) is responsible for developing and maintaining adequate and effective risk management and internal control procedures and guidelines in Glitnir. The CEO reports to the Board twice a year on the development of the material risks and the internal control within Glitnir.

The Chief Financial Officer (CFO) is responsible for the risk management organisation in Glitnir. The CFO reports monthly to the Risk Committee on the development of the material risks. The CFO is also responsible for defining the tasks of the Risk Management department and to assess the adequacy of its professional skills.

The compliance function is responsible for ensuring that the processes and the business conducted within the Bank are in accordance with external laws and regulations and internal policies and instructions.

Group Internal Audit conducts independent evaluations and provides assurance of the internal control and risk management for its appropriateness, effectiveness and its compliance with the Bank's directives. The Chief Audit Executive (CAE) is appointed by the Board and accordingly has an independent position in Glitnir's organisational chart. The CAE is responsible for internal audit within the Bank.

Every employee in Glitnir is responsible for complying with external rules and regulations and internal policies and instructions. If internal and external rules and regulations are not complied with, it is regarded as a serious issue and it will be handled in a formal process.

RISK MANAGEMENT

Glitnir is exposed to various risks through its use of financial instruments. The Board of Directors determines the Bank's risk management policy and defines the acceptable levels of risk, sets targets regarding risk management and monitoring of major risk factors, including credit risk, liquidity risk, market risk and operational risk.

The ultimate responsibility for monitoring, managing and reporting on each risk factor lies with the parent company. Each of the subsidiaries has a risk management function that manages the respective risk in accordance with Glitnir's risk management policies, and reports to the centralised risk management unit.

Risk Management decision-making for the Bank is based on a committee structure pursuant to which the Board of Directors has granted authority to specially appointed committees that issue specific guidelines and targets regarding acceptable risk limits and decide on individual positions depending on size and risk level.

The Risk Committee sets guidelines and rules on credit and market risk evaluation. Credit and market risk management and supervision are further delegated by the Risk Committee to sub-committees: the Credit Committees, the Risk Model Committee and the Market Risk Committee.

Risk relating to asset and liability management and operational risk is monitored and supervised by the Executive Board subject to general limits and rules set by the Board of Directors. The Executive Board has delegated responsibilities for these risks to the Asset & Liability Committee (ALCO) and the Operational Risk Committee respectively.

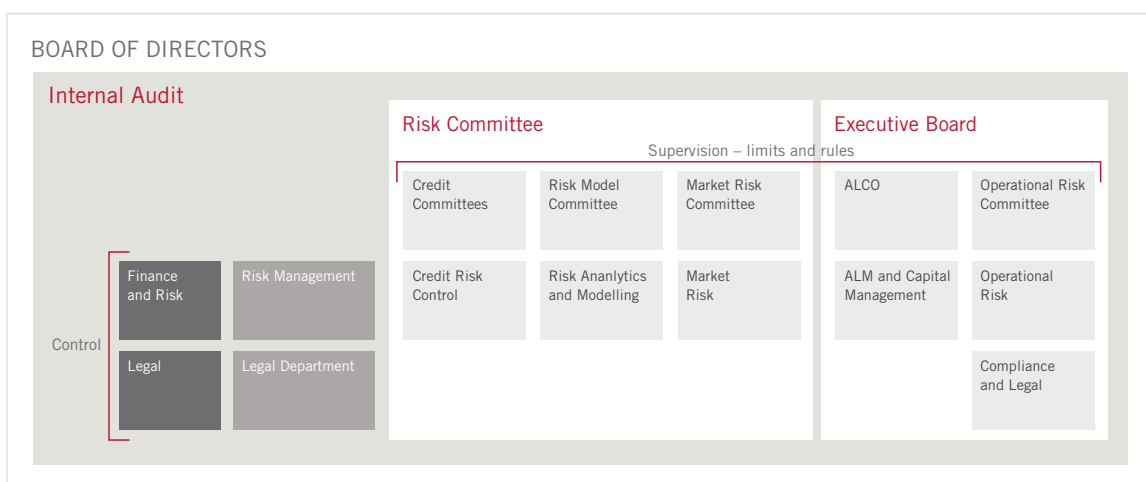
The chart on the next page shows the structure of Glitnir's Risk Management.

Risk Management organisation

Risk Management is a unit within the Finance and Risk division. It is further organised into five units.

Credit Risk Control

Credit Risk Control is accountable for the implementation and enforcement of the Bank's consolidated credit risk policies and procedures as set by the Risk Committee.



Credit Risk Control monitors and reports on credit risk and credit and impairment process quality.

Risk Analytics & Modelling

Risk Analytics & Modelling is responsible for model development and maintenance, including credit risk assessment models and development and maintenance of the stress testing framework. Risk Analytics & Modelling also provides quantitative support for other units within Finance and Risk Management.

Market Risk

Market Risk is responsible for the monitoring of market risk and investment management in Glitnir. The unit implements and enforces policies and procedures on market risk management as set by the Risk Committee.

ALM & Capital Management

The Asset and Liability & Capital Management unit is responsible for monitoring and controlling risk positions regarding interest rate risk in the banking book and liquidity. It also implements and enforces policies and procedures thereof as set by the Asset & Liability Committee (ALCO). The unit is responsible for Glitnir's capital allocation, pricing and performance measurement methodology.

Operational Risk

Operational Risk is responsible for implementation of the Bank's operational risk framework and coordinates policies, processes, procedures and infrastructure within the Group in relation to operational risk management and loss event reporting.

Reporting

Internal reporting

Reporting on the material risks is an essential part of the risk management and the internal reporting system. The main internal recipients of the reporting are the Board of Directors, Executive Board, Risk Committee and, when applicable, Internal Audit.

External reporting

Risk Management is responsible for processing reports on risk factors related to Glitnir's operations to the Bank's supervisors, mainly the Financial Supervisory Authority and the Central Bank. The final reports all go through the Compliance function.

Risk management policy

Glitnir has well defined and documented risk policies for each material risk factor that the Bank is exposed to. Together the individual policies form the Glitnir Risk Policy that is applicable to the whole group. The Glitnir Risk Policy defines the risk appetite of the Bank, both with respect to individual risk categories and the overall risk profile of the Bank. All units of the Bank must adhere to the limits and reporting requirements described in the Risk Policy. The Risk Policy is reviewed by the Board of Directors at least once a year.

Credit risk

Credit risk is the primary risk factor in the Bank's operations. Credit risk is the risk of financial loss if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk arises principally from the Bank's loans and advances to customers and other banks. There is also credit risk in the Bank's investment activities that bring debt securities to the Bank's asset portfolio and through derivatives exposures primarily related to activities in Treasury.

The Credit Risk Control function is responsible for monitoring and reporting on the Bank's credit risk on a consolidated level.

The Bank has policies and procedures dedicated to accepting, measuring, monitoring and controlling credit risk arising from all activities. The Bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and countries. The Bank structures the levels of credit risk it undertakes by placing lim-

its on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to industry segments. Such risks are monitored on a continuous basis and are subject to annual or more frequent reviews. A thorough analysis of the counterparty's financial standing, analysis of past and estimated future cash flows as well as the borrower's general ability to repay its obligations forms the basis for all credit decisions.

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common in practice. The principal collateral types for loans are:

- Mortgages over residential properties
- Charges over business assets such as premises, inventory and accounts receivable
- Charges over financial instruments such as debt securities and equities

When applicable, other credit risk mitigants are employed such as master netting agreements.

The Bank monitors the effectiveness of credit mitigants or hedges by systematically reviewing the value of collateral and other credit mitigants. The Bank also closely monitors the economic situation and estimates the effect of different economic indicators on its portfolio.

In Icelandic mortgages the Bank monitors the development of loan-to-values in the portfolio by applying a housing index when calculating loan-to-values at regular intervals. It should be noted here that due to a steep increase in house prices in Iceland since the Bank entered the Icelandic mortgage market in 2004, the Bank is in a very favourable position with regards to loan-to-values in its Icelandic mortgage portfolio.

The objective of the Bank's credit risk management is to achieve an appropriate balance between risk and return and to minimise the potential adverse effects of credit risk on the Bank's financial performance.

Credit organisation

The Board of Directors issues the Bank's credit risk policy and is the ultimate authority on credit risk. The Board issues credit authorisation limits for credit committees within the Bank that consist of a Risk Committee in addition to regional and local credit committees.

Risk Committee members are appointed by the CEO, and members of regional credit committees are appointed by the chairman of the Risk Committee. Regional credit committees report to the Risk Committee and the Risk Committee reports to the Board of Directors.

The Bank's Credit Management organisation is aligned with the Bank's geographical business regions. Credit Management is accountable for the credit risk of each defined region and takes an active part in the region's credit decision making process. Responsibility for credit risk and daily monitoring functions resides within each business unit, but Credit Management is accountable for the proper credit risk monitoring of each portfolio and for the en-

forcement of best practices within the respective region. Each region's head of Credit Management reports to the respective head of business region.

A specialised unit, Credit Risk Control, is mandated to monitor and report on the Bank's credit risk on consolidated level. It monitors the credit decision process quality, impaired loans process quality and conducts business unit and Credit Management reviews in relation to credit risk monitoring and reporting. Credit Risk Control specifically monitors large exposures and concentrations in loan portfolio as well as exposures that have been placed on credit watch list.

Credit risk measurement

The Internal Ratings-Based (IRB) compliant risk assessment models used by the Bank are divided into three types: scoring models, rating models, and simulation models. The scoring models are statistical models that automatically assign a rating to an obligor. The rating models consist both of a financial part that uses information from a company's annual statements, and a qualitative part that takes expert judgement into account. Simulation models directly simulate the cash flow of the underlying transaction taking information about market factors and their uncertainty into account. The output from the risk assessment models is either a probability of default (PD) or a risk class, which is subsequently mapped to a PD value using historic default data.

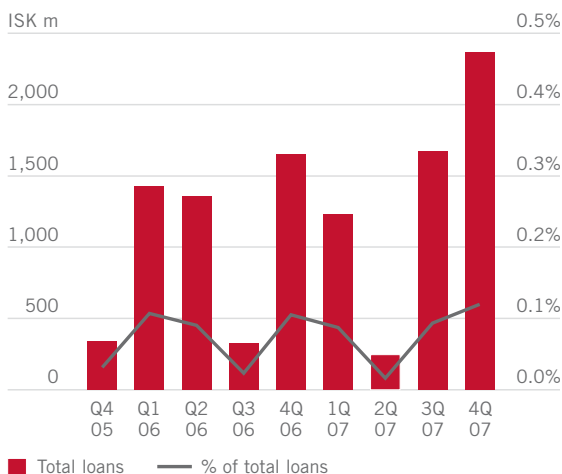
Impairments

The Credit Management's assignment is to identify, monitor and control the credit risk in the respective regional portfolios. As a result, Credit Management is accountable for individually assessed allowances for impairment. Individually assessed allowances for impairment are determined by an evaluation of incurred loss at balance-sheet date on a case-by-case basis. The assessment encompasses collateral held (including re-confirmation of its enforceability) and anticipated receipts for the relevant accounts.

Default rates are currently very low in a historical perspective and reflect the favourable economic environment in the Bank's strong home markets. Impairment on outstanding loans of ISK 1,974,907 million amounted to ISK 5,516 million at year-end 2007 compared to impairment of ISK 4,759 million on outstanding loans of ISK 1,571,726 at year-end 2006 and ISK 2,125 million on ISK 1,078,383 million outstanding loans at year-end 2005. Impairments as a percentage of outstanding loans to customers have therefore been between 0.2 and 0.3 percent at year-end over the past three years.

Guidelines for individually assessed allowances for impairment losses are determined for each subsidiary reflecting their diversified risk profiles, regulatory environment and prudent accounting practices. Collectively assessed allowances for impairment losses are raised to cover possible losses in a portfolio comprising similar characteristics and risk factors, i.e. factors which have not yet been individually identified but are likely to

IMPAIRMENT LOSSES



be inherent in a portfolio judging from historical loss data for that specific portfolio. Collectively assessed allowances for impairment losses are adjusted quarterly.

Impaired loans, i.e. loans against which allowances for impairment losses have been made, are managed and monitored regularly within each business unit. At least twice a year, Credit Management in each business region carries out a thorough inspection of the region's asset portfolio to determine whether an allowance for impairment loss should be made towards a particular loan, that is where there is objective evidence that the borrower's likelihood to repay his engagements has been impaired and/or a default event has occurred. A similar evaluation is carried out where there is evidence of a devaluation of collateral and/or changes in market conditions are deemed likely to affect the quality of a loan.

Should there be evidence of objective impairment through such an inspection, an allowance for impairment loss is made against the loan. Individually assessed allowances for impairment losses are adjusted quarterly to take into account the present value of the future cash flows of the loan and the valuation of and the timing of realisation of the loan's security and collateral.

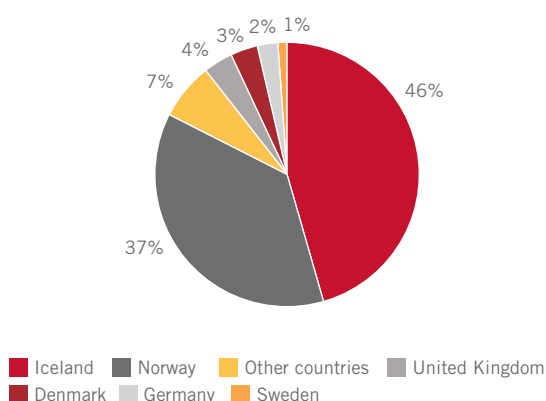
The Bank writes off a loan (and any related allowances for impairment losses) when every legal recourse has been fully explored resulting in a determination that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower's financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Loan portfolio

The Bank has defined Iceland and Norway as its home markets and the composition of the asset portfolio reflects the emphasis on the two strong home markets.

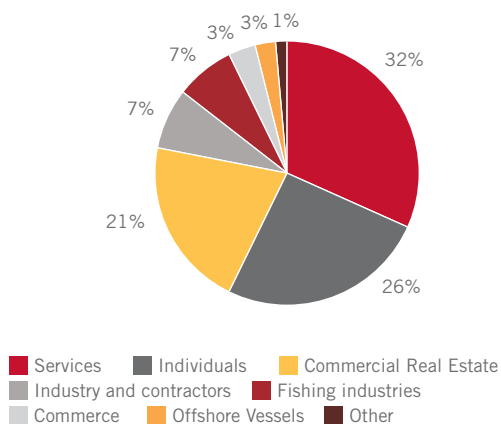
At year-end 2007 Norway accounted for 37% of the Bank's asset portfolio, the largest part being BNbank's commercial real estate and residential mortgage portfolios. Iceland and Icelandic counterparties accounted for another 46%. Exposure to countries outside the home markets accounted for 17% of the portfolio, the largest single country exposure being the UK at 4% of the portfolio.

LOAN PORTFOLIO BY COUNTRIES



The Bank's single largest sector exposure is to the services sector, which represents 32% of the Bank's total loans to customers. The individuals sector is second and real estate third. The individuals sector consists primarily of retail mortgage loans in Iceland and Norway and the real estate sector mainly consists of commercial real estate lending within BNbank to Norwegian real estate companies and to a smaller extent to Norwegian building societies. The lion's share of the Norwegian real estate exposure, commercial and private housing, is towards properties in the greater Oslo area.

LOAN PORTFOLIO BY SECTORS

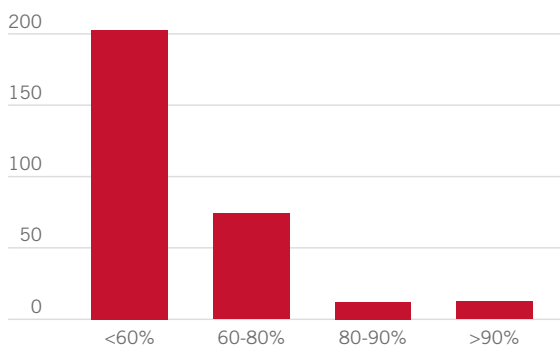


At year-end 2007 residential mortgages in the Icelandic market accounted for 7% of the Bank's loan portfolio. Borrowers must meet stringent criteria to qualify for such borrowings and the maximum loan to value is 80%. Mortgages are in general ISK denominated and CPI indexed. Icelandic customers have however increasingly preferred mortgages in foreign currencies. Non-ISK denominated mortgages are subject to stricter loan to value measures and other general criteria than ISK denominated mortgages.

At year-end 2007 BNbank's commercial and residential mortgage portfolio accounted for around 25% of the Bank's loan portfolio. Half of the commercial real estate portfolio had a loan to value lower than 60% and 84% of the portfolio had a loan to value lower than 80%. Corresponding figures for the residential portfolio were that 77% had a loan to value ratio lower than 60% and 99% of the portfolio was below 80% loan to value ratio. The figures represent extremely good asset quality in BNbank's mortgage loan portfolio and a conservative lending profile.

RESIDENTIAL MORTGAGE LOAN PORTFOLIO, LOAN TO VALUE SPLIT

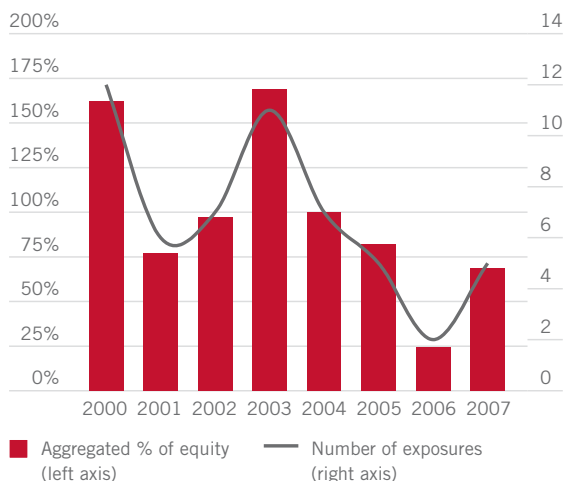
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Large exposures

Large exposures are defined as exposures that exceed 10% of the Bank's CAD equity. The regulatory limit for aggregated large exposures is 800%, but the Bank's internal limit is 200%. According to the Bank's internal limits, no single exposure may exceed 20% of the Bank's CAD equity. The regulatory limit for the parent company is 25%. In 2007, neither the internal limit nor the regulatory limit for the parent company were breached at any time. Each subsidiary is also subject to local regulatory limits regarding large exposures.

AGGREGATED LARGE EXPOSURES



Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting contractual payment obligations associated with its financial liabilities, or will only be able to do so substantially above the prevailing market cost of funds. The risk mainly arises from mismatches in the timing of cash flows.

To limit liquidity risk, the Bank actively diversifies its funding sources with respect to types of funding instruments, maturities, markets accessed and counterparties. Mismatches in the timing of cash flows are monitored closely to ensure that all foreseeable funding commitments and refinancing needs are met when due. Committed back-up facilities and other back-up sources are in place in order for the Bank to be able to meet unforeseen liquidity disruptions. Regular liquidity stress testing is conducted to assess the liquidity position under stressed scenarios.

The subsidiaries are largely self-sufficient in their funding, through their deposit base and by bond issuance in local markets. The majority of the Bank's international funding is however done by the parent company.

In Iceland, the Bank's main source of funding is customer deposits. Apart from the domestic bond market, other funding sources are driven by off-balance-sheet activities and issuance of structured notes.

In Norway, deposits are a core funding source along with frequent issuance of bonds in the Norwegian bond market.

The majority of the Bank's assets are denominated in foreign currencies and as such a majority of the Bank's funding is executed in foreign currencies. The Bank has several diverse international funding programs in place and has been successful in broadening its foreign deposit base through various initiatives.

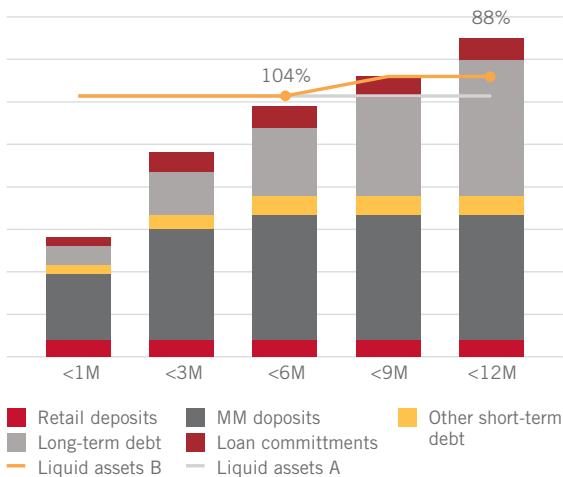
The Treasury is responsible for co-ordination of funding in line with the Bank's liquidity and funding strategy.

The ALM & Capital Management unit is responsible for measuring, monitoring and reporting on the Bank's liquidity position. Risk Management functions within each operating unit track their respective liquidity positions on a daily basis and report to the parent company at least on a monthly basis. The Bank's Treasury functions are responsible for the day-to-day liquidity management.

Both the parent company and its subsidiaries are subject to external regulatory liquidity requirements that differ between countries. For the Parent company, this entails keeping a minimum coverage ratio between the cash flow of assets and liabilities, as defined by the Central Bank of Iceland, for given time buckets. At the end of 2007, both the parent company and all its subsidiaries were in compliance with external liquidity requirements.

The Bank's internal liquidity policy is stricter than the external liquidity requirements. It assumes that immediately available funds cover all financial liabilities expected to mature for the following six months. In addition, all financial liabilities expected to mature within the following 12 months must be covered with immediately available funds and other liquid assets. This policy is applicable at group level. Despite difficult market conditions in the latter half of 2007, Glitnir has maintained strong liquidity ratios. At the end of 2007, the six and twelve months internal liquidity ratios were 104% and 88% respectively.

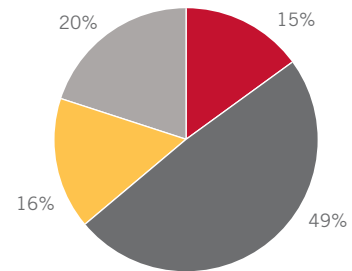
LIQUIDITY RATIOS



Immediately available funds (IAF) include cash; money market deposits with banks; highly liquid bonds held specifically as liquidity back-up and which can either be sold or used as collateral for secure borrowing; committed credit facilities; and loans that can either be securitised or used as collateral for secure borrowing. Other liquid assets include loans and securities that can be liquidated within one year but where the liquidation time is expected to exceed six months.

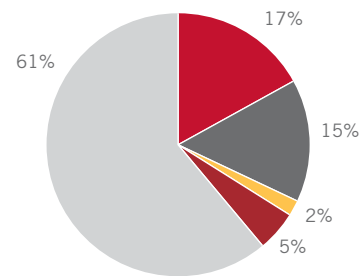
The figures in the following charts show the composition of Glitnir's immediately available funds and liquidity portfolio at the end of 2007.

IMMEDIATELY AVAILABLE FUNDS



Legend for Immediately Available Funds:
 ■ Cash & MM placings ■ Liquidity portfolio
 ■ Committed lines ■ Other loans and securities

LIQUIDITY PORTFOLIO



Legend for Liquidity Portfolio:
 ■ AAA MM funds ■ AA MM funds ■ ABS's
 ■ Govt. backed bonds ■ Other repo eligible bonds

Market risk

Glitnir has trading positions in currencies, bonds and equities and is therefore exposed to changes in foreign exchange rates, interest rates and equity prices. All trading positions are marked to market or marked to model, and all price changes are immediately recognised in profit and loss.

Market risk exists mainly within the parent company. The Market Risk unit is responsible for monitoring the Bank's exposure towards market risk in the trading book and the Bank's equity exposure in the banking book. Subsidiaries with market risk exposure have local risk management functions to monitor and manage the risk and report to the parent company, which then reports consolidated figures to the management.

The Bank's market risk limits are set by the Market Risk Committee and consist of conventional risk measures such as market value and sensitivity measures. Concentration risk is managed by using concentration limits on securities, currencies and duration time buckets. For trading positions the Bank uses a daily Value-at-Risk (VaR) method to measure market risk in individual portfolios as well as the Bank's overall risk exposure. In addition, the Bank uses stress tests to model the financial impact of a variety of exceptional market scenarios. Non-trading and unlisted equity positions that are not part of the VaR measure are covered under stress testing.

EQUITY EXPOSURE AT YEAR-END

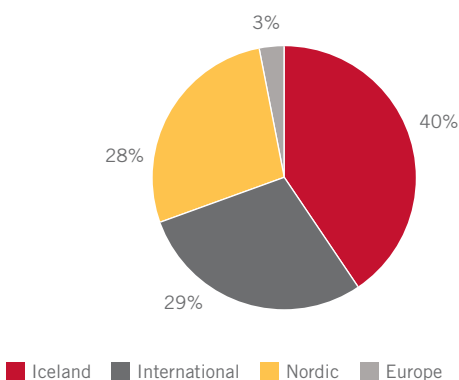
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Equity exposure

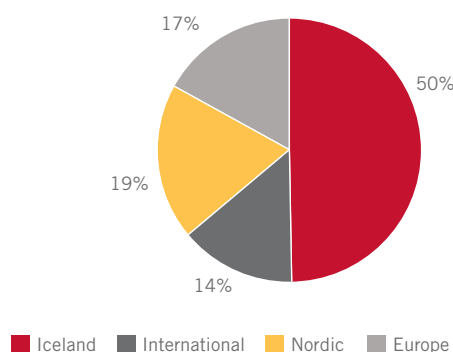
The Bank's equity exposure arises from proprietary trading and investment activities. The Bank's banking book and trading book exposures at year-end 2007 amounted to ISK 28.0 billion and ISK 10.4 billion respectively. The banking book consists mainly of unlisted shares whereas the trading book consists mainly of listed shares. The Bank's overall exposure and listed versus unlisted equity composition in the trading and banking book have not changed significantly between 2006 and 2007.

TRADING BOOK 2007



Diversification in both the trading and the banking book has improved in 2007. As can be seen from the chart below, the trading book exposure is equally split between Iceland, Nordic and International companies, whereas exposure in the Nordic region amounted to 55% of the total exposure at year-end 2006 and 36% in Iceland.

BANKING BOOK 2007



The banking book has developed in a similar manner. Significantly larger portions of investments in 2007 have taken place in markets outside Iceland. At year-end 2006 84% of the exposure was in Iceland, but it is currently down to 50%, with the rest evenly split between the other regions in which the Bank operates.

Other exposure

The fixed income trading unit invests in government bonds and bonds issued by the Housing Financing Fund (HFF). The Government bonds are non-indexed with duration of up to five years. HFF bonds are linked to the consumer price index in Iceland and have a duration of 3–13 years. Sensitivity measures are used to manage the risk arising from these exposures.

Trading positions in foreign currency are subject to absolute limits on total positions and in single currency.

The Market Risk unit also monitors and manages the Bank's investments in derivatives with market risk exposure, including swaps, equity OTC options and FX OTC options. Sensitivity measures, such as the delta of the options and the market values of underlying and hedging securities, are monitored and subject to limits.

Value at risk

The VaR of the Group's trading book is the estimated loss that will arise from the trading book from an adverse market movement over a specified period of time given a specified probability level. A historical VaR method is used based on the previous 250 days using end of day exposures. Reporting is based on a probability level of 99% and a one-day holding period. Back testing is used to assess the effectiveness of the VaR model.

VALUE AT RISK

Risk type	12 months to 31 December 2007				12 months to 31 December 2006			
	Average	High	Low	Year-end	Average	High	Low	Year-end
Equity risk	228	390	101	353	197	352	54	230
Interest rate risk	45	96	28	55	32	59	12	34
Currency risk	136	327	4	146	79	239	15	125
Diversification gain	-184	-313	-76	-205	-108	-246	-40	-179
Group VaR	225	389	99	349	200	360	65	210

DAILY TOTAL VaR FOR THE GROUP'S TRADING BOOK



The VaR model's output is driven by the exposures of the Bank's positions and the volatility of the market. The model is used to support the existing limit structure already in place and to give an overall view of the Bank's exposure in the trading book.

Increased volatility in the market directly affects the VaR. While equity exposure by market value is similar at the end of year 2007 and 2006, the VaR is higher at the end of 2007.

Interest rate risk in the banking book

Interest rate risk in the banking book arises from the Bank's core banking activities. The main source of this type of interest rate risk, the risk of loss from fluctuations in future cash flows or fair values of financial instruments as market interest rates change over time, reflects the fact that the Bank's assets and liabilities are of different maturities and are priced off different interest rates.

The ALM & Capital Management unit is responsible for measuring, monitoring and reporting on the Bank's interest rate risk in the banking book.

The Bank manages its assets and liabilities with respect to interest terms, and any mismatch thereof (interest rate gaps) is subject to limits and reported to ALCO. It is the Bank's policy to minimise foreign currency interest rate risk in the banking book. Financial assets and financial

liabilities with fixed terms are hedged with interest rate swaps or other derivatives and hedge accounting is applied when possible in order to minimise the impact on the Bank's income statement. Interest rate exposures in ISK are not hedged to the same extent and the Bank has banking book exposure to ISK interest rate movements.

The management of interest rate risk against the interest repricing gap limits is supplemented by monitoring the sensitivity of the Bank's financial assets and financial liabilities towards adverse interest rate movements. Standard scenarios include a 100 basis point parallel shift in all yield curves.

At the end of 2007, a 100 basis point adverse shift in yield curves would have resulted in a loss of ISK 7 billion, or 3% of the Bank's CAD equity.

The sensitivity towards interest movements lies within the limits set by the Icelandic Financial Supervisory Authority (FME) of 20% of CAD equity. The consolidated interest rate risk position of the Bank is reported to the FME quarterly.

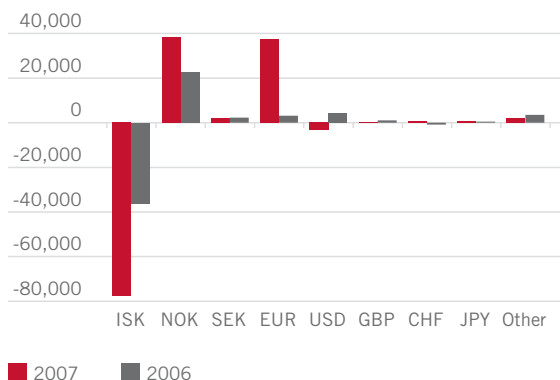
Exposure towards inflation

The Bank is exposed to Icelandic inflation since Consumer Price Index (CPI) indexed assets exceed CPI indexed liabilities. All indexed assets and liabilities are valued according to the CPI measure at any given time and changes in the CPI are therefore recognised in profit and loss. Those exposures are limited to the parent company. Mismatch in CPI assets and liabilities is reported to ALCO. On 31 December 2007, the CPI gap amounted to ISK 141 billion compared to ISK 127 billion on 31 December 2006.

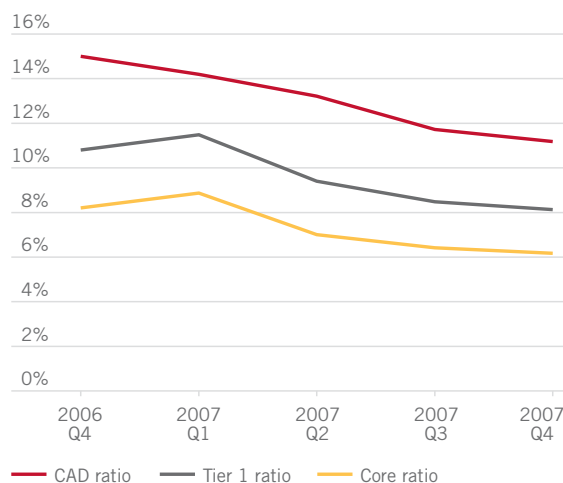
Currency risk

A large part of the Bank's financial assets and financial liabilities is denominated in foreign currencies. Any mismatch between assets and liabilities in each currency is monitored closely and managed within strict limits. Trading positions in foreign currency are managed within Market Risk and reported to Market Risk Committee. Other currency positions are related to the Bank's capital management and managed within the ALM & Capital Management unit and reported to ALCO. These are described further in the chapter on Capital Management.

CURRENCY RISK



CAPITAL RATIOS



Capital Management

Financial institutions are required to hold a minimum capital base, regulatory capital, to meet unexpected losses in the operations. The Bank's regulatory capital is managed in two tiers and it is subject to certain limits regarding its composition.

TIER 1 CAPITAL

Qualifying as Tier 1 capital is share capital, share premium account, retained earnings, translation reserve, hybrid debt securities that fulfil the requirements set by the Icelandic Financial Supervisory authority and minority interest after deductions for goodwill and other intangible assets.

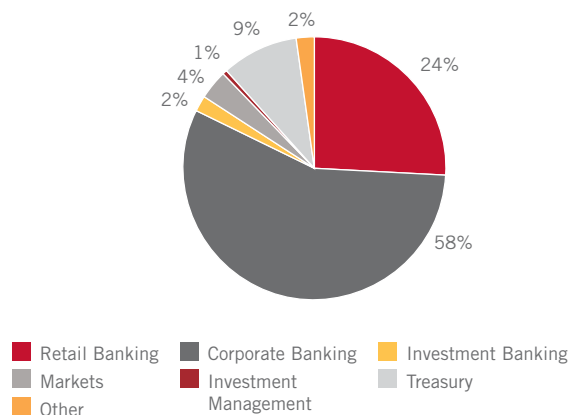
TIER 2 CAPITAL

Qualifying as Tier 2 capital are subordinated liabilities that fulfil the requirements set by the Icelandic Financial Supervisory authority, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments, less statutory deductions relating to investments in other financial companies and other regulatory items.

The Bank's capitalisation targets aim to maintain a strong capital base that supports its credit ratings and maintains investors' confidence while at the same time taking into account the Bank's targets for return on shareholders' capital. This ensures that the risk profile is linked with other financial targets, such as the Bank's growth rate, profit and dividend policy. The Bank's Board of Directors sets the capitalisation targets based on recommendations from ALCO. These targets, along with other financial targets, are reviewed at least annually. Current capitalisation targets assume a minimum total capital ratio of 11% and a Tier 1 ratio of 8%. From year-end 2006 the Bank's capital ratios have gradually converged towards the internal targets.

Allocation of economic capital, across business units and individual positions, is a key element in the Bank's operations, pricing and performance measurement. ALCO is responsible for capital allocation mechanisms and methodologies, which are reviewed at least annually.

CAPITAL ALLOCATION



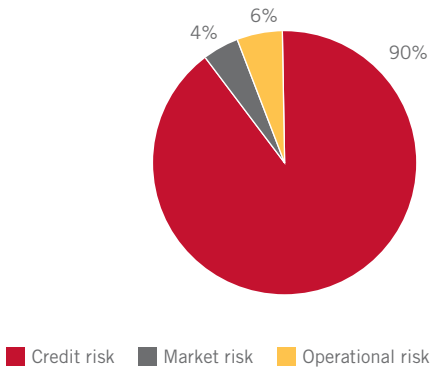
Capital is allocated to individual positions based on the Bank's risk classification system, the type of exposure and the Bank's target capitalisation. Each business unit is capitalised according to its exposure and risk profile, and return on allocated capital is calculated for each unit as a risk-adjusted performance measure.

Basel II

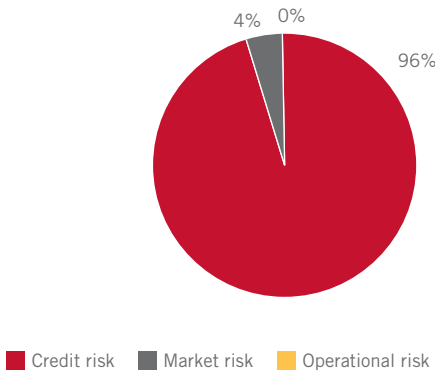
The Bank has submitted an application to the Icelandic Financial Supervisory Authority to become an internal rating based (IRB) bank as defined under the new Basel II rules. From 1 January 2008, the Bank will use the IRB approach in determining and reporting capital requirements for the parent company. IRB methods will be imple-

mented at the subsidiary level in stages throughout 2008. The charts below show the initial effect of moving from Basel I to the Bank's IRB Basel II models, based on the balance sheet at 31 December 2007. The reduction in credit risk capital is fully offset by capital required to cover operational risk, thus leaving the total Pillar I capital requirement virtually unchanged.

MINIMUM CAPITAL REQUIREMENTS AT THE END OF 2007 ACCORDING TO BASEL II



MINIMUM CAPITAL REQUIREMENTS AT THE END OF 2007 ACCORDING TO BASEL I



ICAAP

As required under the second pillar of the Basel II rules, the Bank has in place a process for assessing its capital

adequacy (Internal Capital Adequacy Assessment Process, ICAAP). This includes extensive stress testing of the Bank's capital. The ICAAP aims to ensure that all material risks that the Bank is exposed to are adequately identified and assessed, and that adequate internal capital is held in relation to the Bank's risk profile. The Bank submitted its first annual ICAAP report to the Icelandic Financial Supervisory Authority in December 2007.

Since the Bank's assets are largely foreign currency denominated while the Bank's equity is in ISK, the Bank's capital ratios are sensitive to fluctuations in the exchange rate. To reduce this sensitivity, the Bank holds long positions in EUR, NOK and SEK against its holding in foreign subsidiaries.

At the end of 2007, a sudden 10% decrease in the value of the Icelandic króna would have resulted in 0.2–0.3% lower capital ratios.

Operational risk

Operational risk has become a part of the basis for calculating capital requirements of financial institutions. This is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. The Bank has implemented an operational risk management framework which satisfies the requirements for the Standardised Approach under the Basel II Accord with respect to assessment, monitoring and control of operational risk. Under this framework, operational risk management will be carried out in a consistent manner across all business units in the Bank with the primary responsibility for the assessment and managing of operational risk within each business unit.

An Operational Risk Committee supervises all operational risk in the Bank and reports to the Executive Board. In addition to the operational risk defined above which is related to capital requirements calculations, this committee is also responsible for risk to information systems, to reputation, to business continuity and to other operational risks in the Bank. The Bank's operational risk policy is based on four principles:

- accept no unnecessary risk
- make risk management decisions at the appropriate level
- accept risk when the benefits outweigh the costs
- reduce the impact of operational risk

The Operational Risk unit is responsible for measuring, monitoring and reporting on the Bank's operational risk.

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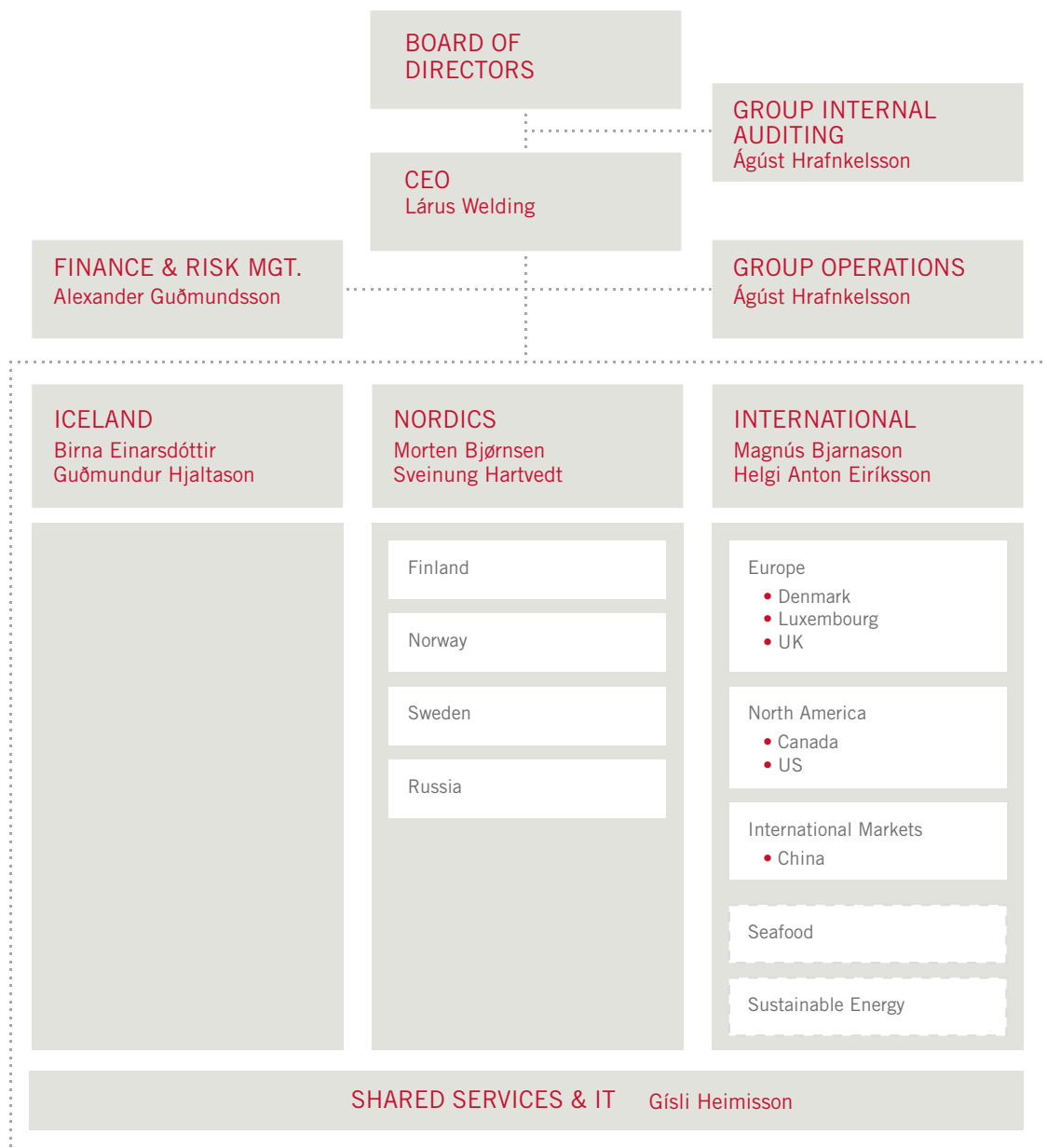
[MAKING THE BIG BIGGER]

EXPERTISE AND FINANCIAL CLOUT LANDIC PROPERTY

The single largest project carried out by Corporate Finance in 2007 entailed providing finance and advice for Stodir during the firm's acquisition of Keops, the biggest listed property company in Denmark. Keops's portfolio contained over 2.5 million m² of properties located in Denmark, Sweden and Finland. Following the acquisition, Stodir – re-branded as Landic Property – became one of the biggest property companies in Scandinavia. The task was quite extensive as approximately 5,000 shareholders in Keops were given the option, via a public tender offer, to sell their shares in the company for cash or new shares in Stodir. A record-breaking 96.7% of shareholders accepted the voluntary tender offer. Furthermore, Glitnir underwrote an issue of new equity in Stodir, managed the sale of bonds and supplied a bridge facility for the transaction. The total value of the takeover amounted to DKK 5,259 million.

ABOUT GLITNIR

>> Glitnir is a Nordic bank, headquartered in Iceland, with operations in 11 countries. Our home markets are Iceland and Norway where we offer a broad range of financial services, including corporate banking, investment banking, capital markets, investment management and retail banking. Outside of our home markets we have operations in Finland, Sweden, Denmark, UK, Luxembourg, US, Canada, China and Russia. We drive our international expansion, based on two specialised industry sectors: Seafood and Sustainable Energy, where we have developed significant industry expertise built on our Icelandic and Norwegian heritage. Our shares are listed on OMX in Iceland under the symbol, GLB.



EXECUTIVE VICE PRESIDENTS



MAGNÚS BJARNASON

Executive Vice President International Banking

Mr. Bjarnason was appointed to the Glitnir Executive Board in February 2007. He joined Glitnir in 2005 as Managing Director of the Asia and America Region in Glitnir's Corporate Banking Division. Prior to joining Glitnir, Mr. Bjarnason served as minister counsellor and deputy chief of mission at the Icelandic Embassy in China, was acting consul general in New York as well as trade commissioner for Iceland in the USA and Canada. His previous experience also includes work in the banking and airline industries.

Mr. Bjarnason holds an MBA degree from Thunderbird, the Garvin School of International Management.



MORTEN BJØRNSEN

Executive Vice President Nordics

Mr. Bjørnsen was appointed to the Glitnir Executive Board in August 2007. Prior to joining Glitnir, he was part of Fokus Banks top management group from 1999–2007, heading the banks operations on the West coast of Norway and later the activities in Oslo and Eastern Norway. For several years he was EVP and head of Corporate and Institutional banking, which included a nationwide responsibility for SME's, large corporates, shipping/offshore, structured finance and financial institutions. From 1986 to 1999, Mr. Bjørnsen held various positions in DnB primarily within the energy and large corporate segments in Norway and the U.S

Mr. Bjørnsen holds an MBA from the Norwegian School of Management.



BIRNA EINARSDÓTTIR

Executive Vice President Iceland Commercial Banking

Ms. Einarsdóttir was appointed to the Glitnir Executive Board in February 2007. She first joined Glitnir (then Iðnaðarbankinn) in 1987. She was Director of Marketing and Sales of Íslandsbanki. After working for the Royal Bank of Scotland for six years she rejoined Glitnir in 2004 and has been in charge of Glitnir's marketing and sales teams as well as the Corporate development unit. She directed the Bank's successful re-branding in 2006. In June 2007 she took on the role of head of Glitnir's Iceland Commercial Bank.

Ms. Einarsdóttir holds a B.Sc. in Business Administration from the University of Iceland and an MBA degree from Edinburgh University.

HELGI ANTON EIRÍKSSON
Executive Vice President Europe

Mr. Eiríksson was appointed to the Glitnir Executive Board in February 2007. He joined Glitnir in 2004 as Global Seafood Director with responsibility for the overall management of Glitnir's international seafood activities. In January 2007 he took on the role as Executive Vice President for Investment Banking. Prior to joining Glitnir, Mr. Eiríksson worked with Coldwater Seafood (UK) Ltd as Director within the executive management team from 1995–2004.

Mr. Eiríksson holds a Cand. Oecon degree in Business Administration from the University of Iceland.



ALEXANDER K. GUÐMUNDSSON
Chief Financial Officer and Executive Vice President
Finance and Risk Management

Mr. Guðmundsson was appointed to the Glitnir Executive Board in May 2007. He joined Glitnir (then the Icelandic Investment Bank FBA hf.) in 1998 as Relationship Manager in Corporate Banking. He took on the role of deputy Country Manager for Glitnir in Norway in 2005 and was key in the successful expansion of Glitnir there. During his 10 years within Glitnir, he has specialised in credit control and risk management related to large project finance assignments. Prior to joining Glitnir, he worked with the global Swedish industrial conglomerate, AGA both in Iceland and Sweden.

Mr. Guðmundsson holds a Cand. Oecon degree from the University of Iceland.



SVEINUNG HARTVEDT
Executive Vice President Capital Markets and Corporate
Finance in Norway and Sweden

Mr. Hartvedt was appointed to the Glitnir Executive board in May 2007. Prior to joining Glitnir, Mr. Hartvedt was Head of Equities in DnB NOR Markets for ten years. Previously he worked as Head of Sales and deputy CEO in FIBA Nordic Securities AS. From 1989–1994 he was a broker and Head of Research at Carnegie. He began his professional career as a journalist for the leading Norwegian business magazine Kapital.

Mr. Hartvedt holds a Bachelor of Commerce degree (Siviløkonom) from the Norwegian School of Economics and Business Administration in Bergen, Norway.





GÍSLI HEIMISSON

Executive Vice President Shared Services and IT

Mr. Heimisson was appointed to the Glitnir Executive Board in May 2007. He joined Glitnir in 2005 as Executive Director within the IT department and the same year he became Managing Director for IT. He was appointed CIO for the group in March 2007. Prior to joining Glitnir, Mr. Heimisson was CEO of the software company Mentis hf. which he co-founded in 1999. He was Executive Director in Landsbanki's IT department and Head of IT in Landsbréf hf., a trading and asset management company in Reykjavík.

Mr. Heimisson holds a Master's degree in Civil Engineering from Denmark's Tekniske Universitet.



GUÐMUNDUR HJALTASON

Executive Vice President Iceland Corporate Banking

Mr. Hjaltason was appointed to the Glitnir Executive Board in October 2006. Prior to joining Glitnir, he served as the CEO of Ker hf., an Icelandic investment company from 2003 to 2007. He was the CFO of Samskip hf., an Icelandic shipping and logistics company, from 1999–2003 and was a partner in an international accounting firm in Iceland from 1987 to 1999.

Mr. Hjaltason holds a Bachelor degree in Business Administration from the University of Iceland and he is a chartered accountant.

RETAIL BANKING

>> Retail Banking provides banking services to private customers and small and medium-sized enterprises; the business unit comprises Retail Bank Iceland, Retail Bank Norway, Asset-based Financing and the credit card and payment services units Kreditkort and Borgun. 2007 was a good year for all units, characterised by a steady demand for credit and a profit before tax of ISK 4,962 million. Lending by Retail Banking amounted to a total of ISK 555 billion at year-end, growing by 17.8%, and deposits amounted to ISK 351 billion, growing by 11%.

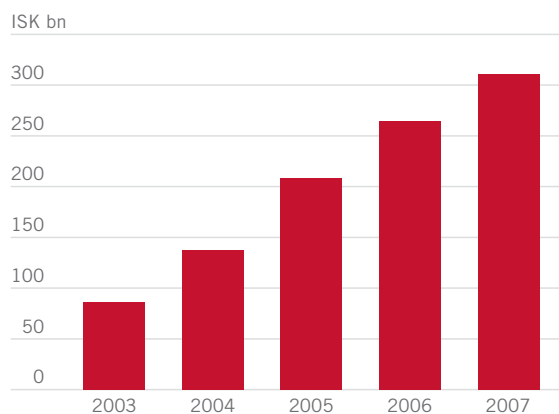
ISK m	2007	4Q 07	3Q 07	2Q 07	1Q 07
Net interest income	13,521	3,755	3,696	3,199	2,871
Net fees and commission	4,408	1,275	1,177	1,036	920
Other income	895	397	-33	345	186
Net operating income	18,825	5,428	4,840	4,581	3,976
Expenses & other	-12,796	-4,001	-2,850	-3,198	-2,746
Impairment	-1,067	-361	-395	-181	-130
Profit before tax	4,962	1,066	1,594	1,202	1,100

RETAIL BANK ICELAND

Retail Bank Iceland provides financial services to individuals, households and medium-sized enterprises (SME) through the Bank's call centre, over the Internet and in its 23 branches across the country. The year was successful for Retail Bank.

Profit before tax in Retail Bank Iceland was higher compared to 2006 which was a result of increased lending, increased deposits and record sales of a wide range of services to customers. The total loan portfolio grew by ISK 46.7 billion during the year, or 18%, while the mortgage loan portfolio grew by 14% and other loans by 21%. A large part of the increase in other loans was to small and medium-sized enterprises. The business environment for SMEs was favourable in 2007, and as a result the demand for loans remained quite high throughout the year.

LOAN PORTFOLIO



The booming real estate market that resulted from the intensified competition between the banks and the state-

owned Housing Financing Fund in 2004 slowed down further during 2007. The surge of increases in the price of real estate continued to falter during 2007, as it had in 2006, after the considerable price increase of real estate in 2004–2005 caused by the rather sudden increase in demand resulting from easy access to financing and low interest rates for households. Interest rates continued to climb during the year, slowing down demand. As a result, the level of demand for mortgage loans from the Bank fell from the preceding year. New mortgage lending was 17% less in 2007 than the year before.

Deposits from retail customers increased by 21%, while total deposits increased by 16%. The high interest rate in Iceland makes savings in deposit accounts an attractive option for customers, particularly as the uncertainty in financial markets increases.

The Bank has a 25% market share in the retail customer segment, ranking it second among the four main banking groups in Iceland. Among small and medium-sized enterprises the Bank also ranks second with a market share of 27%.

The outlook for 2008 is favourable, although the real estate market is expected to slow down even further. The demand for mortgage loans is therefore expected to slow down as well. Other sectors of the Icelandic economy are also expected to fall short of 2007 levels, although the longer-term outlook is good. The 2008 demand for new loans by SMEs and retail customers is consequently expected to be lower than the demand in 2007.

The organisation of Retail Bank was revised in 2007 with the aim of sharpening the focus on customer needs. The new organisation has a matrix form, with the new functional areas focusing on three main customer segments: individuals, affluent individuals and small and medium-sized enterprises.

In 2007 three branches were opened in a new “Branch of the Future” format. The objective of the renovation was to modernise the branches and improve their ability to reach younger customers, enhance services to corporations, facilitate the ever-increasing role of advisory services and sales, and further enhance the image of the Bank as a whole. The single most important objective is to support sales through our branches with optimal use of point-of-sale advertising material and an improved layout, and to enable our trained staff to be more proactive in reaching out to customers. The new concept is part of an extensive strategic review of Retail Bank undertaken in 2005, when it was decided that the branch network should consist of fewer but larger branches in key market areas. In line with the new strategy, the number of branches was reduced from 29 to 23.

New services for private customers

Glitnir continued its focus on offering its customers a broad range of financial services. Financial Health Check interviews for individuals and households were further developed during the year, with interviews offered to a broader group of customers. Customers are offered well-prepared meetings with specialised bank advisors to discuss their finances, free of charge. Glitnir was the first bank in Iceland to introduce “Keep the Change”, a new deposit account that allows customers to round off the amount paid each time a debit card is used for purchases and deposit the difference into a savings account. The new service was very well received by customers. A brand new loyalty club, Vildarklúbbur Glitnis, was successfully introduced to individuals in the spring of 2007. The main objective of the club is to strengthen the loyalty of current customers and reward them with “points” for using the Bank’s services, and to attract new customers. The club facilitates cross-selling of the Bank’s various products and services. About 7% of the club’s members are new customers.

Continued development of corporate services

During the year the Bank continued to focus its efforts on providing outstanding services to corporate customers. The Financial Health Check interviews are also offered to corporate customers. Branch managers meet with senior corporate management representatives at least once a year to discuss banking relations and the quality of the Bank’s services. The Bank started to offer export factoring services to Icelandic corporations in 2007 in cooperation with Glitnir Factoring in Norway, building on the latter’s extensive knowledge and experience in this field. A specialised advisory unit was set up in Retail Bank to facilitate mergers and acquisitions of SMEs in order to help customers find opportunities for growth, or in some cases to help them to streamline their operations.

Growing Internet service

The online bank has seen a continued increase in the number of users in 2007, as in previous years. Following

suit is Mobile Banking with steadily increasing use, Glitnir being the first Icelandic bank to launch a browser-based mobile banking solution in 2006. Glitnir’s online bank opened for trading on the Swedish, Danish and Norwegian stock markets in the course of the year. This was an addition to the existing Icelandic market and all the largest US markets, i.e. NYSE, NASDAQ and AMEX. The new service gives online bank customers direct market access to well over 10,000 equities and investment funds around the world.

Asset-Based Financing

The Asset-Based Financing unit provides services designed to assist customers in leasing or buying vehicles, equipment and commercial property. Corporate customers are assisted in financing vehicles, equipment and premises, while personal car-financing schemes are available for customers.

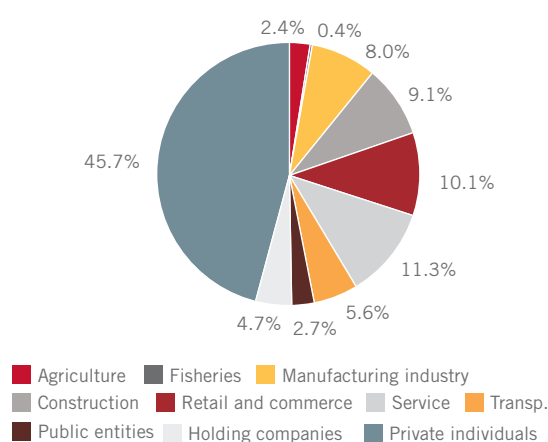
Asset-Based Financing enjoyed another successful year in 2007 although, as predicted, the overall market demand for cars and equipment and new vehicle registrations declined during the year. Registrations of new vehicles and professional equipment declined by 4.4% and 11% respectively, from the year before.

Despite this negative change in market conditions, 2007 was a record year in new loans and number of contracts. New loans and contracts amounted to ISK 26 billion in total, which represents a 46% increase from the preceding year. New financing of vehicles for private and corporate customers increased by 49% from the preceding year. New financing of equipment increased by 31%, and lending for commercial premises more than doubled, increasing by 124% compared to 2006. Total outstanding loans and leasing contracts granted by Asset-Based Financing amounted to ISK 49.3 billion at year-end.

Diverse financing options

Private customers now have the option of financing vehicles through car loans, hire-purchase and private leasing.

LOAN PORTFOLIO BY SECTORS AT YEAR-END 2007

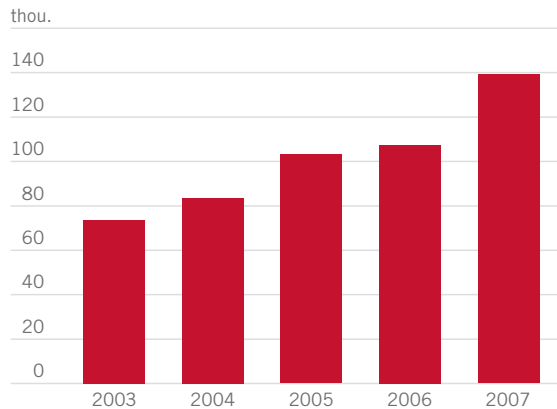


Business enterprises are offered financing for vehicles through loans, hire-purchase and operating leases. The auto financing service is offered by all the car importers and major car dealers in Iceland, who have a direct online link to Glitnir's information processing systems. Loan applications and pledges can also be processed in the Bank's branches as well as through its web site.

BORGUN AND KREDITKORT

In 2006 Glitnir acquired a majority stake in Kreditkort hf., MasterCard Iceland, a payment services and credit card issuance company. The year 2007 was Kreditkort's first full year of operation as a part of Glitnir's consolidated financial accounts. The company was split up into two separate entities in 2007, Kreditkort and Borgun. The separation awaits formal clearance by the Financial Supervisory Authority in Iceland.

NUMBER OF MASTERCARD CARDS IN ICELAND



Borgun

Borgun provides domestic merchants with acquiring services for the MasterCard, Maestro, JCB and American Express brands. Borgun also provides Icelandic issuers of MasterCard and Maestro with processing services. In 2007 Borgun started to offer acquiring services to international e-commerce merchants.

Borgun experienced some growth in 2007. The merchant client base increased by 3.34%, while the total transaction volume acquired through merchant accounts amounted to ISK 147 billion, which corresponds to an increase of 13.8% from 2006. The number of transactions processed through the company's processing systems was 32.3 million, which represents an increase of 8.4% from the preceding year.

Borgun's profit before tax amounted to ISK 407.5 million.

Kreditkort

Kreditkort started its operation as a separate accounting unit on 1 July 2007. The company offers private cus-

tomers, corporations and governmental agencies various credit card services as well as payment and collection services. The total number of issued credit cards increased by 27.45% in 2007. The total card base at year-end was 71,507 cards. Total cardholders turnover, however, remained at a similar level as in the preceding year, at ISK 36.3 billion.

Kreditkort's profit before tax amounted to 82.0 million during the first six months of its operation, as of 31 December 2007.

RETAIL BANK NORWAY

Retail Bank Norway operates through two distribution channels: a Direct Bank, the BNbank Internet Bank services, and a financial advisory channel consisting of Glitnir's two subsidiaries, Glitnir Privatøkonomi and Glitnir Eiendomsfinans.

Direct Bank's core products are mortgages and deposits. The bank's market share in housing loans is 1.5% and approximately 2.5% in deposits. Over the last 3 years the growth in lending has been around 100% and around 30% in deposits.

Glitnir Privatøkonomi's product range covers all kinds of saving and investment products for retail customers, mortgages and life insurance products, mostly through its 13 branches, in Norway's largest cities. Glitnir Eiendomsfinans, which BNbank acquired in 2007 and forms a part of the Group as of 31 December 2007, is a mortgage provider for mortgage lenders with 17 offices in Norway. In the past years BNbank has co-operated successfully with Eiendomsfinans. The co-operation between the two subsidiaries' branches will be strengthened in 2008 with the objective of achieving further cross-selling potential within and between the two entities' customer bases.

Various new products were launched in the course of 2008. Seniorlån, an innovative lending product for people over 60 years of age, has been a success since its launch in June 2007. In October Glitnir launched two new deposit products in the Norwegian market: a cost-free transaction account and a savings account with very competitive rates. Both products have been well received in the market.

Retail Banking's loan portfolio in Norway grew by 12%, (NOK 1.9 billion) over 2007, while deposits grew by 16% (NOK 2.2 billion) over the same period.

The Norwegian economy remains healthy, rendering a relatively stable retail market. With the low unemployment rate, an interest rate of around 5.75% and stable housing prices, the outlook for the future looks good for the retail business. Glitnir expects further growth, both in lending volume and in deposits. Impairments are expected to remain low.

CORPORATE BANKING

>> Corporate Banking provides financing services to corporate clients, including corporate lending, asset-backed financing, margin lending and leveraged and acquisition finance. The unit serves corporate customers across all sectors in its home markets, Iceland and Norway, in Seafood, Retail, Real Estate, Geothermal Energy and Offshore Service vessels. In other regions, Corporate Banking primarily serves its specialised economic sectors, Seafood and Geothermal Energy, although other services feature as well.

ISK m	2007	4Q 07	3Q 07	2Q 07	1Q 07
Net interest income	23,198	7,156	6,312	5,025	4,704
Net fees and commission	2,919	715	872	626	706
Other income	1,440	105	61	624	650
Net operating income	27,556	7,975	7,246	6,275	6,060
Expenses & other	-10,505	-3,603	-2,602	-2,335	-1,965
Impairment	-4,316	-1,991	-1,179	-82	-1,064
Profit before tax	12,735	2,382	3,465	3,858	3,031

Corporate Banking's loan portfolio showed a strong growth of 44%, although profits in 2007 fell ISK 871 short of the level achieved in 2007. This was largely due to higher operating expenses, which rose by over ISK 4.1 billion between years as a result of increased activities, and an increase in loan impairments, which amounted to a total of ISK 1.6 billion. Among other things, the impairment resulted from increased specific provisions for losses, but an increase was also made in general provisions to reflect the growth of the loan portfolio.

Corporate Banking contributed 38% of Glitnir's aggregate profit before taxes in 2007. In Europe and North America business suffered in the second half of the year from restricted access to loan capital, deteriorating loan terms and higher operating costs. Operating costs grew primarily in Scandinavia, but loan impairment in the region remained low. The increase in operating expenses was also a result of an enlarged staff and costs incurred in the course of developing the Bank's fisheries and geothermal energy businesses. Corporate Banking's loan portfolio was ISK 1,316 billion at the end of December, growing by 44% from the preceding year.

Corporate Banking aims to capitalise on its Nordic platform and expand its niches internationally. The unit employs an experienced staff with extensive knowledge, which gives Glitnir a competitive advantage in the Bank's niches; the unit has also leveraged on the capabilities of Glitnir's Investment Banking and Markets through increased co-operation. Examples of key transactions illustrating this trend include the acquisition of Icicle Seafoods, Inc., one of the largest seafood companies in the United States, which included debt syndication, and the Keops AS transaction, a delisting of a Danish real estate company by Landic Properties hf., which combined the abilities of teams from Corporate Banking, Corporate Finance, Capital Markets and Equity Investments.

The primary markets in which Glitnir operates are the Bank's home markets of Iceland and Norway, which in 2007 accounted for 14% and 35% of Corporate Banking's

profit before taxes, respectively. Corporate Banking operates through 9 offices worldwide and employed 316 professionals as at 31 December 2007, which represents an increase of 38% from the preceding year.

ICELAND

In Iceland, Glitnir is a leading corporate lender with an approximate 30% market share in terms of outstanding corporate loan volume at the end of 2007. Corporate Banking Iceland serves corporate customers across all sectors, working closely with key clients, many of whom are engaged in international operations and cross-border expansions. On 31 Dec. 2007 Glitnir had ISK 230 billion in corporate loans outstanding in Iceland, that were extended to services and investment companies, the Bank's specialised niche sectors and the general business sector.

In Iceland the year was characterised by fierce competition in various fields of corporate banking, although the competition waned towards the autumn as the Icelandic banks' access to loan capital became tighter. In the last quarter of the year, Corporate Banking's results suffered from the high loan impairment referred to earlier. Corporate Banking in Iceland has set itself targets of continued organic growth by building on its traditional niches and expertise. The cross-border account team will continue to support clients targeting international growth and maintain its collaboration with Investment Banking and Markets.

The outlook for 2008 is marked by the current conditions in the market, which suffers from a marked reduction in access to loan capital. Growth of the Bank's loan-book is therefore expected to slow down in the medium term. In Iceland, the uncertain economic situation, with its volatile exchange rates and anticipated fall in private consumption, are expected to influence the year's results.

THE NORDIC REGION

Corporate Banking Nordic serves corporate customers across all sectors, focusing in particular on real estate and

offshore service vessels, where Glitnir is a market leader, and the seafood and shipyard sectors.

Glitnir's Corporate Banking in Norway benefited once again from the relatively strong Norwegian economy. Loans for investment in commercial premises, one of Corporate Banking's two principal markets in Norway, have remained stable with no loan impairments. Strong markets in the Bank's offshore service vessels business, led by a strong team of professionals, contributed to the positive development of the Bank's lending for service vessels in the oil industry, both in Norway and elsewhere in the world.

At year-end 2007, Glitnir had ISK 500 billion outstanding in loans to corporate customers in Norway, that were extended to real estate companies, retail companies and shipping and offshore service vessels companies.

In the first quarter of 2008 Glitnir plans to merge its two Norway-based banks, formerly BNbank and Glitnir Bank. The merger will integrate the Bank's product offerings and customer base in Norway with the aim of capturing cross-selling opportunities, improving service quality, increasing corporate lending and expanding selected value-added products. In addition, Glitnir will seek to increase its market share by further expanding the origination team in the near future. The focus will continue on seafood and offshore service vessels.

EUROPE

In Europe, Glitnir operates through offices in Copenhagen, London and Luxembourg. At year-end 2007 Glitnir had ISK 446 billion in loans to corporate customers outstanding in Europe, that were extended to services and investment companies, real estate companies and the general business industries. In Europe, Corporate Banking services target Icelandic clients with international exposure, offering debt finance, syndication and structured finance in close co-operation with Investment Banking and International Banking.

The London office showed strong results, even though the market for leveraged finance was unfavourable in the second half of the year. Among major transactions Glitnir participated in, in the UK, was a £700m syndicated loan for a major food processing company (Debt Finance), a £370m syndicated loan for a major retailer (Debt Finance) and a \$205m syndicated loan for Iccle Seafoods Inc., where Glitnir was advisor, MLA and sole book runner.

The Luxembourg office yielded record profit, as numerous transactions were finalised in the year. The largest part of the loan book in Luxembourg is generated by Nordic real estate companies through real estate assets in the Nordics and in Germany. No specific impairments have ever been recorded on the loan book, as no loan losses have ever occurred. The Bank has been mandated in numerous real estate transactions and the pipeline remains strong, but is restricted by tight credit markets. In 2008 Corporate Banking intends to leverage on the growing real estate expertise among its professionals in Luxembourg.

In Europe, Glitnir Corporate Banking aims to capitalise on

the continued growth of the internationally expanding core client base. Also, origination teams in core sectors will be strengthened in order to facilitate further organic growth.

INTERNATIONAL

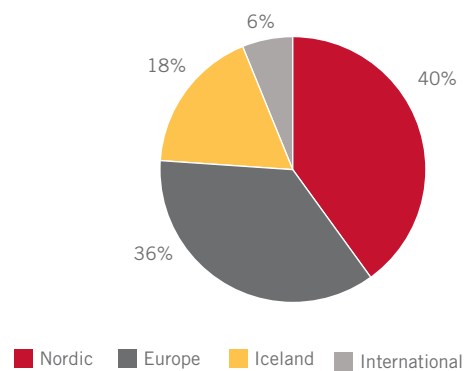
Corporate Banking operates internationally and is a leading Bank in the seafood and sustainable energy industries where Glitnir is able to create value through its expertise and extensive contact networks. As a focused player in these sectors, Glitnir is able to differentiate itself by providing specialised and tailored products to its clients. International Banking played an important role in several financing and advisory transactions during the year and also provided financing and advisory services in key transactions within the field of the global seafood and geothermal energy industries. International Banking continued to strengthen its position in the global seafood industry, where it has strong ties with many of the leading seafood companies in North America, Latin America and Asia.

Glitnir has recently expanded its international presence in order to enhance the Bank's existing client relationships outside its home markets and to support its home market clients in their cross-border expansion strategies. Glitnir opened offices in Halifax, Canada, in April 2006, Shanghai, China, in December 2006, and New York, USA, in September 2007. Glitnir will seek to expand its international presence still further by opening additional offices and enlarging its customer base by leveraging on its specialised industry expertise.

At year-end 2007 Corporate Banking had ISK 75 billion of loans outstanding in markets outside Iceland, the Nordic region and Europe, of which were extended by a large part to the Bank's niches Seafood and Sustainable Energy. The growth of International Banking is expected to continue in the current year, driven by increased interest in the development of geothermal energy in North America and strong demand for seafood across all markets.

In the coming years, Glitnir intends to explore opportunities to expand its activities in the offshore service vessels sector internationally and build further on the strong relationships with niche clients in order to expand across businesses and geographic boundaries.

LOAN PORTFOLIO AT YEAR-END



INVESTMENT BANKING

>> Glitnir Investment Banking operates Corporate Finance units in the Nordic Countries, UK, Russia, USA and China, as well as the Equity Investments unit in Iceland. At year-end 2007 the team consisted of 66 employees. Investment Banking had a successful year, with several cross-border deals completed.

ISK m	2007	4Q 07	3Q 07	2Q 07	1Q 07
Net interest income	-562	-110	-140	-138	-174
Net fees and commission	6,230	1,279	2,201	1,203	1,547
Other income	5,611	2,381	942	1,167	1,121
Operating income	11,279	3,549	3,003	2,233	2,494
Expenses & other	-3,174	-1,114	-821	-685	-553
Impairment	-7	4	-8	0	-3
Profit before tax	8,098	2,438	2,174	1,547	1,939

CORPORATE FINANCE

Corporate Finance enjoyed a good year in 2007, with revenues of ISK 4.3 billion. The Corporate Finance offices are located in Reykjavik, London, Copenhagen, Stockholm, Oslo, Shanghai, Helsinki, Moscow and with New York being the most recent addition. The Corporate Finance team was strengthened significantly in 2007 with the addition of new teams in Finland and Sweden and with the establishment of the new office in New York. Glitnir is currently focusing on increasing Corporate Finance activities by building capacity through a larger team, sharing resources and building additional deal flow through cross-border activities between the countries where the Bank operates. Corporate Finance currently has 58 employees, up from 35 at year-end 2006.

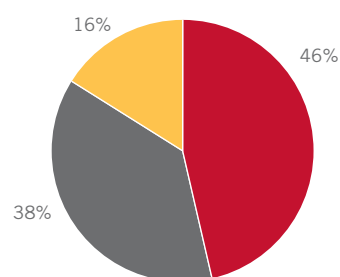
The primary objective of Glitnir Corporate Finance is to assist and advise clients when they need to invest, divest, or merge their assets, and also to assist and advise clients on raising capital, whether through debt or equity or a mix of the two. The division specialises in advisory services to small and medium-sized companies in an international context.

Glitnir's chosen niches are important to Investment Banking. In 2007, 42% of Corporate Finance income was generated from the Bank's niches. The expertise and in-depth knowledge accumulated by the Bank within those niches has allowed to originate deals and served as a door opener to new clients and markets. In the course of its work, the team has gained extensive experience in the seafood industry as well as a unique background in sustainable energy. In Iceland, Norway and the US, business activities are mainly grounded within the expertise in the Bank's niches, while in Europe, business areas have also included consumer goods, retail and real estate.

The team's main focus in Norway is on the seafood and offshore service vessel niches. In 2007, 63% of the income was generated from these business areas. Market conditions in Norway were favourable last year, and this has been reflected in strong ECM activity in the market in general and within Glitnir's Investment Banking operation

in particular. Completed transactions in Norway include the private placement of the leading agro industrial company Camposol in Peru, the private placement of the Norwegian offshore service company Rem Offshore and the private placement of the Norwegian seafood company Sea Production Ltd.

NICHE RELATED M&A/ECM TRANSACTIONS

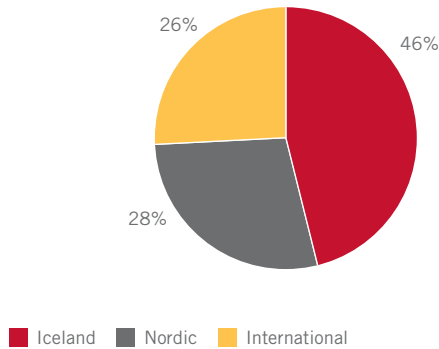


■ Geothermal Energy ■ Seafood ■ Offshore Service Vessels

The teams in Finland and Sweden were added in early 2007. They offer full investment banking services. Finalised deals in Finland include advisory services to the listed private equity company Panostaja Oyj in acquiring the wholesale company Suomen Helasto Oyj, as well as similar services to the investment company Nordstjernen in acquiring the manufacturing company Salcomp. In Sweden, several transactions were completed, including private placement and IPO of Capital Oil and the private placement and listing of Malka Oil.

In 2007, the sustainable energy niche played a vital role in Iceland, where 20% of total income was generated from the geothermal sector. Among completed transactions in this niche were advisory services to Geysir Green Energy in acquiring the drilling company Jarðboranir and a large share of the geothermal power company Hitaveita Suðurnesja in south-western Iceland. Other successful

REVENUES SPLIT BY CLIENT GEOGRAPHY



transactions in Iceland include management of the share offering for the financial institution Byr, advisory services, in cooperation with Glitnir Property Group AS, to City Center Properties in acquiring all the shares of the Norwegian real estate company BSA Kontoreiendom AS, and advisory services in connection with the sale of all the shares in Frumherji hf, a leading company in inspections, testing and statutory metrology in Iceland.

In Denmark, the Danish team acted as advisors, in cooperation with the Icelandic team, to Stodir in acquiring Keops, the largest listed real estate company in Denmark. In the UK, the team advised the sellers of the Seafood Company Limited.

In September 2007 Glitnir opened an office in New York. The focus there will be on Glitnir's niches in the Americas. In its first month of operation the New York team acted as financial advisors to the sellers of the seafood company Iccle to the investment company Fox Paine.

EQUITY INVESTMENTS

Equity Investments offers customised high-yield financing solutions to key customers of Glitnir, as well as customers within the Bank's defined niches. The primary role of Equity Investments is to provide underwriting and guarantees for customers, facilitate corporate deals and provide tailored solutions through high-yield bonds, mezzanine financing, convertible instruments, preferred shares and ordinary equity. It also enters into strategic investments, either on its own or in partnership with customers, to support Glitnir's niche sector strategy and open doorways to new industrial sectors or regional markets.

MARKETS

>> Markets' activities include sales, research and proprietary trading. Glitnir Markets operates in Iceland, Norway, Sweden, Finland and Russia.

ISK m	2007	4Q 07	3Q 07	2Q 07	1Q 07
Net interest income	2,914	1,080	1,016	572	246
Net fees and commission	17,182	5,150	5,017	3,659	3,355
Other income	-35	-2,264	-440	1,663	1,006
Net operating income	20,061	3,966	5,593	5,894	4,607
Expenses & other	-12,890	-4,069	-3,557	-3,052	-2,212
Impairment	5	-1	7	-9	7
Profit before tax	7,176	-103	2,044	2,834	2,402

Glitnir increased its market share in terms of turnover in the Nordic equity market from 4.9% in 2006 to 6.2% in 2007. The growth was supported by the acquisition of FIM (Finland) in February 2007. FIM, now rebranded as Glitnir, is fully integrated into Glitnir and provides brokerage services and equity research in Finland and Russia.

MARKET SHARE EQUITY BROKERAGE

	Market share	Position
Nordic countries (OMX + OSE)	6.21 %	2
OMX	6.29 %	2
Oslo	5.97 %	5
Stockholm	6.17 %	4
Helsinki	5.77 %	5
Reykjavik	24.76 %	2
Copenhagen	3.59 %	6

Glitnir's niche focus on seafood, sustainable energy and offshore service vessels, combined with a strong presence in the Nordic capital markets, makes Glitnir an attractive partner for international clients. In 2007 Glitnir handled numerous transactions within its selected niches. The largest capital markets transaction was the NOK 780 million listing of the Peruvian fish meal producer Copeinca on the Oslo Stock Exchange.

The total number of employees at Glitnir Markets at year-end 2007 was 312, as compared to 204 at year-end 2006. Of the total staff, 57 employees are located in Iceland, 73 in Norway, 92 in Sweden and 90 in Finland and Russia.

Research

Glitnir Research operates as an independent unit within Glitnir Markets, but maintains close collaboration with the Bank's other units. The connections with the seafood, sustainable energy and offshore service vessels sectors supports Glitnir's in-depth sector reports, seminars and conferences focusing on the niches. Glitnir Research offers a full range of research products covering macro, sector, FX and company reports. The research team con-

sists of 48 analysts covering 281 companies in Iceland, Norway, Sweden, Finland and Russia.

RESEARCH COVERAGE

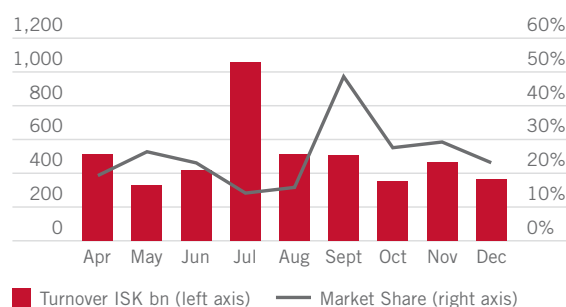
	Number of Companies	Market cap.
Iceland	20	93 %
Norway	57	70 %
Sweden	46	70 %
Finland	102	99 %
Russia	56	35 %

Markets Iceland

In Iceland, Glitnir offers full-service brokerage in bonds, equities, foreign exchange and derivatives, as well as providing money market loans, financing securities and publishing market reports. The principal customers are international and Icelandic institutional investors, larger corporates and banks.

The year 2007 was turbulent both in the FX and securities markets. The ICEX peaked in July, having gained 38% since the beginning of the year. As a result of the turbulence in the international financial markets, the index plunged sharply and ended 1.4% down from 2006. The Icelandic króna steadily was appreciated at the beginning of the year and peaked at 110.4 in July. The development in latter half of the year was more volatile and the ISK

MONTHLY TURNOVER AND MARKET SHARE ON OMX ICELAND



ISK TRADED WEIGHTED INDEX AND MONTHLY TURNOVER ON INTERBANK MARKET



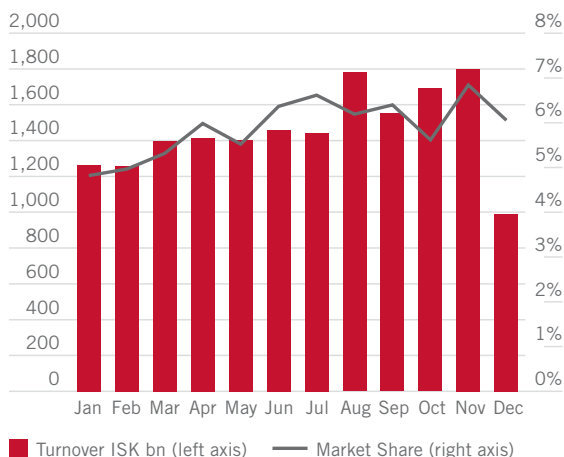
Trade Weighted Index (GVT) ended 2007 at 120. The volume in both the FX and the securities market set another record, with the volume of trading in the interbank market up by 13% and the ICEX volume up 40% from 2006. Interest rates remained high during 2007, and the Central Bank policy rate ended at 13.75%.

Markets Iceland saw continued growth in business volume as well as staff and revenues increased substantially. The equity desk, with a market share of 24.8%, maintained its position as the second largest broker on OMX ICE. The bond desk ranked third, with a market share of 16.9%. The increase in profits in recent years has been supported by the development of new services. The derivatives desk, FX managed accounts & FX risk management for customers have contributed strongly to profitability.

Markets Nordic region

From our offices in Norway, Sweden, Finland and Russia, Glitnir Markets primarily offers equity brokerage and publishes market research for individual and institutional investors. Glitnir is a leading provider of Direct Market Access (DMA) to the Nordic equity markets and provides state-of-the-art technical solutions to international and Nordic institutional clients. Glitnir also provides traditional brokerage services, where the principal customers are Nordic medium and large sized institutions, as well as high net worth individuals.

MARKET SHARE AND TURNOVER 2007 (OMX & OSE)



Trading volume on the Nordic equity market (OMX + OSE) was up 25% from 2006 to 2007. The strong increase in share prices from previous years slowed in 2007, with the OMX Nordic 40 rising 4.7% and the OSE Benchmark Index rising 11.5%. The Russian market continued its favourable trend in 2007 supported by political stability and booming prices of oil and other raw material.

Glitnir Markets Nordic region's operations grew substantially in 2007 with regard to both business volume and staff. The growth was supported by a sharpened focus on research-based sales, the acquisition of FIM and generally high activity in the Nordic equity market.

Future prospects

Glitnir Markets is well positioned with a strong market share on the Nordic exchanges and a local presence throughout the Nordic countries. It provides a solid foundation for expanding Glitnir's range of services and broadening the customer base outside Iceland. Margin pressure and competition in electronic trading is expected to continue, but at a somewhat slower rate. Successful offerings of new products outside of Iceland will be key to Glitnir's success in the future. External factors such as credit market trends, performance and activity in the stock market, the ISK exchange rate and interest levels, will impact the unit's future performance.

INVESTMENT MANAGEMENT

>> Investment Management's business revolves principally around two product lines: Asset Management and Structured Products. In addition, there are separate business units that provide Private Banking services and manage the distribution and sale of investment and asset management services via internal and external channels. Future growth will depend on the effective use of cross-border sales opportunities within Glitnir's global organisation.

ISK m	2007	4Q 07	3Q 07	2Q 07	1Q 07
Net interest income	797	267	260	166	104
Net fees and commission	8,551	3,111	1,978	2,563	899
Other income	-59	-12	0	-56	8
Net operating income	9,288	3,366	2,238	2,673	1,011
Expenses & other	-7,641	-3,213	-1,810	-1,973	-645
Impairment	-135	-46	-71	18	-37
Profit before tax	1,512	106	357	719	330

Glitnir's acquisition of FIM Group

In early 2007, Glitnir Bank made the strategic decision to substantially expand its range of international investment and asset management services. The first major action to further international growth was taken in the spring, when Glitnir acquired the Finnish investment services company FIM Group, whose asset management operations were consolidated into Investment Management's financial reporting as of 1 April, 2007.

Strong growth in assets under management

Total assets under management in Glitnir Investment Management at the end of December 2007 amounted to ISK 936 billion, compared to ISK 490 billion at year-end 2006. The Finnish operations had a total of EUR 3 billion, or ISK 267 billion, in assets under management when acquired in February 2007. Despite turbulent financial markets, assets under management have shown a positive trend in all units. The growth in assets under management in Glitnir's funds has been strong, both in Iceland and Finland, growing by 63% and 23% respectively. In Iceland, short-term interest rates soared during the year and Glitnir's Fund 9, an Icelandic money market fund, did extremely well, returning 15.3% in 2007 and more than doubling in size. In Finland, assets under management in emerging markets funds showed strong growth and many emerging markets had yet another year of very good returns. The increase in assets under management was also good in the Icelandic Private Banking unit, where assets under management more than doubled in 2007.

Investment Management's net operating income in 2007 increased substantially from 2006. Profit before taxes was ISK 1,512 million and net operating income was ISK 9,288 million. The business environment was in many ways favourable in early 2007, but market sentiment turned more uncertain in late summer 2007. The strong growth in assets under management in all units contributed to the increase in operating income.

At the end of the year, the total number of employees in Investment Management was 326, compared to 71 at year-end 2006.

Asset Management

Asset Management is divided into two business units: fund management and discretionary asset management, both of which operate in Iceland and Finland. The funds managed in Iceland are branded as Glitnir Funds. Offering a wide variety of investment products, ranging from short and long-term fixed income fund to foreign and domestic equity fund, Glitnir Funds enjoy a prominent position in the Icelandic market, a strength that Investment Management continues to build on.

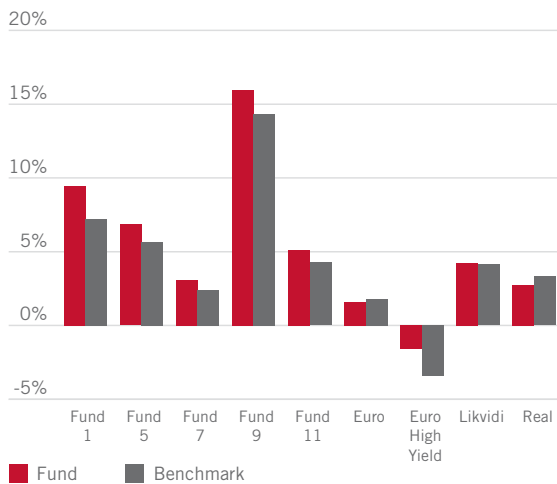
In Finland funds are managed under the FIM Funds brand, best known for its actively managed equity funds. Over the past years a number of FIM Funds have been ranked among the best in their respective risk categories. At the end of 2007, 5 of the 14 Morningstar-rated equity and asset allocation funds sported the full 5 stars.

Discretionary asset management serves both private and institutional investors. Portfolio management teams are located in Iceland, Finland and Luxembourg. In recent months the unit has been working on developing a streamlined and integrated concept by devising a standardised set of procedures for all the teams on asset allocation and management in order to derive maximum benefits from cross-border co-operation between the units.

Turbulent year in financial markets

At the beginning of 2007 most investors probably had no suspicion of the headwinds that financial markets would face later in the year. What has come to be known as the "sub-prime crisis" caused severe turmoil in credit markets with a sudden shift in risk awareness, widening credit spreads and corresponding heavy losses for many financial institutions. Central banks on both sides of the Atlantic

BOND FUNDS – GOOD PERFORMANCE COMPARED TO BENCHMARK

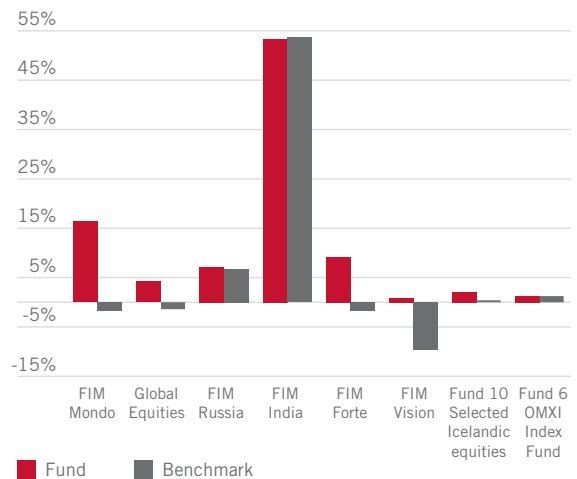


acted swiftly to inject liquidity into their respective financial systems, although the U.S. Federal Reserve was the only major central bank that took the step of cutting interest rates aggressively.

Stock markets were for the most part remarkably resilient during this period of uncertainty in the credit markets, and the Morgan Stanley total return index gained a creditable 9%, for its 5th straight year of positive returns.

The US market managed to stay in positive territory, with the S&P 500 rising a very modest 4%. Individual sectors within the index had a difficult year, notably the financial sector which was down for the year. European markets had a mixed year, with Germany continuing to storm

EQUITY FUNDS – OUTPERFORMANCE IN VOLATILE MARKETS

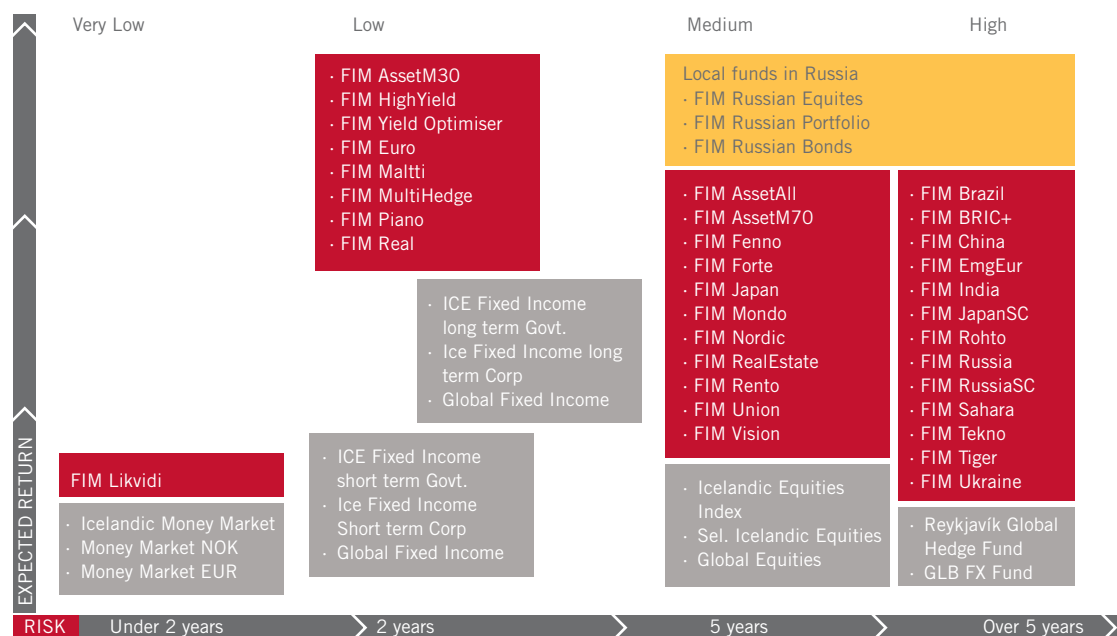


ahead as the DAX rose 22%, and the UK market gaining 4%, while indexes in Italy and Switzerland fell 7% and 3% respectively.

Many emerging markets had yet another year of stellar returns. The Chinese stock market more than doubled over the year, raising questions of a potential asset bubble, and stock prices in Brazil, India and Russia rose 43%, 46% and 15% respectively.

The Icelandic stock market was flat over the year, although it fluctuated considerably within the year. During the first half of the year the market rose almost 40%, but it was hard hit in the second half of the year and lost the entire ground gained. As the financial sector dominates

OVERVIEW OF GLITNIR FUNDS



the Icelandic stock exchange, the market was quite vulnerable to the turmoil in international capital markets.

Many of Glitnir's equity funds had a good year, both in terms of absolute and relative performance. Among the emerging markets funds, FIM BRIC was up 26.7% and FIM India gained 53.4%. Funds with a global mandate, such as FIM Mondo and Glitnir Global Equities, outperformed their benchmark, but the absolute return was much more modest than for the emerging markets funds. Fund 10 – selected Icelandic equities – remained virtually flat on the year but still managed to outperform the benchmark by 1.6%. Bond and money market funds had a relatively good year, with Fund 9 – an Icelandic money market fund – at the forefront, returning 15.3% and outperforming its benchmark.

Structured Products

The centre for structured products is Investment Management's Finnish unit, where structured products have been a part of the product portfolio since 2003. Demand for structured products has been growing rapidly during the past years and Glitnir aims to utilise its existing distribution channels in the Nordic markets to become one of the leading providers of structured products in this region.

Private Banking

Glitnir operates Private Banking units in Iceland and Luxembourg, and additional private banking activities are under development in Finland and Russia.

Private Banking offers integrated asset and liability management solutions to high net worth individuals and their families, businesses and advisors. Private Banking's international investment world is managed through open architecture and its aim is to achieve recognition as one of the most active service providers in this area of banking by offering a highly personalised service, utilising both the internal know-how and operations of the entire Glitnir organisation and the contributions of the Bank's external partners.

The advisory aspect and diversification of private banking services is expanding every year. As the demand for Private Banking services increases, customers have expanded their asset portfolios into real estate investments, leveraged buyouts, currency management and international equities and bonds.

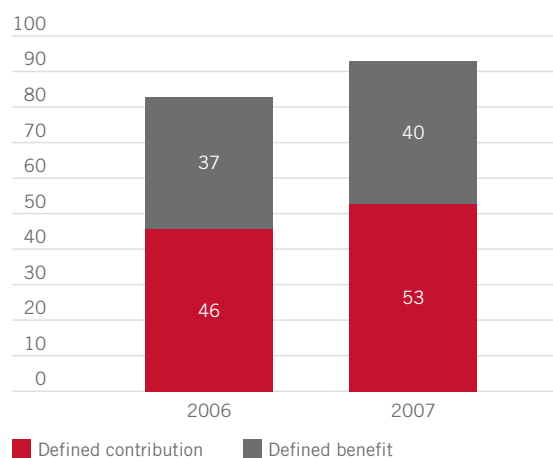
ALMENNI PENSION FUND – GOOD GROWTH AND RETURN OVER BENCHMARKS

The Almenni Pension Fund is the 5th largest pension fund in Iceland. While the fund is open to all individuals, it is at the same time the official occupational pension fund of architects, doctors, musicians, technicians, and travel guides.

At year-end 2007, total assets held by Almenni Pension Fund amounted to ISK 92.3 billion, which represents a

growth of ISK 10 billion, or 12%, over the year. The defined contribution plan's assets amounted to ISK 53 billion, while the defined benefit plan's assets amounted to ISK 40 billion. The number of fund members was 34,042 at the end of the year, increasing by 4,596 in 2007.

STRONG GROWTH IN ASSETS

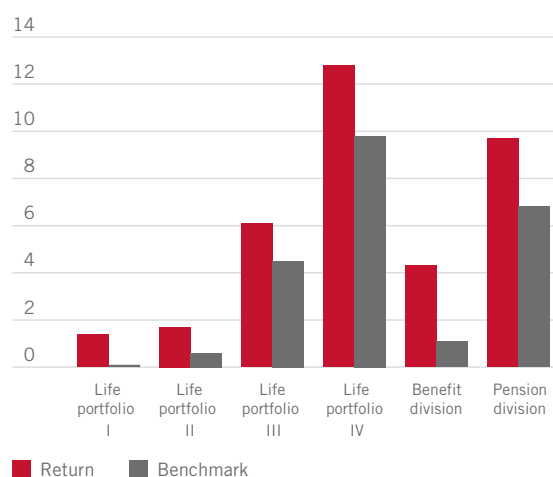


The returns shown by Almenni's investment plans in 2007 were in line with market trends and ranged from 1.4% to 12.8%, depending on asset allocation. All plans were above benchmarks.

- Life Portfolio IV, which invests mostly in short-term bonds and notes, yielded the highest return with a nominal return of 12.8%.
- Life Portfolios I and II, which invest in equities and long-term bonds, yielded a low return, with nominal returns of 1.4% for portfolio I and 1.7% for portfolio II.

The chart below shows the return on Almenni's investment plans in 2007.

RETURN OVER BENCHMARKS



In recent years, the Almenni Pension Fund has been the leading pension fund in innovation, offering both new technology and new services to members and pensioners.

TREASURY

>> Treasury is responsible for Glitnir's treasury operations at group level. The Treasury's activities include funding, liquidity management, interest rate risk management, internal pricing as well as proprietary trading and market making in foreign exchange and interest rates. Treasury is also responsible for the Bank's relationship management towards financial institutions and rating agencies.

ISK m	2007	4Q 07	3Q 07	2Q 07	1Q 07
Net interest income	6,853	2,240	1,041	2,425	1,148
Net commission income	-236	-68	-57	-32	-80
Other income	-2,733	100	-1,481	-1,353	0
Operating income	3,883	2,272	-497	1,040	1,068
Expenses & other	-473	-155	-100	-72	-146
Impairment	0	0	0	0	0
Profit before tax	3,410	2,116	-597	968	922

Long-Term Market Funding is responsible for international long term funding of Glitnir. The Bank is a diversified issuer of bonds, operating MTN programmes in Europe / Asia, the US and Australia. Glitnir is also a regular borrower in the syndicated loan market and is building up deposit operations in the UK.

Interbank Markets is responsible for proprietary trading and market making in foreign exchange and interest rates, interest rate risk management, long-term funding in ISK and short-term funding in all currencies.

Balance Sheet Management is responsible for the management of the liquidity portfolio and structured transactions designed to enhance utilisation of Glitnir's balance sheet. The aim of such transactions is to enhance the liquidity of assets, the quality of the Bank's asset mix and/or the return on equity. The recently signed covered bond programme is an example of such a structured transaction.

Relationship Management is responsible for Glitnir's relationship with financial institutions. That includes having overview over the Bank's entire relationship with financial institutions and to assist all departments in finding valuable opportunities within the Bank's network.

FUNDING 2007

In Iceland, the Bank's main source of funding is customer deposits. Other funding sources in Iceland are driven by activities off the balance sheet and issuance of structured notes in the domestic market.

In Norway, the funding of the Bank's subsidiaries is both in the form of deposits and bond issues. Glitnir Norway is an active and respected issuer of bonds in the Norwegian market and regularly taps the European syndicated loan market. In 2007 the Bank raised approximately NOK 9.2 billion in long-term funding in the Norwegian bond market, which is similar to the amount raised by the Bank in 2006.

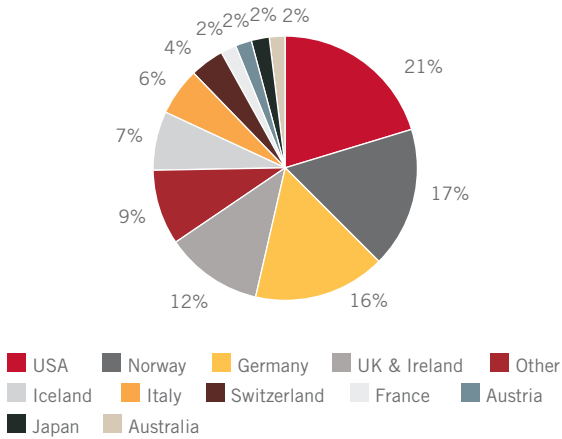
The vast majority of the Bank's assets are denominated in foreign currencies. Consequently, in order to ensure that these assets are fully hedged, long-term borrowings are conducted largely through issues of bonds in international markets, with the Bank's EUR 15 billion Global Medium Term Note Programme (GMTN) serving as the most significant funding vehicle. As of year-end 2007 the amount outstanding under the GMTN was EUR 9.3 billion. The Bank's 5 billion dollar US MTN Programme, which was set up in 2006, has also proved to be an important funding tool. On 31 December 2007 the Bank had approximately USD 2.2 billion outstanding under the programme.

As always, great emphasis was placed on enlarging and broadening the Bank's investor base and introducing new diversified funding sources. Widening the geographical distribution of investors, targeting different types of investors and retaining an appropriately well-spread redemption profile reduces the Bank's re-financing risk. In October the Bank's subsidiary in Finland started to raise retail deposits in the Finnish market. This initiative has enjoyed a promising start, with approximately EUR 400 million raised during 2007. The wholesale funding operation in London, launched at the end of 2006, had a very successful year, and at year-end 2007 this part of the deposit base amounted to more than EUR 2 billion. The majority of the deposit base is in GBP, EUR and USD, deriving from a wide range of counterparties, including local governments, universities, fund managers, building societies, corporates and central banks.

In spite of the volatile and difficult market conditions that prevailed for a large part of 2007, the Bank's funding operations had a successful year. The Group issued approximately EUR 6 billion in long-term funding, making 2007 the second most extensive funding year in the Bank's history after 2005.

The funding operations for the parent company in 2007 got off to a good start, and the Bank had raised approxi-

DISTRIBUTION OF LONG-TERM INVESTORS
(CONSOLIDATED)



mately EUR 3.5 billion (in five different public transactions), which represents the majority of its funding needs, by the time the first signs of weakness in the US sub-prime sector hit the market. As a result, the Bank was able to maintain a low profile in the funding markets for the remainder of the year, with the exception of a USD 1 billion fixed-rate transaction in September.

Glitnir is the only Icelandic bank to have a credit rating from all the three big rating agencies, Moody's, Fitch and S&P. Due to changes in the rating methodology, Moody's upgraded the Bank to Aaa for a brief period in February, which was soon changed to Aa3 (with a stable outlook), a notch higher than the Bank's previous rating. Fitch and S&P confirmed the Bank's ratings of A and A-, respectively, with a stable outlook, during the course of the year.





VERSATILITY AND INSIGHT

[FROM FISHMEAL TO EXOTIC FRUITS]

In the spring of 2007, Copeinca's main shareholder, D&C Holding, turned to Glitnir for a financing solution to diversify into agribusiness by acquiring a majority stake in Camposol S.A., a leading Peruvian agricultural company. Glitnir provided D&C Holding with a turnkey solution, providing debt financing and raising additional equity capital through a private placement. The equity offering was very successful, and resulted in a triple over-subscription with a broad base of investor from the US, UK, Norway and Iceland. Camposol is due to be listed on the Oslo Stock Exchange in the first half of 2008. This transaction is yet another example of Glitnir's capacity to lead complex international transactions; it was structured to suit the financial needs of the bank's customer and executed through efficient cross-border co-operation between different business units of the bank.

NICHES

>> Glitnir's activities in its niche markets, Seafood/ Food, Sustainable Energy and Offshore Service Vessels, continue to generate strong growth for the Bank. As a result of its historical background in these industries in its home markets, Iceland and Norway, Glitnir enjoys a unique competitive position.

Activities in these three niche markets require strong commitment, experience, knowledge and expertise, which the Bank has accumulated through its dedicated industry teams. The Seafood and Sustainable Energy teams are part of International Banking and operate on a global scale. Offshore Service Vessels is part of Glitnir in Norway, with strong roots in the local Norwegian markets. All three teams work closely together to drive the Bank's growth in these important business segments with the support of all Glitnir offices and subsidiaries inside and outside its home markets.

SEAFOOD

The year 2007 was another good year for Glitnir and the global seafood industry, and the Bank continues to be the leading provider of financial services to this industry. The health benefits of seafood repeatedly made headline news and aquaculture continued to grow around the world. Prices of most wild species of fish remained at a record high as wild harvesting has been stretched to its limits in most parts of the world, and demand for seafood products has continued to grow. In this environment of growth Glitnir has continued to build its strength as the global seafood bank.

The Bank's seafood industry business is conducted from offices around the world. The Global Seafood team is based in Reykjavik but acts globally, leading, coordinating and supporting the Bank's seafood activities. The team's managing director fronts the seafood strategy in his capacity as Global Head of Seafood. The Bank's seafood team has steadily enlarged its staff, hiring seafood experts and extending the global reach of the Bank through new offices. The team has shown robust activity in developing business for the Bank in the North American market together with the onsite staff in New York and Halifax.

Glitnir was involved in some of the milestone events of the year in the global seafood industry. The following are some examples that deserve special mention:

- Sale of Iclice to Fox Paine. Sell-side advisory in the sale of an American seafood company to an American private equity fund.
- FPI sale of The Seafood Company UK to Youngs Bluecrest. Sell-side advisory in the sale of a Canadian-owned UK seafood operation to another UK seafood corporation.
- FPI sale of assets to High Liner Foods. Sell-side advisory and financing to High Liner, a Canadian acquirer.
- Copeinca ASA, Norway, owner of a major Peruvian

pelagic seafood corporation. A USD 100m private placement and listing on the Oslo Stock Exchange and raising of another USD 130m of capital.

- Branco, a Norwegian cod farming company. NOK 44m private placement.
- Marine Vekst II, a Norwegian seafood investment fund. NOK 250m private placement.
- Norway Pelagic, a major Norwegian pelagic seafood company. NOK 220m private placement.
- Katla Seafood, Iceland, a subsidiary of Samherji, a major seafood company in Iceland. Financing of the acquisition of Sjolaskip hf., a large Icelandic-owned pelagic fishing operation off the coast of West-Africa (amount not disclosed).

The Glitnir Global Seafood team has also worked on strengthening the Glitnir brand by organising and participating in numerous major events on the international seafood scene. Glitnir had booths at various major international seafood industry trade shows, such as the Boston Seafood Show in the U.S., the European Seafood Show in Belgium and the China Seafood Expo in Dalian, China, and gave numerous presentations at industry and governmental conferences on seafood-related topics.

In addition, Glitnir organised industry meetings such as the "Ocean of Opportunities" industry conference this year in China, a unique gathering of industry leaders with speakers and representatives from all the major global seafood companies. Focusing on the seafood business in China and Asia, the conference attracted senior business executives from China and seafood producing countries around the world. The conference generated major international media attention and presented a unique industry networking opportunity, as well as adding to the Bank's seafood project pipeline.

Several industry reports were published, and a Seafood Stock Watch was published in cooperation with Intra-Fish, a leading international media group in the seafood industry.

The outlook for 2008 is extremely favourable, and the Bank will continue to develop its seafood business with stronger efforts than ever before in Glitnir's history. The seafood team aims to continue to expand its seafood business and strengthen the Glitnir brand in the global seafood industry with the goal of maintaining its leadership role in this market segment. The Glitnir seafood team intends to act as the leading player in the ongoing development of the world's seafood industry, the consolidation of the harvesting and processing segments and the development of the ever-growing aquaculture industry.

SUSTAINABLE ENERGY

Glitnir's activities in the sustainable energy sector are focused on geothermal energy, a technology that utilises heat from the earth for the generation of electricity and for direct use, e.g. for heating and other industrial purposes. Glitnir's Sustainable Energy Industry team is based in Reykjavik but works globally with the support of the Bank's offices and subsidiaries abroad. With the addition of two geothermal repository specialists, the team now possesses a unique reservoir of industry knowledge and experience, which is essential for evaluating business opportunities for the Bank. In 2007 Glitnir put its efforts primarily into business development for the Bank in Iceland, the United States and China.

Glitnir has been active, and successful, in building a foundation for growth, while at the same time developing a strong deal flow. The following are a few examples of our deals in 2007:

- Foundation of Geysir Green Energy, an investment company focusing on geothermal energy. Glitnir acted as co-founder and raised the initial equity stake for the company.
- Acquisition of a 32% share in Hitaveita Sudurnesja by Geysir Green Energy. Buy-side advisory and financing. A milestone transaction with the first privatisation of a stake in a public utility in Iceland.
- Acquisition of a 20% stake in Western GeoPower by Geysir Green Energy. Buy-side advisory.
- Acquisition of a 1% stake in PNOG-EDC, one of the largest geothermal power producers in the Philippines, by Geysir Green Energy. Buy-side advisory.
- Acquisition of Iceland Drilling, one of the largest geothermal drilling companies in the world, by Geysir Green Energy. Buy-side advisory and share issuance for Geysir Green Energy.
- Bridge financing for drilling purposes for Nevada Geothermal Power Inc., a renewable energy company developing geothermal projects in the United States.
- Debt financing for the purchase of drilling rigs for ThermaSource, a California-based provider of drilling, engineering and consulting services to the geothermal energy sector.
- Acquisition of power assets from Caithness Energy LLC by ArcLight Capital Partners. In this major milestone for Glitnir's geothermal energy activities, the bank acted as a Sole Participating lender and co-lead arranger in a deal involving one of the largest operators of geothermal power in the United States and in the world.

In September 2007 Glitnir's Energy Team took another major step forward with its Steam of Opportunities event in New York City. Held in combination with other events celebrating the opening of the offices of Glitnir Capital Corporation in New York, this event was a milestone for the Bank's geothermal energy activities, bringing together leaders of the geothermal energy industry in the U.S. and decision makers, such as the Assistant Secretary for Energy Efficiency and Renewable Energy of the U.S. Depart-

ment of Energy, investors and representatives of Icelandic geothermal companies. At the event, Glitnir issued its first geothermal energy market report on the U.S., which received much attention, not only from all the players in the industry, but also political decision makers in Washington. The media attention drawn to geothermal energy by the event and the report will be valuable to Glitnir in its future work in the sector.

The Bank has been conducting an awareness campaign for its banking activities in general and geothermal energy in particular. With presentations at most of the major renewable energy finance conferences and events, road shows and trade shows, such as the Geothermal Resource Council Trade Show in Reno, Nevada, in September 2007, the Bank has helped to raise public awareness of the potential of geothermal energy and at the same time created a strong pipeline for projects.

In June 2007 Glitnir was nominated for the "Deal of the Year" award at the Sustainable Banking Awards of the Financial Times in London for its involvement in a district heating project in Xiang Yang, Shaanxi Province, China. This was a most gratifying recognition of our activities in China, and particularly for this project with its tremendous potential for decreasing carbon emissions and improving the quality of life for the city's inhabitants. It is also proof of the success of the activities and strong commitment of our team in Shanghai, China.

The outlook for geothermal energy and Glitnir's activities in the sector is very positive. With the continuing debate on climate change and the need for renewable energy resources, this base-load capacity energy can, and will, play a major role, as it represents a clean, efficient, cost-competitive and sustainable alternative to fossil fuels. With its background and experience, coupled with its Icelandic partners, Glitnir is well positioned to continue the strong growth that the Bank experienced in 2007.

OFFSHORE SERVICE VESSELS

Glitnir is one of the leading banks in financing offshore service vessels (OSV) in the North Sea. Our clients in this niche are ship owners who own and operate vessels world wide, including the North Sea, West Africa, the Gulf of Mexico, Brazil and the Far East. The focus has been on Platform Service Vessels (PSV), Anchor Handling Tug Supply (AHTS), Multi-purpose Service Vessels (MPSV) and Seismic Vessels.

The focus within these segments is currently on state-of-the-art vessels, representing the newest and largest part of the fleet. In addition, Glitnir has moved into financing smaller Far East standard vessels in the same market segments. Glitnir offers mainly long-term financing of ships through senior, revolving, bridge and mezzanine loan facilities, with the aim of delivering fast, custom-made solutions to our clients.

Glitnir's Offshore Service Vessels team is based in Ålesund, Norway, with the headquarters serving as the centre

of excellence for offshore service vessels. Glitnir also has an office in Oslo which focuses on offshore activities within the general shipping portfolio.

The offshore supply industry services the needs of offshore oil and gas installations, e.g. rig moves, transportation of supplies to and from the installations and other support functions. Since petroleum exploration and production began in the North Sea some 40 years ago, the region has been a showcase of some of the world's harshest conditions for offshore oil and gas activities. To be able to operate in such a demanding environment the Norwegian industry has developed expertise and innovative technology, services and solutions that are now increasingly enabling offshore oil and gas extraction in other challenging locations.

As the international demand for large and highly specialised offshore service vessels increases, Norwegian ship owners have managed to gain a worldwide market share. Glitnir's strategy is to follow these first-class ship owners

in their expansion across the world and service their financing needs.

For Glitnir's OSV team 2007 has been the best year so far, and in the course of the year it has strengthened its position as a leading bank for financing offshore service vessels in the North Sea. The team also succeeded in expanding its international client base, with clients both in the Far East and North America. The team's aim is to further strengthen its position outside the North Sea market in the next couple of years.

The market has been very strong within all offshore segments in 2007. The forecast for 2008 is that the market will not maintain 2007 growth levels and a correction is expected, particularly in the PSV segment. However, a moderate correction from today's historically high level will still leave acceptable conditions in the offshore industry. The strongest segment in 2007 was MPSV and this will continue to be the case in 2008 due to the trend in the direction of more subsea production installations.



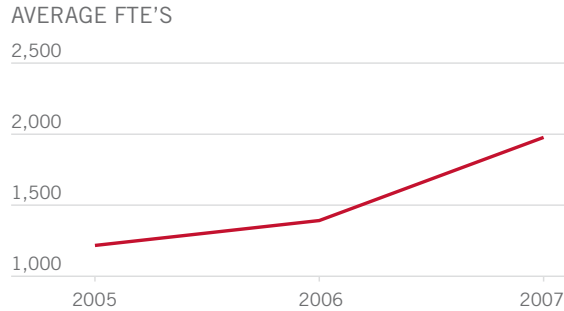
TALENT MANAGEMENT

>> At Glitnir we believe that banking is a people business. We not only believe this, but fully understand it. We have analysed the relationship between employees and customers and we know that one of the best predictors of customer satisfaction is engaged employees. Based on this knowledge, the Bank has reviewed, designed and launched a business-focused Talent Management Strategy.

It has been a busy, yet productive, year for Talent Management in Glitnir. The Bank's executive leadership team participated in strategy sessions facilitated by the talent management team. Other projects include leadership training sessions, general training sessions, reviews of the Bank's compensation scheme, cleaning and structuring of global employee data and software, an employee survey and improvement process as well as executive coaching sessions to give a few examples. The Bank's gender-equality committee was active in 2007, both in conducting studies and generating proposals for improvement.

Growth

The number of employees at the Bank grew substantially in 2007. At the end of 2007 there were 2248 full-time equivalents, compared to 1518 employees in 2006. A total of 530 employees were recruited in 2007, of which 61% were recruited in Iceland. Employee turnover was 13% in 2007.



A large number of employees, over 314, joined Glitnir as a result of the acquisition of FIM. In line with Glitnir's emphasis on its resources of talent, an integration survey was conducted in FIM as a part of an elaborate integration process. The results were by and large very positive, general satisfaction was high with 70% of employees believing that the future would be more successful because of the acquisition.

Good results from employee survey

The results of Glitnir's annual workplace audit, conducted by Capacent Gallup, were very good. In spite of the Bank's rapid growth and a large acquisition the scores have remained high, above the benchmark of Icelandic and Nordic companies. Employee commitment at Glitnir Bank is among the top 15% in Europe according to the TRI*M benchmark, which is based on more than 4 million responses from over 400 companies worldwide.

Leadership scores were excellent in the audit. There is a strong focus on leadership development in Glitnir and it will be key going forward. The data available in Glitnir shows that leadership impacts customer satisfaction and bottom line results. Therefore it is encouraging to see leadership scores are strong at Glitnir and it will continue to be a key focus.

The employee audit is a robust tool, capable of predicting employee turnover, customer satisfaction and profitability. It is used not only as a leading indicator but as a tool for improvement.

KEY INDICATORS FROM EMPLOYEE SURVEY



Glitnir greatly and truly values its talent. Numerous training courses were offered during 2007, ranging from new employee orientation training to presentation skills and specific training in banking.

Compensation schemes and the general reward strategy were also reviewed during the year. Glitnir offers competitive compensation. It is the Bank's strategy to pay for performance and offer attractive reward packages for high performance.

On the horizon

In light of the Bank's new strategy, talent management is destined to play a large role. In 2008 there are plans to introduce more training sessions, proactive leadership development, a robust performance management system, a new reward strategy and a new global recruitment process, to name a few examples.

It is Glitnir's belief that its strong emphasis on attracting, motivating and retaining world-class talent will bring increased value to its customers.



FOX PAINE'S ACQUISITION OF ICICLE

[CREATING A PLATFORM FOR GROWTH]

Glitnir Capital Corporation acted as exclusive financial advisor to Icicle Seafoods, Inc. ("Icicle") during the sale of the company to Icicle Holdings, Inc., a company formed by Icicle's management and Paine & Partners, LLC, a San Francisco and New York based private equity firm. In addition to this advisory role, Glitnir acted as Mandated Lead Arranger and Sole Bookrunner for the acquisition financing. Icicle is one of the largest and most diversified seafood companies in North America, serving markets in North America, Japan and Europe. Icicle harvests and processes wild Alaskan salmon, pollack, crab, halibut, cod, sablefish and herring, and has a joint venture to farm salmon in South America. This transaction provided Icicle with a platform for growth as the seafood industry continues to consolidate. The resource base and growth in seafood consumption are considered strong indicators of future growth. Glitnir was uniquely positioned to advise and provide fully underwritten credit facilities for this transaction. Comprehensive global coverage and broad knowledge of the seafood industry enable Glitnir to deliver full service solutions for seafood clients and investors interested in this sector.



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CONSOLIDATED ANNUAL ACCOUNTS 2007

Endorsement and Statement by the Board of Directors and the CEO

The profit from Glitnir Banki's (the Bank) operations for the year 2007 amounted to ISK 27,651 million, which corresponds to a 19.3% return on equity. The Board of Directors proposes to pay a dividend of ISK 0.37 per share or ISK 5,506 million in the year 2008, and the remaining profit be allocated as indicated in the financial statements. Equity, according to the consolidated balance sheet, amounted to ISK 169,969 million at year end. The Bank's capital adequacy ratio, calculated according to the Act on Financial Undertakings, was 11.2%. Under Icelandic law the minimum requirement is 8.0%.

The Bank's total assets amounted to ISK 2,948,910 million at year end. Furthermore, the Bank held ISK 936,010 million under management for its clients.

Outstanding number of shares was 14,730 million at the year end and was increased by 616 million during the year. The Bank delivered 172 million shares to shareholders as dividend and 444 million shares to shareholders of FIM Group in relation to the takeover of FIM Group. Those shares were issued at ISK 24.8 per share.

In the first quarter of 2007 the Bank acquired the Finnish asset management company FIM Group Oyj (now Glitnir Oyj). Glitnir Oyj is consolidated from 1 April 2007.

At 31 December 2007 the Bank's shareholders numbered 11,020 as compared to 11,323 at the beginning of the year. One shareholder owned more than 10.0% of the shares in the Bank. FL Group hf. and related parties owned 31.97%.

The consolidated financial statement of the year is made in accordance with the International financial reporting standards (IFRS), which have been approved by the European Union. Additional disclosure requirements for consolidated financial statements of firms that have listed stocks are also upheld.

To the best of our knowledge, the consolidated financial statements provide a truthful/clear picture of the operating profit in 2007, as well as its assets, liabilities and financial status on the 31st of December 2007, including the change in the cash flow in 2007.

Additionally, it is our opinion that this consolidated financial statement and the endorsement made by the Board of Directors and the CEO represent an accurate overview of the consortium's development, current status and main risk factors.

The Board of Directors and the CEO of Glitnir Banki hf. hereby confirm the Bank's consolidated financial statements for the year 2007 by means of their signatures.

Reykjavik, 31 January 2008.

Board of Directors:

A collection of handwritten signatures in blue ink, representing the members of the Board of Directors. The signatures are written in a cursive style and are arranged in a roughly circular or overlapping pattern.

Chief Executive Officer:

A single handwritten signature in blue ink, representing the Chief Executive Officer. The signature is written in a cursive style and is positioned below the text 'Chief Executive Officer:'.

Independent Auditors' Report

TO THE SHAREHOLDERS AND BOARD OF DIRECTORS OF GLITNIR BANKI HF.

We have audited the accompanying consolidated financial statements of Glitnir banki hf and its subsidiaries (the Group) which comprise the consolidated balance sheet as of 31 December 2007 and the consolidated income statement, consolidated statement of changes in equity and consolidated statement of cash flow for the year then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (EU). This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying consolidated financial statements give a true and fair view of the financial position of the Group as of 31 December 2007, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

Reykjavík, 31 January 2008.

PricewaterhouseCoopers hf.



Sigurður B. Arnþórsson

Kristinn F. Kristinsson

Consolidated Income Statement for the year 2007

	Notes	2007	2006
Interest income		187,576	119,115
Interest expense		(148,494)	(82,031)
Net interest income	10	39,082	37,084
Fee and commission income		44,059	30,307
Fee and commission expense		(6,415)	(3,848)
Net fee and commission income	11	37,644	26,459
Net financial income	12–14	4,155	8,503
Other net operating income	15	4,214	555
Net operating income		85,095	72,601
Administrative expenses	16–20	(48,144)	(27,301)
Net impairment losses on financial assets	35	(5,516)	(4,759)
Net gain on non-current assets classified as held for sale	21	2,523	4,244
Share of (loss) profit of associates	38	(54)	1,470
Profit before income tax		33,904	46,255
Income tax	22, 54	(6,253)	(8,024)
Profit for the year		27,651	38,231
Attributable to:			
Equity holders of Glitnir Banki hf.		26,680	37,360
Minority interest		971	871
Profit for the year		27,651	38,231
Basic earnings per share	23	1.86	2.68
Diluted earnings per share	23	1.85	2.66

The notes on pages 74 to 122 are an integral part of these consolidated financial statements

The amounts are in ISK million

Consolidated Balance Sheet as of 31 December 2007

	Notes	31.12.2007	31.12.2006
Assets			
Cash and balances with central banks	24	55,500	20,417
Derivatives	26–29	118,706	72,603
Bonds and debt instruments	30	278,960	231,675
Shares and equity instruments	31	105,581	108,846
Loans to banks	32	278,469	177,010
Loans to customers	33	1,974,907	1,596,184
Investments in associates	37–38, 40	2,820	4,379
Investment property	42	5,539	0
Property and equipment	43	4,202	3,296
Intangible assets	44	46,955	18,310
Deferred tax assets	53–55	1,269	264
Non-current assets held for sale	3	476	409
Other assets	45	75,526	12,947
Total Assets		2,948,910	2,246,340
Liabilities			
Short positions	46	15,023	4,877
Derivatives	26–29	77,497	60,721
Deposits from central banks	47	4,653	36,045
Deposits from banks	47	50,524	42,532
Deposits from customers	48–49	725,349	438,272
Debt issued and other borrowed funds	50	1,746,199	1,377,787
Subordinated loans	51	101,669	108,998
Post-employment obligations	52	425	529
Current tax liabilities	53–55	4,362	7,526
Deferred tax liabilities	53–55	5,641	3,121
Other liabilities	56	47,599	19,813
Total Liabilities		2,778,941	2,100,221
Equity			
Share capital	57	14,730	14,161
Share premium		58,329	51,847
Other reserves	58	9,456	7,504
Retained earnings		86,686	71,066
Total equity attributable to the equity holders of Glitnir Banki hf.		169,201	144,578
Minority interest		768	1,541
Total Equity	59	169,969	146,119
Total Equity and Liabilities		2,948,910	2,246,340

The notes on pages 74 to 122 are an integral part of these consolidated financial statements

The amounts are in ISK million

Consolidated Statement of Changes in Equity for the year 2007

	Attributable to equity holders of Glitnir Banki hf.					Minority interest	Total equity
	Share capital	Share premium	Other reserves	Retained earnings	Total		
Equity at 1.1.2006	13,112	32,888	(465)	39,002	84,537		84,537
Translation differences from foreign operations			10,958		10,958		10,958
Net loss on hedges of net investments in foreign operations			(4,462)		(4,462)		(4,462)
Net change in fair value of financial assets available-for-sale			70		70		70
Income tax on equity items			791		791		791
Net income recognised directly in equity			7,357		7,357	(6)	7,351
Profit for the year				37,360	37,360	871	38,231
Total recognised income and expense for the year			7,357	37,360	44,717	865	45,582
Dividends paid				(5,296)	(5,296)		(5,296)
Issued new shares	1,130	19,752			20,882		20,882
Change in minority interest					0	676	676
Purchased and sold own shares	(81)	(793)			(874)		(874)
Accrued stock options			612		612		612
Equity as of 31.12.2006	14,161	51,847	7,504	71,066	144,578	1,541	146,119
Translation differences from foreign operations			534		534	21	555
Net loss on hedges of net investments in foreign operations			(89)		(89)		(89)
Net change in fair value of financial assets available-for-sale			(340)		(340)		(340)
Income tax on equity items			77		77		77
Net income recognised directly in equity			182		182	21	203
Profit for the year				26,680	26,680	971	27,651
Total recognised income and expense for the year			182	26,680	26,680	992	27,854
Dividends paid				(9,403)	(9,403)		(9,403)
Issued new shares	616	14,661			15,277		15,277
Change in minority interest				(1,657)	(1,657)	(1,765)	(3,422)
Purchased and sold own shares	(47)	(8,179)			(8,226)		(8,226)
Accrued stock options			1,770		1,770		1,770
Equity as of 31.12.2007	14,730	58,329	9,456	86,686	169,201	768	169,969

The notes on pages 74 to 122 are an integral part of these consolidated financial statements

The amounts are in ISK million

Consolidated Statement of Cash Flows for the year 2007

	Notes	2007	2006
Cash flows from operating activities:			
Profit for the year		27,651	38,231
Adjustments to reconcile profit for the year to cash flows used in operating activities:			
Non-cash items included in profit for the year and other adjustments		3,180	29,423
Changes in operating assets and liabilities:			
Required reserves with central banks		(245)	(1,238)
Loans and receivables		(338,452)	(188,917)
Trading assets		(57,314)	(35,094)
Financial assets designated at fair value through profit or loss		(71,209)	9,968
Financial assets available for sale		(13,858)	0
Deposits		241,798	101,204
Debt issued and other borrowed funds		355,282	188,080
Trading financial liabilities		33,531	22,937
Financial liabilities designated at fair value through profit or loss		35,009	0
Derivatives used for hedging		(12,256)	3,266
Post-employment obligations		(104)	99
Other operating assets and liabilities		(40,498)	(20,089)
Net cash provided by operating activities		162,515	147,870
Cash flows from investing activities:			
Investments in associates		1,560	9,344
Investments in subsidiaries, net of cash acquired		(27,374)	(6,476)
Property and equipment		(581)	(875)
Investment property		(1,815)	0
Net cash (used in) provided by investing activities		(28,210)	1,993
Cash flows from financing activities:			
Subordinated loans		(7,329)	44,401
Issued new shares		15,277	20,882
Purchase of treasury shares		(8,226)	(873)
Dividends paid		(9,403)	(5,296)
Net cash (used in) provided by financing activities		(9,681)	59,114
Net increase in cash and cash equivalents		124,624	208,977
Translation difference on cash and cash equivalents		555	536
Cash and cash equivalents at the beginning of the year		304,648	95,135
Cash and cash equivalents at year-end		429,827	304,648
Reconciliation of cash and cash equivalents:			
Cash in hand	24	1,180	1,044
Cash balances with central banks	24	51,624	14,967
Treasury bills		0	1,954
Money market loans	32	192,918	87,467
Bank accounts	32	63,360	33,590
Other loans	32	22,191	55,953
Financial assets designated at fair value through profit and loss		98,554	109,673
		429,827	304,648

The notes on pages 74 to 122 are an integral part of these consolidated financial statements

The amounts are in ISK million

Notes to the Consolidated Financial Statements

Accounting policies

1 GENERAL INFORMATION

Glitnir Banki hf. is a company incorporated and domiciled in Iceland. The consolidated financial statements for the year 2007 comprise Glitnir Banki hf. (the parent) and its subsidiaries (together referred to as "the Bank"). The Bank provides a wide range of financial services, including retail banking, corporate banking, brokerage services, investment management and asset based financing. The Bank operates worldwide with its home market being in Iceland and Norway.

The consolidated financial statements are presented in Icelandic krona (ISK), which is the functional currency of Glitnir Banki hf. Except as indicated, the amounts presented have been rounded to the nearest million.

The consolidated financial statements have been approved for issue by the Board of Directors of Glitnir Banki hf. on 31 January 2008.

2 BASIS OF PREPARATION

2.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union.

Information about the application of new Standards and Interpretation is disclosed in notes 3.28 and 3.29.

2.2 Basis of measurement

The consolidated financial statements are prepared on the historical cost basis, except for the following assets and liabilities, which are measured at fair value: derivatives, short positions, bonds and debt instruments, shares and equity instruments, loans to customers designated at fair value through profit or loss, debt issued and designated at fair value through profit or loss, and investment property. The carrying amounts of recognised assets and liabilities that are hedged items in fair value hedges, and otherwise carried at cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

Non-current assets and disposal groups held for sale are measured at the lower of carrying amount and fair value less costs to sell, unless IFRS 5 requires that another measurement basis shall be used.

2.3 Significant accounting judgements and estimates

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the amounts recognised in the consolidated financial statements. The accounting estimates and underlying assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The accounting estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The most significant accounting judgements and estimates are as follows:

a) Determination of fair value

As disclosed in note 3.5, the Bank determines the fair value of financial assets and financial liabilities that are not quoted in active markets by using valuation techniques. These valuation techniques are validated and periodically reviewed by qualified personnel. All models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates.

b) Impairment losses on loans and receivables

As disclosed in note 3.24, the Bank recognises losses for impaired loans and receivables. For this purpose the Bank's management reviews its loan portfolios to assess impairment quarterly. In determining whether an impairment loss should be recognised in the income statement, the Bank's management makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from loans and receivables. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group.

The Bank's management uses estimates based on historical loss experience for loans and receivables with similar credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

c) Classification of financial assets and financial liabilities

The Bank's accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances. In classifying financial assets as "held for trading", the Bank has determined that it meets the description of financial assets held for trading set out in note 3.3. In designating financial assets or liabilities at fair value through profit or loss, the Bank has determined that it has met one of the criteria for this designation set out in note 3.3. Details of the Bank's classification of financial assets and liabilities are given in notes 8 and 9.

d) Qualifying hedge relationships

In designating financial instruments as qualifying hedge relationships, the Group has determined that it expects the hedge to be highly effective over the life of the hedging instrument.

e) Income taxes

The Bank is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Bank recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

3 SIGNIFICANT ACCOUNTING POLICIES

- **3.1 The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the Bank's entities.**

Basis of consolidation

a) *Subsidiaries*

Subsidiaries are entities controlled by the Bank. Control exists when the Bank has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Control usually exists when the Bank holds more than the 50% of the voting power of the subsidiaries. In assessing control, potential voting rights that presently are exercisable or convertible, if any, are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Bank. The cost of an acquisition is measured as the fair values, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued, plus cost directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Bank's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised immediately as income in the income statement.

b) *Minority interests*

Minority interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Bank and are presented separately in the income statement and within equity in the consolidated balance sheet, separately from the equity attributable to equity holders of Glitnir Banki hf. The Bank accounts for transactions with minority interests as transactions with parties external to the Bank. Disposals to minority interests result in gains and losses for the Bank that is recorded in the income statement. Purchases from minority interests result in goodwill, being the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary. If the cost of acquisition is less than the fair value of the net assets acquired, the difference is recognised immediately as income in the income statement.

c) *Associates*

Associates are those entities for which the Bank has significant influence, which is the power to participate in the financial and operating policy decisions of the associates but is not control or joint control over those policies. Significant influence generally exists when the Bank holds between 20% and 50% of the voting power, including potential voting rights, if any.

Investments in associates are accounted for using the equity method and are initially recognised at cost. The investments include goodwill identified on acquisition, net of any accumulated impairment losses. The carrying amount of the investments is adjusted for post-acquisition changes in the Bank's share in the net assets of the associates and for impairment losses, if any. Therefore, the consolidated financial

statements include the Bank's share of the total recognised gains and losses of associates, from the date that significant influence commences until the date that significant influence ceases. When the Bank's share of losses exceeds its interest in an associate, the carrying amount of that associate is reduced to nil and recognition of further losses is discontinued except to the extent that the Bank has incurred legal or constructive obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the Bank resumes recognising its share of profits only after its share of profits equals the share of losses not recognised.

If an investment in an associate is classified as held for sale the equity method is no longer applied and the investment is accounted for under IFRS 5 Non-current Assets Held for Sale and Discontinued Operations, see note 3.13.

Investments in associates held by the venture capital organisation of the Bank are not accounted for using the equity method but instead they are designated upon initial recognition as financial assets at fair value through profit or loss and accounted for in accordance with IAS 39 Financial Instruments: Recognition and Measurement, see note 3.3.

d) *Jointly controlled entities*

Jointly controlled entities are those entities over whose activities the Bank has joint control, established by contractual agreement and requiring unanimous consent of ventures for strategic financial and operating decisions. The Bank recognises its interest in jointly controlled entities using the proportionate consolidation method of accounting whereby the Bank's share of each of the assets, liabilities, income and expenses of the jointly controlled entities is combined line by line with similar items in the Bank's consolidated financial statements. The Bank determines its share of the profits and net assets of jointly controlled entities based on the substance of the contractual agreements between the Bank and the other ventures.

e) *Transactions eliminated on consolidation*

Intrabank balances, and any unrealised gains and losses or income and expenses arising from intrabank transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Bank's interest in them. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

■ 3.2 Foreign currencies

a) *Foreign currency transactions*

Items included in the financial statements of each of the Bank's entities are measured using the functional currency of the respective entity. Transactions in foreign currencies are translated into functional currencies at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated into functional currencies at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated at foreign exchange rates ruling at the dates the fair value was determined. Foreign exchange differences arising on retranslation are recognised in the income statement in "Net financial income", except for differences arising on financial instruments designated as hedging instruments of net investments in foreign operations (see note 29).

b) *Foreign operations*

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to the presentation currency, Icelandic krona (ISK), at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated to Icelandic kronas at rates approximating the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on translation are recognised directly in the translation reserve in equity. When a foreign operation is disposed of, in part or in full, the relevant amount in the translation reserve is transferred from equity and recognised in the income statement as part of the gain or loss on sale.

■ **3.3 Financial assets**

For the purpose of measurement, the Bank classifies its financial assets in the following categories: financial assets held for trading, financial assets designated at fair value through profit or loss, loans and receivables, and available-for-sale financial assets. Management determines the classification of financial assets at initial recognition.

a) *Financial assets held for trading*

Financial assets held for trading are financial assets acquired principally for the purpose of generating profits from short-term price fluctuations or from dealer's margin. Financial assets held for trading consist of bonds and debt instruments, shares and equity instruments, and derivatives with positive fair value which are not designated as hedging instruments.

Financial assets held for trading are initially recognised and subsequently measured at fair value in the balance sheet with transaction costs taken directly to profit or loss. Changes in fair value are recognised in the income statement in "Net financial income", except for interest earned, which is recognised as "Interest income" on an accrual basis.

b) *Financial assets designated at fair value through profit or loss*

The Bank classifies certain financial assets upon their initial recognition as financial assets at fair value through profit or loss when doing so results in more relevant information because:

- it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases; or
- financial assets and/or financial liabilities are managed and their performance is evaluated on a fair value basis, in accordance with the Bank's risk management or investment strategy, and information about it is provided internally on that basis to the Bank's key management personnel.

Assets classified according to the above-mentioned conditions consist of:

- fixed interest rate loans originated by the Bank whose fixed interest has been swapped into floating by entering into corresponding interest rate swaps, and
- debt and equity instruments which are acquired by the Bank with a view to profiting from their total return and which are managed and evaluated on a fair value basis.

Financial assets designated at fair value through profit or loss are initially recognised and subsequently measured at fair value in the balance sheet with transaction costs taken directly to profit or loss.

Changes in fair value are recognised in the income statement in "Net financial income", except for interest earned, which is recognised as "Interest income" on an accrual basis.

c) *Loans and receivables*

Loans and receivables are non-derivative financial instruments with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term, other than those that the Bank designates upon initial recognition as financial assets at fair value through profit or loss. Loans and receivables include loans originated by the Bank to other banks and to its customers, participations in loans from other lenders and purchased loans.

Loans and receivables are recognised when cash is advanced to borrowers. They are measured at fair value on initial recognition, which is the cash given to originate the loan, including any transaction costs, and subsequently are measured at amortised cost using the effective interest method, less allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the effective interest rate. Accrued interest is included in the carrying amount of the loans and receivables in the balance sheet.

Gains and losses on loans and receivables are recognised in the income statement in 'Interest revenue' and 'Interest expense' when the loans and receivables are derecognised and in 'Currency exchange difference' when the loans and receivables are remeasured for foreign exchange differences. The losses arising from impairment are recognised in the income statement in "Net impairment losses on financial assets".

d) *Financial assets available-for-sale*

Financial assets available-for-sale are non-derivative investments which the Bank designates as such and are not classified as loans and receivables, financial assets held for trading or financial assets designated at fair value through profit or loss. Financial assets available-for-sale consist of debt instruments held by the Bank for long-term investment purposes.

Financial assets available-for-sale are initially recognised at fair value plus transaction costs, and subsequently are carried at fair value. Changes in fair value are initially recognised directly in equity, net of income taxes. The cumulative changes in fair value recognised in equity are transferred to the income statement in "Net financial income" when the financial assets are derecognised or impaired. Gains and losses on derecognition are determined using the average cost method.

Interest earned on financial assets classified as available-for-sale is recognised in income statement in "Interest income" using the effective interest method. Foreign exchange gains and losses on monetary financial assets classified as available-for-sale are recognised in income statement in "Net financial income". Dividends on available-for-sale equity instruments are recognised in income statement in "Net financial income" when the Bank's right to receive payment is established. The losses arising from impairment of financial assets classified as available-for-sale are recognised in income statement in "Net impairment losses on financial assets".

■ **3.4 Financial liabilities**

For the purpose of measurement, the Bank classifies its financial liabilities in the following categories: financial liabilities held for trad-

ing, financial liabilities designated at fair value through profit or loss, and financial liabilities measured at amortised cost. Management determines the classification of financial liabilities at initial recognition.

a) *Financial liabilities held for trading*

Financial liabilities held for trading are financial liabilities incurred principally for the purpose of generating profits from short-term price fluctuations or from dealer's margin. Financial liabilities held for trading consist of short position in equity and bond instruments, and derivatives with negative fair value which are not classified as financial guarantees or are not designated as hedging instruments.

Financial liabilities held for trading are initially recognised and subsequently measured at fair value in the balance sheet with transaction costs taken directly to profit or loss. Changes in fair value are recognised in the income statement in "Net financial income", except for interest incurred, which is recognised as "Interest expense" on an accrual basis.

b) *Financial liabilities designated at fair value through profit or loss*

The Bank classifies certain financial liabilities upon their initial recognition as financial liabilities at fair value through profit or loss when doing so results in more relevant information because:

- it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases; or

- financial assets and/or financial liabilities are managed and their performance is evaluated on a fair value basis, in accordance with the Bank's risk management or investment strategy, and information about it is provided internally on that basis to the Bank's key management personnel.

Liabilities classified according to the above-mentioned conditions consist of:

- fixed rate deposits and fixed interest rate debt issued by the Bank whose fixed interest has been swapped into floating by entering into corresponding interest rate swaps, and

- structured notes which are managed and evaluated on a fair value basis.

Financial liabilities designated at fair value through profit or loss are initially recognised and subsequently measured at fair value in the balance sheet with transaction costs taken directly to profit or loss. Changes in fair value are recognised in the income statement in "Net financial income", except for interest incurred, which is recognised as "Interest expense" on an accrual basis.

c) *Financial liabilities measured at amortised cost*

Financial liabilities measured at amortised cost are non-derivative financial liabilities which are not classified as financial liabilities held for trading or financial liabilities designated at fair value through profit or loss. Financial liabilities measured at amortised cost include deposits, debt issued and other borrowed funds and subordinated loans.

Financial liabilities measured at amortised cost are recognised initially at fair value net of transaction costs incurred, and subsequently are carried at amortised cost using the effective interest method. Amortised cost is calculated by taking into account any discount or premium on the issue and fees and costs that are an integral part of the effective interest rate. Accrued interest is included in the carrying amount of the liabilities in the balance sheet.

■ 3.5 Determination of fair value of financial assets and financial liabilities

The determination of fair value of financial assets and financial liabilities that are quoted in an active market is based on quoted prices. A market is considered active if quoted prices are readily and regularly available and those prices represent actual and regularly occurring market transactions on an arm's length basis. For all other financial instruments fair value is determined by using valuation techniques.

Valuation techniques include recent arm's length transactions between knowledgeable, willing parties, if available, reference to the current fair value of other instruments that are substantially the same, the discounted cash flow analysis and option pricing models. Valuation techniques incorporate all factors that market participants would consider in setting a price and are consistent with accepted methodologies for pricing financial instruments. Periodically, the Bank calibrates the valuation technique and tests it for validity using prices from any observable current market transactions in the same instrument, without modification or repackaging, or based on any available observable market data.

For more complex financial instruments, the Bank uses proprietary models, which usually are developed from recognised valuation models. Some or all of the inputs into these models may not be market observable, in which case the inputs are derived from market prices or rates or estimated based on assumptions. The value produced by a model or other valuation technique is adjusted to allow for a number of factors as appropriate, because valuation techniques cannot appropriately reflect all factors market participants take into account when entering into a transaction. Valuation adjustments are recorded to allow for model risks, bid-ask spreads, liquidity risks, as well as other factors. Management believes that these valuation adjustments are necessary and appropriate to fairly state financial instruments carried at fair value on the balance sheet.

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Bank recognises the difference between the transaction price and fair value in the income statement in "Net financial income" on initial recognition of the financial instrument. In cases where use is made of data which is not from observable markets, the difference between the transaction price and the value produced by the valuation technique, if any, is recognised in the income statement in "Net financial income", depending upon individual facts and circumstances of each transaction and not later than when the data becomes observable.

■ 3.6 Recognition and derecognition of financial assets and financial liabilities

The Bank uses trade date accounting to recognise purchases and sales of financial assets, i.e. they are recognised on the date on which the Bank commits to purchase or sell the asset, except for loans, which are recognised when cash is advanced to the borrowers. For a financial asset purchased, the Bank recognises on the trade date a financial asset to be received and a financial liability to pay. For a financial asset sold, the Bank derecognises the asset on the trade date, it recognises any gains or losses on disposal and it recognises a receivable from the buyer.

The Bank derecognises financial assets when the contractual rights to the cash flows from the financial assets expire or when the Bank transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank recognises financial liabilities held for trading and financial liabilities designated at fair value through profit or loss on the trade date at which the Bank becomes a party to the contractual provisions of the financial instrument. The Bank recognises financial liabilities measured at amortised cost on the date when they are originated. The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognised on its balance sheet, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised from the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include, for example, repurchase transactions and securities lending.

The Bank does not derecognise from the balance sheet securities which the Bank sells under agreements to repurchase at a specified future date (“repos”) at a fixed price or at the sale price plus a lender’s return. The Bank recognises the cash received as a liability on its balance sheet. The difference between the sale and repurchase prices is recognised as interest expense over the life of the agreement using the effective rate method. Conversely, the Bank does not recognise securities purchased under agreements to resell at a specified future date (“reverse repos”) at a fixed price or at the sale price plus a lender’s return. The Bank recognises the cash paid as a receivable on its balance sheet. The difference between the purchase and resale prices is recognised as interest income over the life of the agreement using the effective rate method.

Securities lending and borrowing transactions are usually collateralised by securities or cash. The transfer of securities to counterparties is only reflected on the balance sheet if the risks and rewards of ownership are also transferred. Cash advanced or received as collateral is recorded as an asset or liability. Securities borrowed are not recognised on the balance sheet, unless the Bank sells them to third parties, in which case the Bank’s obligation to return the securities is recorded as “Short positions” in the balance sheet.

■ 3.7 Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

■ 3.8 Derivative financial instruments and hedge accounting

The Bank uses derivatives for trading purposes and to hedge its exposure to market price risk, currency risk and interest rate risk. Derivatives which do not classify as equity instruments of the Bank are classified as financial assets or financial liabilities, measured at fair value and presented in the balance sheet as assets or liabilities, depending on whether their fair value at the balance sheet date is positive (assets) or negative (liabilities).

Derivatives embedded in other contractual arrangements are accounted

for as separate derivatives when their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not carried at fair value through profit and loss. These embedded derivatives are measured and presented in the consolidated financial statements as if they were free-standing derivatives.

The method of recognising changes in fair value of derivatives depends on whether the derivatives are designated as hedging instruments, and if so, the nature of the item being hedged, as described below. Derivatives which the Bank does not designate or are not effective hedging instruments are classified as financial asset or financial liabilities held for trading and are accounted for in accordance with note 3.3(a) and 3.4(a) above.

In accordance with the Bank’s risk management objectives and strategies, the Bank enters into hedging transactions to ensure that it is economically hedged. When deemed necessary and subject to hedging relationships meeting the requirements in IAS 39, the Bank applies hedge accounting in order to recognise the offsetting effects on profit or loss of changes in the fair value of the hedging instruments and the hedged items. Therefore, derivatives which the Bank designates and are effective hedging instruments are accounted for in accordance with the rules applicable to hedge accounting.

Where hedge accounting is applied the Bank documents, at the inception of the hedge, the relationship between hedged items and hedging instruments, as well as the Bank’s risk management objective and strategy for undertaking the hedges. The Bank also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The Bank assesses the effectiveness of the hedge both at the inception of the hedge and each time the Bank prepares its annual or interim financial statements. A hedge is normally regarded as highly effective if the changes in fair value or cash flows of the hedged item are expected to almost fully offset the changes in fair value or cash flows of the hedging instrument. Actual effectiveness results must be within a range of 80 to 125 percent on a cumulative basis. The designation and effectiveness measurement follows the methodologies that management has in place for risk identification and measurement. The ineffective portion of any gains or losses on hedging instruments is recognised in the income statement.

The Bank applies hedge accounting for hedges of the exposure to changes in the fair value of recognised financial assets and liabilities and for hedges of currency risk arising from net investments in foreign subsidiaries and associates.

a) *Fair value hedges*

Fair value hedges seek to eliminate risks of changes in the fair value of recognised financial assets or financial liabilities that could affect profit or loss.

Changes in fair value of hedged assets or liabilities that are attributable to the risks being hedged are recognised as part of the carrying amounts of the assets or liabilities in the balance sheet. The changes in fair value of hedged assets or liabilities are recognised in income statement, together with changes in fair value of derivatives and are included in “Net financial income” line item in the income statement. Accrued interest on hedging instruments is presented as an adjustment to interest recognised in income statement from the hedged assets or liabilities.

If the derivative expires or is sold, terminated, or exercised, or where

it no longer meets the criteria for fair value hedge accounting, or the designation is revoked, hedge accounting is discontinued. In this case, any adjustment to the carrying amount of hedged assets or liabilities for which the effective interest method is used is amortised to profit or loss over the period to maturity. If the hedged assets or liabilities are derecognised, the unamortised fair value adjustment is recognised immediately in the income statement.

b) Net investment hedges

Hedges of net investments in foreign operations seek to eliminate the currency exposure on the carrying amount of the Bank's net investments in foreign subsidiaries and associates in the consolidated financial statements.

The exchange differences arising from the translation of net investments in foreign subsidiaries and associates into the presentation currency are recognised directly in the translation reserve in equity. The effective portion of the gains or losses on hedging instruments are also recognised directly in the translation reserve in equity, net of related income tax. Any ineffective portion of changes in the fair value of hedging instruments is recognised immediately in income statement in "Net financial income" along with any portion of changes in the fair value of hedging instruments that are excluded from the assessment of hedge effectiveness. The amounts recognised in equity are transferred to income statement upon disposals of hedged foreign subsidiaries and associates.

■ **3.9 Leases**

The Bank classifies leases based on the extent of the transfer of risks and rewards incidental to ownership of leased assets. A lease is classified as a finance lease if the lessor transfers substantially all the risks and rewards incidental to ownership. A lease is classified as operating lease if the lessor does not transfer substantially all the risks and rewards incidental to ownership.

a) Finance leases

The Bank's receivables from leases classified as finance leases are included in the balance sheet in the line item Loans and receivables. Finance leases are initially recognised at an amount equal to the net investment in the lease and subsequent lease payments are applied against the gross investment in the lease to reduce both the principal and the unearned finance income.

The Bank recognises its finance income as interest income based on a pattern reflecting a constant periodic rate of return on the Bank's net investment in the finance lease. The interest rate implicit in the lease is defined in such a way that the initial direct costs are included automatically in the finance lease receivable and therefore the initial direct costs are recognised over the lease term.

b) Operating leases

Lease payments under operating leases where the Bank is the lessee are recognised as an expense on a straight-line basis over the lease term.

■ **3.10 Investment property**

The Bank holds certain properties as investments to earn rental income, for capital appreciation or both. Investment property is measured initially at cost, including transaction costs. Subsequently, investment property is measured at fair value, which reflects market conditions at the balance sheet date. Changes in the fair values are included in the income statement in "Other net operating income".

■ **3.11 Property and equipment**

a) Owned assets

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses, according to the cost model in IAS 16.

Where parts of an item of property and equipment have different useful lives, those components are accounted for as separate items of property and equipment.

b) Subsequent costs

The Bank recognises in the carrying amount of an item of property and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Bank and the cost of the item can be measured reliably. The decision if subsequent costs is added to the acquisition cost of the property or equipment, is based on whether an identified component, or part of such component, has been replaced or not, or if the nature of the subsequent cost means a contribution of a new component. All other costs are recognised in the income statement as an expense as incurred.

c) Depreciation

The depreciable amount of property and equipment is determined after deducting its residual value. Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. The estimated useful lives are as follows:

Buildings	50 years
Fixtures	6–12 years
Machinery and equipment	4 years
Vehicles	3 years

The residual value is reassessed annually.

■ **3.12 Intangible assets**

a) Goodwill

Goodwill has been recognised as an asset in relation to the acquisition of subsidiaries. Goodwill relating to acquisition of associates is not recognised separately as an asset but is included in the carrying amount of the investments in associates.

All business combinations are accounted for by applying the purchase method. In this respect, goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired.

Goodwill is measured at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units and is tested annually for impairment.

b) Other intangible assets

Intangible assets other than goodwill that are acquired by the Bank are measured at cost less accumulated amortisation and impairment losses.

Expenditure on internally generated goodwill and brands is recognised in the income statement as an expense as incurred.

c) Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised

only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

d) *Amortisation*

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets. Goodwill with an indefinite useful life is systematically tested for impairment annually and whenever there is an indication that goodwill may be impaired. Other intangible assets are amortised from the date they are available for use.

■ **3.13 Non-current assets and disposal groups held for sale**

Immediately before classification as held for sale, the measurement of all assets and liabilities in a disposal group is measured in accordance with applicable IFRS.

On initial classification as held for sale, non-current assets and disposal groups are recognised at the lower of carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale are included in the income statement, even when there is a revaluation. The same applies to gains and losses on subsequent remeasurement.

Non-current assets and disposal groups held for sale are mainly mortgages foreclosed.

■ **3.14 Post-employment obligations**

The liability recognised in the balance sheet in respect of defined benefit pension obligation is the present value of the obligation at the balance sheet date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability. The discount rate used for the pension liability is 2.0%.

■ **3.15 Stock option contracts**

The Bank has entered into stock option contracts with its employees which enable them to acquire shares in the Bank at an exercise price corresponding to the market value of the shares at grant date.

The fair value of the options granted is measured at the grant date and is recognised as a salary expense during the vesting period, with a corresponding increase in equity, taking into account the estimated number of equity instruments expected to vest. The fair value of the stock options is estimated by using the Black-Scholes valuation method.

■ **3.16 Financial guarantees**

Financial guarantee are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument.

Financial guarantees are recognised in the financial statements when they are issued and are included within "Other liabilities" in the balance sheet. Financial guarantees are initially measured at fair value, being the premium received. Subsequently, the Bank's liability under each guarantee is measured at the higher of the amortised premium

and the best estimate of the expenditure required to settle any financial obligation arising as a result of the guarantee at the balance sheet date. The estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgement of management.

Any increase in the liability relating to financial guarantees is recognised in income statement in "Other net operating income". The premium received is recognised in income statement in "Net fees and commission income" on a straight line basis over the life of each guarantee.

■ **3.17 Provisions**

A provision is recognised in the balance sheet when the Bank has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

■ **3.18 Subordinated loans**

Subordinated loans are financial liabilities of the Bank which consist of liabilities in the form of subordinated loan capital which, in case of the Bank's voluntary or compulsory winding-up, will not be repaid until after the claims of ordinary creditors have been met. In the calculation of the capital ratio, the bonds are included within Tier I and Tier II, as shown in Note 51. On the one hand, there are subordinated loans with no maturity date that the Bank may retire only with the permission of the Financial Supervisory Authority. These loans qualify as Tier I capital in the calculation of the equity ratio. On the other hand, there are subordinated loans with various dates of maturity.

■ **3.19 Share Capital**

a) *Treasury shares*

Acquired own shares and other own equity instruments (treasury shares) are deducted from equity. No gain or loss is recognised in income statement on the purchase, sale, issue or cancellation of treasury shares. The consideration paid or received is recognised directly in equity and incremental transaction costs are accounted for as a deduction from equity (net of any related income tax).

When classifying a financial instrument (or component of it) in the consolidated financial statements, all terms and conditions are considered. To the extent there is an obligation that would give rise to a financial liability; the Bank classifies the instrument as a financial liability, rather than an equity instrument.

b) *Dividends on shares*

Dividends are recognised as a deduction to equity in the period in which they are approved by the Bank's shareholders. Dividends declared after the balance sheet date are not recognised as a liability at the balance sheet date.

■ **3.20 Cash and cash equivalents**

Cash and cash equivalents in the consolidated statement of cash flows consist of cash in hand, treasury bills, demand deposits with the central banks and with other credit institutions, short term loans to credit institutions and other liquid debt securities at floating interest rates. Cash and cash equivalents comprise balances with less than three

months' maturity from the date of acquisition, and are used by the Bank in the management of its short-term commitments.

■ 3.21 Interest income and expense

For all financial assets and financial liabilities measured at amortised cost and for debt instruments classified as financial assets available-for-sale (see notes 3.3 and 3.4), interest income and expense is recognised in the income statement using the effective interest method. For all financial assets and financial liabilities held for trading and for all financial assets and liabilities designated at fair value through profit or loss (see notes 3.3 and 3.4), interest income and expense is recognised in the income statement on an accrual basis.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability (or group of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows, considering all contractual terms of the financial instrument, but does not consider future credit losses. The calculation generally includes all fees and amounts paid or received between parties to the contract that are an integral part of the effective interest rate, as well as transaction costs and all other premiums or discounts.

The effective interest rate is established on initial recognition of financial assets and financial liabilities and their carrying amount is subsequently adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate (i.e. the effective interest rate established at initial recognition) and the change in carrying amount is recorded as interest income or expense. For floating rate instruments interest income or expense is generally recognised based on the current market rate plus or minus amortisation or accretion of the discount or premium based on the original effective interest rate. Interest on impaired financial assets is calculated by applying the original effective interest rate of the financial asset to the carrying amount as reduced by any allowance for impairment.

Interest income and expense include gains and losses on derecognition of loans and receivables and financial liabilities measured at amortised cost.

■ 3.22 Fee and commission income and expense

Fees and commissions are generally recognised on an accrual basis when the service has been provided.

Loan commitment fees for loans that are likely to be drawn down are deferred and recognised as an adjustment to the effective interest rate on the loan. When a loan commitment is not expected to result in the draw-down of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period. Loan syndication fees are recognised as revenue when the syndication has been completed and the Bank has retained no part of the loan package for itself or has retained a part at the same effective interest rate as the other participants.

Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase

or sale of businesses – are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionate basis. Asset management fees related to investment funds are recognised rateably over the period in which the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time. Performance linked fees or fee components are recognised when the performance criteria are fulfilled.

■ 3.23 Net financial income

Net financial income consists of net gains on financial instruments held for trading, net gains on financial instruments designated at fair value through profit or loss, fair value adjustments in hedge accounting and net foreign exchange gains.

a) *Net gains on financial instruments held for trading*

Net gains on financial instruments held for trading comprise gains and losses related to financial assets and financial liabilities held for trading, and includes all realised and unrealised fair value changes, except for interest (which is included in "Interest income" and "Interest expense") and foreign exchange gains and losses (which are included in "Net foreign exchange gains" as described below). Dividend income from financial assets held for trading is recognised in the income statement when the Bank's right to receive payment is established.

Gains and losses arising from changes in the fair value of derivatives that are classified as held for trading and which are economic hedges of financial assets or financial liabilities designated at fair value through profit or loss are included in "Net gains on financial instruments designated at fair value through profit or loss".

b) *Net gains on financial instruments designated at fair value through profit or loss*

Net gains on financial instruments designated at fair value through profit or loss comprise gains and losses related to financial assets and financial liabilities designated at fair value through profit or loss, and includes all realised and unrealised fair value changes, except for interest (which is included in "Interest income" and "Interest expense") and foreign exchange gains and losses (which are included in "Net foreign exchange gains" as described below). Dividend income from financial assets designated at fair value through profit or loss is recognised in the income statement when the Bank's right to receive payment is established.

Net gains on financial instruments designated at fair value through profit or loss include also gains and losses arising from changes in the fair value of derivatives that are classified as held for trading and which are economic hedges of financial assets or financial liabilities designated at fair value through profit or loss.

c) *Fair value adjustments in hedge accounting*

Fair value adjustments in hedge accounting comprises gains and losses arising from the entire change in fair value of hedging instruments in fair value hedges and gains and losses on hedged items attributable to the risks being hedged (see note 28).

d) *Net foreign exchange gains*

Net foreign exchange gains comprise all foreign exchange differences arising on the settlement of foreign currency monetary assets and liabilities and on translating foreign currency monetary assets and lia-

bilities at rates different from those at which they were translated on initial recognition during the period or in previous financial statements, except for differences arising on financial instruments designated as hedging instruments of net investments in foreign operations (see note 29).

Net foreign exchange gains also include foreign exchange differences arising on translating non-monetary assets and liabilities which are measured at fair value in foreign currencies and whose other gains and losses are also recognised in profit or loss.

■ 3.24 Impairment

The carrying amount of the Bank's assets, other than tax assets and financial assets measured at fair value with changes recognised in the income statement is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised in the income statement whenever the carrying amount of an asset or of a cash-generating unit exceeds its recoverable amount.

a) *Impairment on loans and receivables*

If there is objective evidence that an impairment loss has been incurred on loans and receivables, their carrying amount is reduced through the use of an allowance account to the present value of expected future cash flows, discounted at their original effective interest rate.

If, in a subsequent period, the amount of an impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent it is now excessive by reducing the loan impairment allowance account. The amount of any reversal is recognised in the income statement.

The Bank's management first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. Loans and receivables that are not impaired individually become a part of a portfolio which is assessed for impairment. Collective assessment based on a portfolio assumes that loans and receivables have similar credit risk characteristics. Objective evidence of impairment of a group of loans and receivables exists if objective data indicates a decrease in expected future cash flows from a portfolio of loans and the decrease can be measured reliably but cannot be identified with the individual loans in the portfolio.

The recognition of interest income on impaired loans and receivables is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring impairment losses.

b) *Impairment on goodwill*

The Bank assesses whether there is any indication of impairment of goodwill on annual basis, with expert analysis being commissioned if necessary. Goodwill is written down for impairment. Gains or losses realised on the disposal of subsidiaries include any unamortised balance of goodwill relating to the subsidiary disposed of.

c) *Impairment on financial assets available-for-sale*

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of

deterioration in the financial strength of the investee, industry and sector performance, changes in technology, and operational and financing cash flows. The amount of impairment loss is recognised in the income statement.

d) *Calculation of recoverable amount*

The recoverable amount of the Bank's loans and receivables is calculated as the present value of estimated future cash flows. The discount rate used for fixed rate loans and receivables is the effective interest rate computed at initial recognition while for variable rate loans and receivables the discount rate is the current effective interest rate.

The recoverable amount of other assets is the greater of their net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Loan write-offs:

When a loan is uncollectible, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

e) *Reversals of impairment*

An impairment loss in respect of financial assets carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss in respect of an investment in a debt instrument classified as available-for-sale is reversed through the income statement while an impairment loss in respect of an investment in an equity instrument classified as available-for-sale is not reversed through income statement.

An impairment loss in respect of goodwill is not reversed.

In respect of other assets, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

f) *Renegotiated loans*

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment.

■ 3.25 Income tax

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the

period, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

The deferred income tax asset / liability has been calculated and entered in the balance sheet. The calculation is based on the difference between balance sheet items as presented in the tax return on the one hand, and in the consolidated financial statements on the other, taking into consideration a carry forward tax loss. This difference is due to the fact that tax assessments are based on premises that differ from those governing the financial statements, mostly because revenues, especially of financial assets, are recognised earlier in the financial statements than in the tax return. A calculated tax asset is offset against income tax liability only if they are due to tax assessment from the same tax authorities.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

■ 3.26 Administrative expenses

Administrative expenses consist of salary and related expenses, depreciation of property and equipment, amortisation of intangible assets and other administrative expenses, such as housing costs, advertising expenses and IT-related expenses.

■ 3.27 Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risk and return that are different from those of other business segments. The Bank is organised into six main business segments: Retail banking, Corporate banking, Investment banking, Markets, Investment management and Treasury. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments. The Bank is organised into four geographical segments: Iceland, Nordics, Europe and International.

■ 3.28 New Standards and Interpretations effective in 2007

IFRS 7 Financial Instruments: Disclosures and the Amendment to IAS 1 Presentation of Financial Statements: Capital Disclosures became mandatory for the Bank's 2007 financial statements. The adoption of IFRS 7 and the amendment to IAS 1 impacted the type and amount of disclosures made in these financial statements, but had no impact on the reported profits or financial position of the Bank. In accordance with the transitional requirements of the standards, the Bank has provided comparative information. In connection with the initial application of IFRS 7, the Bank decided to change the presentation of financial assets and some financial liabilities in the balance sheet and the presentation of related gains and losses in the income statement. IFRIC 7 – 10 became mandatory for the Bank's 2007 financial statements but their adoption had no impact on the Bank's 2007 financial statements.

■ 3.29 New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2007, and have not been applied in preparing these consolidated financial statements:

- a) *IFRS 8 Operating Segments* introduces the “management approach” to segment reporting. IFRS 8, which becomes mandatory for the Bank's 2009 financial statements, will require the disclosure of segment information based on the internal reports regularly reviewed by the Bank's Chief Operating Decision Maker in order to assess each segment's performance and to allocate resources to them. Currently the Bank presents segment information in respect of its business and geographical segments (see note 5 and 6). The Bank has not yet determined the potential effect of IFRS 8 on the consolidated financial statements.
- b) *IAS 1 Presentation of Financial Statements* (revised in 2007) replaces *IAS 1 Presentation of Financial Statements* (revised in 2003) as amended in 2005. *IAS 1 (Revised 2007)* sets the overall requirements for the presentation of financial statements, guidelines for their structure and minimum requirements for their content. The main change in revised *IAS 1* is a requirement to present all non-owner changes in equity (changes in equity not resulting from transactions with owners in their capacity as owners) in one or two statements: either in a single statement of comprehensive income, or in an income statement plus in a statement of comprehensive income. Unlike under current *IAS 1*, it is not permitted to present components of comprehensive income in the statement of changes in equity. *IAS 1 (revised in 2007)*, which becomes mandatory for the Bank's 2009 financial statements if endorsed by the EU, is expected to impact the presentation of the Bank's income statement and statement of changes in equity.
- c) Revised *IAS 23 Borrowing Costs* removes the option to expense borrowing costs and requires that an entity capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. If endorsed by the EU, the revised *IAS 23* will become mandatory for the Bank's 2009 financial statements and will have no effect on the Bank's accounting policies.
- d) The amendments to *IFRS 2 Share Based Payment – Vesting Conditions and Cancellations* (January 2008) clarify the definition of vesting conditions and the accounting treatment of cancellations. If endorsed by the EU, the amendments become mandatory for the Bank's 2009 financial statements, with retrospective application required. The amendments are not expected to have any effect on the consolidated financial statements of the Bank.
- e) *IFRS 3 Business Combinations* (revised in 2008) and amended *IAS 27 Consolidated and Separate Financial Statements* introduce changes to the accounting for business combinations and for non-controlling (minority) interest. The most significant changes from *IFRS 3 (2004)* and *IAS 27 (2003)* are the following:
 - *IFRS 3 (2008)* applies also to business combinations involving only mutual entities and to business combinations achieved by contract alone;
 - The definition of a business combination has been revised to focus on control;
 - The definition of a business has been amended;
 - Transaction costs incurred by the acquirer in connection with the business combination do not form part of the business combination transaction;
 - Acquisitions of additional non-controlling equity interests after the business combination are accounted for as equity transactions;

– Disposals of equity interests while retaining control are accounted for as equity transactions;

– New disclosures are required.

IFRS 3 (revised in 2008) and amended IAS 27 will become mandatory for the Bank's 2010 financial statements, if endorsed by the EU. The carrying amounts of any assets and liabilities that arose under business combinations prior to the application of IFRS 3 (revised in 2008) are not adjusted while most of the amendments to IAS 27 must be applied retrospectively. The Bank has not yet determined the potential effect of IFRS 3 (revised in 2008) and amended IAS 27 on the consolidated financial statements.

f) IFRIC 11 *IFRS 2 – Group and Treasury Share Transactions* requires a share-based payment arrangement in which an entity receives goods or services as consideration for its own equity instruments to be accounted for as an equity-settled share-based payment transaction, regardless of how the equity instruments are obtained. IFRIC 11 will become mandatory for the Bank's 2008 financial statements, with retrospective application required. IFRIC 11 is not expected to have any impact on the consolidated financial statements.

g) IFRIC 12 *Service Concession Arrangements* provides guidance on certain recognition and measurement issues that arise in accounting for

public-to-private service concession arrangements. IFRIC 12, which becomes mandatory for the Bank's 2008 financial statements if endorsed by the EU, will have no effect on the consolidated financial statements.

h) IFRIC 13 *Customer Loyalty Programmes* addresses the accounting by entities that operate, or otherwise participate in, customer loyalty programmes for their customers. It relates to customer loyalty programmes under which the customer can redeem credits for awards such as free or discounted goods or services. IFRIC 13, which becomes mandatory for the Bank's 2009 financial statements if endorsed by the EU, is not expected to have a material impact on the consolidated financial statements.

i) IFRIC 14 *IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction* clarifies when refunds or reductions in future contributions in relation to defined benefit assets should be regarded as available and provides guidance on the impact of minimum funding requirements (MFR) on such assets. It also addresses when a MFR might give rise to a liability. IFRIC 14 will become mandatory for the Bank's 2008 financial statements if endorsed by the EU, with retrospective application required. The Bank has not yet determined the potential effect of the interpretation on the consolidated financial statements.

CHANGES WITHIN THE GROUP

4 During the year, the Bank acquired the Finnish Asset Management Company FIM Group Oy, now Glitnir Oyj, Leimdörfer Holding AB, Tamm & Partners AB and Norsk Privatøkonomi ASA. The effects of the combination on the Bank's consolidated accounts are specified below. The shares were paid for in cash and in exchange for shares in the Glitnir Banki hf.

	FIM Group Oyj (Glitnir Oyj)	Leimdörfer Holding AB	Tamm & Partners AB	Norsk Privat- økonomi ASA	Total
Assets					
Cash and balances with central banks				326	326
Shares and equity instruments	2,741		6		2,747
Loans to banks	1,828	423	94		2,345
Property and equipment	354	23	10	70	457
Intangible assets	28,717	2,869	252	2,451	34,289
Tax assets	165				165
Other assets	1,383	230	35	204	1,852
Total assets	35,188	3,545	397	3,051	42,181
Liabilities and minority interest					
Derivatives	436				436
Deferred tax liability	2,866			62	2,928
Other liabilities	1,535	323	19	541	2,418
Minority interest		31		8	39
Total liabilities and minority interest	4,837	354	19	611	5,821
Acquisition price	30,351	3,191	378	2,440	36,360
Ownership	100%	91%	100%	98%	
Consolidated from	1.4.2007	1.7.2007	1.7.2007	1.12.2007	

The amounts are in ISK million

During the year, the Bank reduced its share in Glitnir Property Holding AS and Glitnir Real Estate Fund I hf. The effects of the disposals on the Bank's consolidated accounts are specified below:

	Glitnir Property Holding AS	Glitnir Real Est. Fund I hf.	Total
Assets			
Shares and equity instruments		132	132
Loans to banks	1,663	1,029	2,692
Loans to customers		100	100
Investment in associates		178	178
Property and equipment	33		33
Investment property		1,988	1,988
Intangible assets	8,621		8,621
Other assets	2,303	111	2,414
Total assets	12,620	3,538	16,158
Liabilities and minority interest			
Debt issued and other borrowings	7,623	1,231	8,854
Current tax liability	466		466
Deferred tax liability	47		47
Other liabilities	140	885	1,025
Minority interest	2,973	796	3,769
Total liabilities and minority interest	11,249	2,912	14,161
Book value of equity at the disposal date	1,371	626	1,997
Realised gain	1,809	6	1,815
Ownership after disposal	49%	44%	
Consolidated until	1.12.2007	1.12.2007	

BUSINESS SEGMENTS

5 Below is a business segment overview showing the Bank's performance with a breakdown by business segments. A business segment is a distinguishable component of the Bank that is engaged in providing products or services that are subject to risks and rewards that are different from those of other business segments. Transactions between the business segments are on normal commercial terms and conditions. Internal charges and transfer pricing adjustments have been reflected in the performance of each business. Revenue sharing agreements are used to allocate external customer revenue to a business segment on a reasonable basis.

The Bank is organised into six main business segments:

- Retail banking: Incorporates banking services to private and corporate customers in Iceland. Retail banking, corporate banking and asset-based financing.
- Corporate Banking: Incorporates Glitnir's international operations, homemarket corporate customers and leveraged finance
- Investment Banking: Incorporates international corporate finance and equity investments.
- Markets: Incorporates brokerage services in securities, foreign currencies and derivatives, sale of securities issues and money market lending.
- Investment Management: Comprises private banking in Iceland and Luxembourg as well as assets management in Iceland, Norway and Finland.
- Treasury: Incorporates funding and interbank function.

Among operations that fall outside the defined business segments are the operations of associated companies and other operations of the Bank.

The Bank was reorganised at the beginning of the year 2007 into the business segments described above. Comparative amounts in the schedules below have been reclassified to reflect the new structure.

The amounts are in ISK million

The year 2007

Operations

	Retail Banking	Corporate Banking	Investment Banking	Markets	Investment Management	Treasury other & eliminations	Total
Net interest income	13,521	23,198	(562)	2,914	797	(786)	39,082
Net fee income	4,408	2,919	6,230	17,182	8,551	(1,646)	37,644
Net financial income	892	1,427	5,187	(140)	(65)	(3,146)	4,155
Other net operating income	3	11	423	105	6	3,666	4,214
Administrative exp.	(12,831)	(10,812)	(3,230)	(12,890)	(7,641)	(740)	(48,144)
Impairment	(1,067)	(4,316)	(7)	5	(136)	5	(5,516)
Other income	35	307	56			2,071	2,469
Profit before tax	4,961	12,734	8,097	7,176	1,512	(576)	33,904
Net segment revenue from external customers	21,128	68,756	12,597	21,493	10,845	(49,724)	85,095
Net segment revenue from other segments	(2,304)	(41,201)	(1,319)	(1,432)	(1,556)	47,812	0

At 31 December 2007

Segment assets	Retail Banking	Corporate Banking	Investment Banking	Markets	Investment Management	Treasury and other	Eliminations	Total
Loans and cash	572,238	1,324,002	6,829	18,977	38,643	1,561,629	(1,213,442)	2,308,876
Other financial assets	31,225	41,015	39,582	26,108	165	384,363	(19,211)	503,247
Other assets	3,631	4,762	1,958	21,159	5,783	187,467	(87,973)	136,787
Total assets	607,094	1,369,779	48,369	66,244	44,591	2,133,459	(1,320,626)	2,948,910
Segment liabilities								
Deposits, borrowings and subordinated loans	564,411	1,230,888	36,886	17,331	34,656	1,881,188	(1,136,966)	2,628,394
Other liabilities	14,827	22,775	1,350	31,861	1,392	89,954	(11,612)	150,547
Total liabilities	579,238	1,253,663	38,236	49,192	36,048	1,971,142	(1,148,578)	2,778,941

The year 2006

Operations

	Retail Banking	Corporate Banking	Investment Banking	Markets	Investment Management	Treasury other & eliminations	Total
Net interest income	12,974	19,961	(370)	3,078	785	656	37,084
Net fee income	3,057	2,989	6,161	11,978	3,061	(787)	26,459
Net financial income	(136)	(18)	2,335	1,339	(27)	5,010	8,503
Other net operating income	209	89	0	209	14	34	555
Administrative exp.	(9,334)	(6,705)	(1,764)	(6,228)	(2,191)	(1,079)	(27,301)
Impairment	(1,970)	(2,729)	(25)	(7)	5	(33)	(4,759)
Other income	97	18	0	1,295	0	4,304	5,714
Profit before tax	4,897	13,605	6,337	11,664	1,647	8,105	46,255
Net segment revenue from external customers	57,878	73,013	12,125	20,374	13,816	(104,605)	72,601
Net segment revenue from other segments	(41,774)	(49,992)	(3,999)	(3,770)	(9,983)	109,518	0

At 31 December 2006

Segment assets	Retail Banking	Corporate Banking	Investment Banking	Markets	Investment Management	Treasury and other	Eliminations	Total
Loans and cash	511,932	1,107,602	6,652	85,414	24,283	1,424,113	(1,366,385)	1,793,611
Other financial assets	20,598	58,475	28,626	8,581	105	323,940	(27,201)	413,124
Other assets	2,417	2,666	374	776	425	62,304	(29,357)	39,605
Total assets	534,947	1,168,743	35,652	94,771	24,812	1,810,357	(1,422,943)	2,246,340
Segment liabilities								
Deposits, borrowings and subordinated loans	655,472	1,088,280	28,456	67,155	20,854	1,551,525	(1,408,108)	2,003,634
Other liabilities	2,714	6,934	786	7,471	1,983	77,630	(931)	96,587
Total liabilities	658,186	1,095,214	29,242	74,626	22,837	1,629,155	(1,409,039)	2,100,221

The amounts are in ISK million

GEOGRAPHICAL SEGMENTS

6 Below is a geographical segment division of assets, liabilities, revenues and expenses. The geographical division has been defined by the management as the Bank's secondary division. The geographical division is based on the location of operations.

2007	Total assets	Total liabilities	Net operating income	Operating costs & other items
Iceland	1,693,215	1,623,001	38,588	21,412
Nordics	755,702	696,932	27,557	19,731
Europe	424,291	390,593	14,904	8,196
International	75,702	68,415	4,046	1,852
Total	2,948,910	2,778,941	85,095	51,191

2006	Total assets	Total liabilities	Net operating income	Operating costs & other items
Iceland	1,228,453	1,143,023	45,342	13,578
Nordics	655,397	612,574	14,691	6,801
Europe	207,224	195,674	9,294	4,698
International	155,266	148,950	3,274	1,269
Total	2,246,340	2,100,221	72,601	26,346

QUARTERLY STATEMENTS

7 Operations by quarters:

2007	Q4	Q3	Q2	Q1	Total
Net interest income	11,863	9,618	9,658	7,943	39,082
Other operating income	8,047	14,172	13,525	10,269	46,013
Administrative expenses	(15,642)	(11,738)	(12,127)	(8,637)	(48,144)
Impairment losses	(2,366)	(1,671)	(247)	(1,232)	(5,516)
Other income	1,904	14	478	73	2,469
Profit before income tax	3,807	10,394	11,287	8,416	33,904
Income tax	(1,320)	(1,759)	(1,766)	(1,408)	(6,253)
Profit for the period	2,486	8,636	9,521	7,008	27,651

2006	Q4	Q3	Q2	Q1	Total
Net interest income	8,420	9,310	11,526	7,828	37,084
Other operating income	13,443	5,960	6,650	9,464	35,517
Administrative expenses	(8,705)	(6,431)	(6,293)	(5,872)	(27,301)
Impairment losses	(1,653)	(328)	(1,354)	(1,424)	(4,759)
Other income	89	1,854	2,584	1,187	5,714
Profit before income tax	11,594	10,365	13,113	11,183	46,255
Income tax	(2,278)	(1,563)	(2,101)	(2,082)	(8,024)
Profit for the period	9,316	8,802	11,012	9,101	38,231

The amounts are in ISK million

FINANCIAL ASSETS AND LIABILITIES

8 The following table describes the carrying value and fair value of financial assets and financial liabilities. For instruments that are not recognised at fair value on the balance sheet the fair value has been estimated by discounting the cash flow, taking into account interest rate risk and credit risk. It is assumed that the pricing of interest rate risk and credit risk is consistent between assets and liabilities.

At 31 December 2007

	Notes	Held for trading	Designated at fair value through P&L	Loans & receivables	Available for sale	At amortised cost	Hedges	Total carrying amount	Fair value
Cash and balances with central banks	24			55,500				55,500	55,500
Derivatives	26-29	107,338					11,368	118,706	118,706
Bonds and debt instruments	30	99,712	161,707		17,541			278,960	278,960
Shares and equity instruments	31	77,516	28,001		64			105,581	105,581
Loans to banks	32			278,469				278,469	266,345
Loans to customers	33		71,245	1,903,662				1,974,907	1,912,020
Total		284,566	260,953	2,237,631	17,605	0	11,368	2,812,123	2,737,112

Short positions	46	15,023						15,023	15,023
Derivatives	26-29	70,238					7,259	77,497	77,497
Deposits from central banks	47					4,653		4,653	4,653
Deposits from banks	47					50,524		50,524	50,524
Deposits from customers	48-49		37,836			687,513		725,349	725,349
Debt issued and other borrowed funds	50		224,053			1,522,146		1,746,199	1,679,004
Subordinated liabilities	51		2,427			99,242		101,669	97,421
Total		85,261	264,316	0	0	2,364,078	7,259	2,720,914	2,649,471

At 31 December 2006

Cash and balances with central banks	24			20,417				20,417	20,417
Derivatives	26-29	66,882					5,721	72,603	72,603
Bonds and debt instruments	30	81,197	146,732		3,746			231,675	231,675
Shares and equity instruments	31	79,171	29,675					108,846	108,846
Loans to banks	32			177,010				177,010	170,793
Loans to customers	33		24,457	1,571,727				1,596,184	1,554,752
Total		227,250	200,864	1,769,154	3,746	0	5,721	2,206,735	2,159,086

Short positions	46	4,877						4,877	4,877
Derivatives	26-29	46,851					13,870	60,721	60,721
Deposits from central banks	47					36,045		36,045	36,045
Deposits from banks	47					42,532		42,532	42,532
Deposits from customers	48-49		15,956			422,316		438,272	438,272
Debt issued and other borrowed funds	50		141,005			1,236,782		1,377,787	1,337,080
Subordinated liabilities	51		2,346			106,652		108,998	105,337
Total		51,728	159,307	0	0	1,844,327	13,870	2,069,232	2,024,864

The amounts are in ISK million

FAIR VALUE OF FINANCIAL ASSETS

9 The following table shows an analysis of financial instruments recorded at fair value, between those whose fair value is based on quoted market prices, those involving valuation techniques where all the model inputs are observable in the market, and those where the valuation techniques involves the use of non-market observable inputs.

	Quoted market price	Valuation techniques market observable	Valuation techniques non-market observable	Total
2007				
Financial assets				
Derivative financial instruments	158	107,180	0	107,338
Financial assets held for trading	177,228	0	0	177,228
Financial assets designated at fair value through profit or loss	4,868	239,707	16,378	260,953
Financial investments – available-for-sale	14,409	3,196	0	17,605
	196,663	350,083	16,378	563,124
Financial liabilities				
Derivative financial instruments	426	69,812	0	70,238
Financial liabilities held for trading	30	14,993	0	15,023
Financial liabilities designated at fair value through profit or loss	0	264,316	0	264,316
	456	349,121	0	349,577
2006				
Financial assets				
Derivative financial instruments	20	66,862	0	66,882
Financial assets held for trading	158,210	2,158	0	160,368
Financial assets designated at fair value through profit or loss	7,942	188,256	4,666	200,864
Financial investments – available-for-sale	4	3,742	0	3,746
	166,176	261,018	4,666	431,860
Financial liabilities				
Derivative financial instruments	0	46,851	0	46,851
Financial liabilities held for trading	0	4,877	0	4,877
Financial liabilities designated at fair value through profit or loss	0	159,307	0	159,307
	0	211,035	0	211,035

The amounts are in ISK million

NET INTEREST INCOME

10 Net interest income is specified as follows:

Interest income on:	2007	2006
Cash and cash balances with central banks	2,343	1,183
Loans and receivables	149,901	103,292
Financial assets held for trading	28,747	10,377
Financial assets designated at fair value through profit or loss	5,892	3,786
Financial assets available-for-sale	377	435
Other assets	316	42
Total interest income	187,576	119,115
Interest expense on:		
Deposits from credit institutions and central banks	(5,109)	(3,218)
Deposits	(34,748)	(19,508)
Borrowings	(74,816)	(51,250)
Subordinated loans	(6,899)	(4,809)
Financial liabilities held for trading	(26,466)	(3,183)
Other interest expense	(456)	(63)
Total interest expense	(148,494)	(82,031)
Net interest income	39,082	37,084

NET FEE AND COMMISSION INCOME

11 Net fee and commission income is specified as follows:

Fee and commission income from:		
Asset management	9,107	3,269
Securities brokerage	11,493	6,127
Payment processing	3,953	2,892
Loans and guarantees	3,906	2,905
Foreign currency brokerage commission	5,543	4,230
Advisory	8,099	9,856
Other fees and commissions income	1,958	1,028
Total fees and commission income	44,059	30,307
Commission expense due to:		
Inter-bank charges	(1,688)	(1,353)
Brokerage	(1,200)	(736)
Clearing and settlement	(1,221)	(526)
Other commission expenses	(2,306)	(1,233)
Total commission expense	(6,415)	(3,848)
Net fee and commission income	37,644	26,459

The amounts are in ISK million

NET FINANCIAL INCOME

12 Net financial income is specified as follows:

	2007	2006
Net (loss) gains on financial instruments held for trading	(879)	6,010
Net gains on financial instruments designated at fair value through profit or loss	5,202	2,097
Fair value adjustments in hedge accounting	(448)	(185)
Net foreign exchange gains	280	581
Net financial income	4,155	8,503

NET (LOSS) GAIN ON FINANCIAL INSTRUMENTS HELD FOR TRADING

13 Net (loss) gain on financial instruments held for trading is specified as follows:

Shares and related derivatives	(361)	1,011
Dividend income on shares held for trading	435	1,323
Bonds and related derivatives	160	(1,023)
Other derivatives	(1,113)	4,699
Net (loss) gain on financial instruments held for trading	(879)	6,010

NET GAIN ON FINANCIAL INSTRUMENTS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

14 Net gain on financial instruments designated at fair value through profit or loss is specified as follows:

Shares	7,853	2,707
Dividend income on shares designated at fair value through profit or loss	32	0
Bonds	(3,567)	138
Loans to customers and related derivatives	(1,017)	(748)
Borrowings, deposits and related derivatives	1,901	0
Net gains on financial instruments designated at fair value through profit or loss	5,202	2,097

OTHER NET OPERATING INCOME

15 Other net operating income is specified as follows:

Rental income	158	38
Gain on investment property	2,678	0
Realised gain on property and equipment	1,237	3
Other net operating income	141	514
Other net operating income	4,214	555

ADMINISTRATIVE EXPENSES

16 Administrative expenses are specified as follows:

Salaries and related expenses	27,896	15,747
Other administrative expenses	18,359	10,892
Depreciation and amortisation	1,889	662
Administrative expenses	48,144	27,301

The amounts are in ISK million

STAFF AND RELATED EXPENSES

17 Salaries and related expenses are specified as follows:

	2007	2006
Salaries	20,527	12,074
Pension and similar expenses	2,365	1,609
Social security charges	1,771	1,140
Share based payments	2,966	756
Other	267	168
Salaries and related expenses	27,896	15,747

18 The Bank's total number of employees is as follows:

Average number of employees (full year equivalents)	1,976	1,392
Positions at the end of the year	2,248	1,518

EMPLOYMENT TERMS FOR THE BOARD OF DIRECTORS AND THE CEO

19 Employment terms for the Board of Directors and the CEO are specified as follows:

2007	Salaries and fringe benefits	Bonus payments	Net gain on stock options	Number of shares (million)		
				Call options	Put options	Ownership at year end
Lárus Welding, CEO	76			150		
Bjarni Ármannsson, former CEO	90	370	381			
Þorsteinn M. Jónsson, Chairman of the Board	9					
Einar Sveinsson, former Chairman of the Board	3					
Jón Sigurðsson	9					
Björn Ingi Sveinsson	3					
Haukur Guðjónsson	3					
Katrín Pétursdóttir	3					
Pétur Guðmundarson	3					
Skarphéðinn Berg Steinarsson	6					
Karl E. Wernersson	3					
Guðmundur Ólason	2					
Jón Snorrason	1					
Morten Bjørnsen EVP Nordic Banking Operations	14	11		15		
Guðmundur Hjaltason EVP Corporate Banking	42	15		20		
12 Other EVPs (there of five not employed at year-end)	379	231	998	159		55
Total	646	627	1,379	344	0	55

Call options held by the CEO are exercisable at a price of 26.6. They are exercisable in the years 2008–2012. Other call options held by management are exercisable in the years 2008–2010 at a price from 15.5 to 27.5.

Ownership at year-end consists of shares owned by the employees and financially related parties.

In addition to the above, Lárus Welding received a sign-on payment amounting ISK 300 million in 2007.

The amounts are in ISK million

2006	Salaries and fringe benefits	Net gain on stock options	Number of shares (million)		
			Call options	Put options	Ownership at year end
Bjarni Ármannsson, CEO	144	76	15		233
Einar Sveinsson, Chairman of the Board	6				388
Edward Allen Holmes	5				
Guðmundur Ólason	2				50
Jón Sigurðsson	1				
Jón Snorrason	2				
Karl Emil Wernersson	3				13
Skarphéðinn Berg Steinarsson	2				
Other board members	3				2
Frank Ove Reite, EVP of Markets and Com. Banking Norway	50	44	38		
Haukur Oddsson, EVP of Com. Banking Iceland	53		20		48
Four other EVPs on the executive board	189		70		155
Total	460	120	143	0	889

AUDITORS' FEES

20 Auditors' fees are specified as follows:

	2007	2006
Audit of the annual accounts	78	72
Audit and review of interim accounts	68	41
Other services	218	68
Auditors' fees	364	182
Thereof remuneration to others than the auditors of the parent company	267	91

NET GAIN ON NON-CURRENT ASSETS CLASSIFIED AS HELD FOR SALE

21 Net gain on non-current assets held for sale is specified as follows:

Net profit (loss) from sale of foreclosed mortgages	462	(6)
Net profit from sale of subsidiaries and associates	2,061	4,159
Other	0	91
Net gain on non-current assets classified as held for sale	2,523	4,244

EFFECTIVE INCOME TAX RATE

22 The corporate income tax rate in Iceland is 18.0% whereas the effective income tax rate in the Bank's income statement is 18.4%. The difference is specified as follows:

	2007		2006	
Profit before tax	33,904		46,255	
18.0% income tax calculated on the profit of the year	6,103	18.0%	8,326	18.0%
Effect of tax rates in foreign jurisdictions	1,932	5.7%	831	1.8%
Dividends received, exempt from tax	(210)	(0.6%)	(405)	(0.9%)
Acquisition price of subsidiaries reduced by gain on sale of shares	(1,808)	(5.3%)	(1,311)	(2.8%)
Correction in accordance with ruling on prior years' taxable income	0	0.0%	589	1.3%
Other differences	236	0.7%	(6)	(0.0%)
Income tax according to income statement	6,253	18.4%	8,024	17.3%

The amounts are in ISK million

EARNINGS PER SHARE

23 Earnings per share is calculated by dividing the net profit attributable to shareholders of the Bank by the weighted average outstanding number of shares during the year, excluding the average number of shares purchased by the Bank and held as treasury shares. The calculation of diluted earnings per share takes into consideration the outstanding stock options when calculating the share capital.

	2007	2006
Net profit of the equity holders of the parent, according to the financial statements	26,680	37,360
Average outstanding shares:		
Outstanding shares according to the financial statements at the beginning of the year, millions	14,161	13,112
Issuance of new shares, millions	199	824
Average outstanding shares, millions	14,360	13,936
Earnings per share, ISK	1.86	2.68
Adjustment for share options	62	128
Average outstanding shares for the calculation of diluted earnings per share	14,422	14,064
Diluted Earnings per share, ISK	1.85	2.66

CASH AND BALANCES WITH CENTRAL BANKS

24 Specification of cash and cash balances with central banks:

	31.12.2007	31.12.2006
Cash in hand	1,180	1,044
Balances with central banks other than mandatory reverse deposits	51,624	14,967
Treasury bills	0	1,954
Included in cash and cash equivalents	52,804	17,965
Mandatory reverse deposits with central banks	2,696	2,452
Total	55,500	20,417

Mandatory reserve deposits are not available for use in the Bank's day-to-day operations. Cash on hand and balances with central banks and mandatory reserve deposits are non-interest-bearing. Other money-market placements are floating-rate assets.

PLEGDED ASSETS

25 Financial assets that may be repledged or resold by counterparties at year-end 2007:

Government bonds	5,365
Banks	44,081
Corporate bonds	130,565
Equities	13,389
Total	193,400
Financial assets that have been pledged as collateral for liabilities (including amounts reflected above)	198,238

These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities, as well as requirements determined by exchanges where the bank acts as an intermediary. The bonds are held as collateral for liabilities to the Central Banks.

The amounts are in ISK million

DERIVATIVES FINANCIAL INSTRUMENTS

26 Derivatives held for trading:

	Assets 2007	Liabilities 2007	Notional amount 2007	Assets 2006	Liabilities 2006	Notional amount 2006
Interest rate swaps	12,179	22,129	832,462	4,709	15,165	608,771
Cross currency interest rate swaps	19,122	20,992	991,383	20,297	8,133	473,043
Forward rate agreements	1	8	34,326	17	0	30,350
Interest rate futures	158	34	112,794	20	0	91,204
Caps & Floors	24	23	21,269	0	0	0
Equity forwards	16,027	3,057	12,028	1,926	2,718	28,871
Equity futures	0	0	121	0	0	0
Equity swaps	3,023	9	8,298	569	1,119	13,493
Equity options	1,234	967	5,197	7,331	7,359	40,957
FX forwards	2,811	2,690	179,989	1,492	2,039	255,790
FX swaps	23,143	10,474	742,928	17,143	6,435	808,773
FX options	2,446	1,764	308,562	2,950	2,010	135,341
Bond forwards	5,451	145	55,287	914	83	32,875
Bond swaps	2,244	0	10,422	0	0	0
Total return swaps	7,216	158	119	2,741	150	10,005
Equity linked options	12,259	7,788	38,280	6,773	1,641	32,526
Total	107,338	70,238	3,353,465	66,882	46,852	2,561,999

27 Derivatives to which hedge accounting is applied:

Derivatives held as fair value hedges:

Interest rate swaps	11,089	3,824	357,080	5,226	10,912	335,626
Currency swaps	279	3,435	14,804	495	2,957	24,754
Total	11,368	7,259	371,884	5,721	13,869	360,380
Total derivatives	118,706	77,497	3,725,349	72,603	60,721	2,922,379

FAIR VALUE HEDGES

28 Fair value hedges are used by the Bank to protect it against changes in the fair value of financial liabilities due to movements in interest rates. The financial instruments hedged for interest rate risk are debt issued and other borrowed funds as well as subordinated debt. The Bank uses interest rate swaps to hedge interest rate risk.

In the year 2007 the Bank recognised a gain of ISK 6,353 million representing the gain on the hedging instruments. The total loss on hedged items attributable to the hedged risk amounted to ISK 6,801 million.

HEDGE OF NET INVESTMENT IN FOREIGN OPERATIONS

29 The Bank has partly hedged its investments in its foreign subsidiaries against exposure to foreign exchange risk on these investments. Gains or losses on the hedging instruments are transferred to equity to offset any gains or losses on translation of the net investment in the subsidiaries. Details of the hedges are presented in the table below:

Line item in balance sheet	Currency	Amount in currency	ISK equivalent	Type of hedging instrument
Derivatives	NOK	1,079	12,346	Interest rate swaps
Debt issued and other borrowed funds	NOK	65	744	Bond issue
Derivatives	SEK	180	1,743	Interest rate swaps
Derivatives	EUR	2	182	Interest rate swaps
			15,015	

BONDS AND DEBT INSTRUMENTS

30 Specification of bonds and debt instruments:

	31.12.2007	31.12.2006
Listed	168,594	128,448
Unlisted	110,366	103,227
Bonds and debt instruments	278,960	231,675

SHARES AND EQUITY INSTRUMENTS

31 Specification of shares and equity instruments:

	31.12.2007	31.12.2006
Listed	78,358	77,460
Unlisted	27,223	31,386
Shares and equity instruments	105,581	108,846

LOANS

32 Loans to banks:

	31.12.2007	31.12.2006
Money market loans	192,918	87,467
Bank accounts	63,360	33,590
Other loans	22,191	55,953
Loans to banks	278,469	177,010

33 Loans to customers:

	31.12.2007	31.12.2006
Loans and advances to customers at fair value through profit or loss	71,245	24,458
Loans and advances to customers at amortised cost	1,903,662	1,571,726
Loans to customers	1,974,907	1,596,184

The amounts are in ISK million

34 Loans to customers at amortised cost:

	2007			2006		
	Gross amount	Impairment allowance	Carrying amount	Gross amount	Impairment allowance	Carrying amount
Loans to individuals:						
Overdrafts and credit cards	19,169	(565)	18,604	15,589	(276)	15,313
Term loans	70,036	(1,418)	68,618	49,715	(887)	48,828
Residential mortgages	295,182	(585)	294,597	295,373	(511)	294,862
Leasing	17,081	(176)	16,905	11,053	(129)	10,924
Other	33,835	(78)	33,757	32,642	(145)	32,497
Loans to corporate entities:						
Large corporate customers	778,388	(7,763)	770,625	515,553	(6,409)	509,144
SMEs	578,294	(2,870)	575,424	537,739	(2,911)	534,828
VSEs	76,330	(860)	75,470	64,457	(1,126)	63,331
Other	34,142	(56)	34,086	39,828	(68)	39,760
Central government and state-owned enterprises	12,740	0	12,740	18,651	0	18,651
Loans to municipalities	2,836	0	2,836	3,588	0	3,588
Total	1,918,033	(14,371)	1,903,662	1,584,188	(12,462)	1,571,726

35 Specific allowances for impairment:

	2007	2006
Balance at 1 January	5,205	3,520
Transferred into the group	0	167
Transferred from the group	0	(38)
Charge to income statement	4,757	3,162
Recoveries	94	109
Effect of foreign currency movements	(167)	296
Write-offs	(3,534)	(2,010)
Balance at 31 December	6,355	5,206
Collective allowances for impairment:		
Balance at 1 January	7,257	5,671
Transferred from the group	0	(12)
Changes to income statement	759	1,597
Balance at 31 December	8,016	7,256
Total allowances for impairment	14,371	12,462
Total impairment charge	5,516	4,759

FINANCIAL ASSETS HELD FOR TRADING

36 Specification of financial assets held for trading:

	31.12.2007			31.12.2006		
	According to balance sheet	Against derivative contracts	Net position	According to balance sheet	Against derivative contracts	Net position
Bonds	99,712	(97,196)	2,516	81,197	(77,373)	3,824
Shares	77,516	(67,143)	10,373	79,171	(67,074)	12,097
Carrying amount of derivatives	177,228	(164,339)	12,889	160,368	(144,447)	15,921
	107,338			66,882		
Total	284,566	(164,339)	12,889	227,250	(144,447)	15,921

The amounts are in ISK million

INVESTMENTS IN ASSOCIATES

37 Changes in investments in associates:

	2007	2006
Investments in associates at the beginning of the year	4,379	8,081
Purchases of shares in associates	1,549	3,863
Sales of shares in associates	(2,067)	(8,020)
Transfers	(986)	(1,019)
Share of results	(54)	1,470
Dividends paid	(39)	(157)
Foreign exchange translation differences	38	161
Investments in associates at year-end	2,820	4,379

38 The Bank's interest in its principal associates, which are unlisted, are as follows:

	Ownership at year-end	Book value 31.12.2007	Share of results 2007	Book value 31.12.2006	Share of results 2006
Eignarhaldsfélagið Fasteign hf.	41.3%	2,258	103	731	77
Reiknistofa bankanna	23.5%	383	0	345	0
Other		179	(157)	3,303	1,393
Total		2,820	(54)	4,379	1,470

INVESTMENT IN SUBSIDIARIES

39 The parent's interest in its subsidiaries are as follows:

	Location	Owner- ship
BN bank ASA	Norway	100%
Glitnir Bank ASA	Norway	100%
Glitnir Factoring AS	Norway	100%
Glitnir Securities ASA	Norway	100%
Glitnir Marine Finance AS	Norway	51%
Glitnir Norway AS	Norway	100%
Glitnir AB	Sweden	100%
Glitnir Luxembourg SA	Luxembourg	100%
Glitnir Oyj	Finland	100%
Kreditkort hf.	Iceland	55%
Borgun hf.	Iceland	55%
Glitnir sjóðir hf.	Iceland	100%
Glitnir eignarhaldsfélag ehf.	Iceland	100%
Rivulus ehf.	Iceland	100%
Lómur ehf.	Iceland	100%
20 other wholly owned subsidiaries		100%

INTEREST IN JOINT VENTURE

40 The Bank has a 67% interest in a joint venture, Drumlin JV INC, a company managing liquid funds for the Bank. Pretax profit related to the investment amounted to ISK 2,070 million in 2007.

The amounts are in ISK million

RELATED PARTY DISCLOSURES

41 The Bank has a related party relationship with its subsidiaries, the board of directors of the parent company, the executive vice presidents of the Bank, close family members of individuals referred to herein and entities with significant influence as the largest shareholders of the Bank. The balances with related parties at year end are as follows:

	2007	2006
Loans to the CEO and managing directors	1,832	5,726
Loans to large shareholders and members of the board	38,904	37,217
Loans to associated companies	16,890	13,325

No provisions have been recognised in respect of loans given to related parties. For salary terms of management see note 19.

INVESTMENT PROPERTY

42 Investment property is specified as follows:

	2007
Additions during the year	4,111
Disposals during the year	(1,987)
Revaluation during the year	3,415
Investment property 31.12.2007	5,539

The Bank's Investment property was valued at 31 December 2007 by independent professionally qualified evaluator which have experience in the location and category of the investment property being valued.

PROPERTY AND EQUIPMENT

43 Property and equipment are specified as follows:

	Real estate	Fixtures, equipment & vehicles	Total
Book value as at 1.1.2006	743	1,244	1,987
Additions during the year	188	637	825
Net acquisition through business combinations	392	453	845
Depreciation during the year	(16)	(519)	(535)
Disposals during the year	0	(41)	(41)
Foreign exchange translation differences	152	63	215
Book value 31.12.2006	1,459	1,837	3,296
Additions during the year	19	1,815	1,834
Net acquisition through business combinations	0	416	416
Depreciation during the year	(25)	(887)	(912)
Disposals during the year	(425)	(9)	(434)
Transferred due to sale of subsidiary	0	(33)	(33)
Foreign exchange translation differences	(18)	53	35
Book value 31.12.2007	1,010	3,192	4,202
Total value as at 31.12.2006	1,752	5,477	7,229
Accumulated depreciation as at 31.12.2006	(293)	(3,640)	(3,933)
Book value 31.12.2006	1,459	1,837	3,296
Total value as at 31.12.2007	1,270	7,395	8,665
Accumulated depreciation as at 31.12.2007	(260)	(4,203)	(4,463)
Book value 31.12.2007	1,010	3,192	4,202
Official real estate value of buildings and leased land			1,069
Insurance value of buildings as at 31.12.2007			1,214
Insurance value of fixtures, equipment and vehicles as at 31.12.2007			1,934

The amounts are in ISK million

INTANGIBLE ASSETS

44 Goodwill is allocated to the Bank's cash-generating units (CGU) in keeping with the main emphasis of monitoring and managing activities. With regard to this, goodwill has been distributed between CGU according to its origin. As part of the apportioning of the Bank's goodwill, the recoverable amount is measured by value in use. Each CGU is assessed on its own, in which expectations for return on equity, payout ratio, equity and yield are the main variables in the assessment of each CGU. An independent operating budget acts as the bases for results for the five year of the scheme and after that it is based on long-term yield of comparable units. Return objectives are different within each CGU. A sensitivity analysis of budgets and key premises revealed that a significant deviation from the budget or a breakdown must take place in order to affect an impairment of the goodwill in the Bank's balance sheet.

The allocation of the goodwill for each CGU is as follows:

	31.12.2007	31.12.2006
BNbank ASA	12,630	12,642
Glitnir Oyj	21,855	0
Glitnir Securities AS	1,317	746
Union Group AS	0	1,567
Glitnir AB	448	2,002
Kreditkort hf.	186	0
Borgun hf.	280	466
Glitnir Privatøkonomi ASA	2,451	0
Parent company – Markets	359	0
Parent company – Investment Banking	179	0
Parent company – Corporate Banking	359	0
Other cash-generating units	451	523
Total goodwill 31.12.2007	40,515	17,946

Intangible assets are specified as follows:

	Goodwill	Software	Brands & other	Total
Intangible assets as at 1.1.2006	10,551	273		10,824
Additions during the year	4,498	129		4,627
Acquisition through business combinations	299	23		322
Amortisation during the year	0	(127)		(127)
Foreign exchange translation differences	2,598	66		2,664
Intangible assets at 31.12.2006	17,946	364	0	18,310
Acquisition through business combinations	27,688		6,601	34,289
Other additions during the year		149	69	218
Buyout of minority shareholders	2,764			2,764
Disposals during the year	(8,621)			(8,621)
Amortisation during the year		(141)	(836)	(977)
Foreign exchange translation differences	738	(3)	237	972
Intangible assets at 31.12.2007	40,515	369	6,071	46,955

OTHER ASSETS

45 Other assets are specified as follows:

	31.12.2007	31.12.2006
Other receivables	70,906	11,633
Accruals	830	208
Other assets	3,790	1,106
Other assets	75,526	12,947

The amounts are in ISK million

SHORT POSITIONS

46 Balances of short positions:

	31.12.2007	31.12.2006
Short positions in listed bonds	15,023	4,877
Short positions	15,023	4,877

DEPOSITS FROM CENTRAL BANKS AND BANKS

47 Deposits from central banks and banks are specified as follows:

Repurchase agreements with central banks	4,653	36,045
Deposits from banks	50,524	42,532
Deposits from central banks and banks	55,177	78,577

DEPOSITS FROM CUSTOMERS

48 Deposits from customers are specified by type as follows:

Demand deposits	350,227	259,156
Time deposits	375,122	179,116
Other deposits total	725,349	438,272

49 Deposits from customers are specified by owners as follows:

	2007		2006	
	Amount	% of total	Amount	% of total
Central government and state-owned enterprises	15,531	2%	11,389	3%
Municipalities	95,237	13%	40,497	9%
Other companies	311,690	43%	171,194	39%
Individuals	302,891	42%	215,192	49%
Other deposits total	725,349	100%	438,272	100%

DEBT ISSUED AND OTHER BORROWED FUNDS

50 Specification of debt issued and other borrowed funds:

	31.12.2007	31.12.2006
Issued bonds	967,672	976,701
Loans from banks	380,158	101,073
Other debt securities	8,375	26,800
Hedged borrowings	389,994	273,213
Total	1,746,199	1,377,787

The amounts are in ISK million

SUBORDINATED LOANS

51 Specification of subordinated loans:

At 31 December 2007	Currency	Interest	Maturity date	Book value
Loans which qualify as Tier 1 capital:				
Subordinated loans – unlisted	JPY	3.6%	Perpetual	2,226
Subordinated loans – unlisted	NOK	7.1%	Perpetual	2,113
Subordinated loans – unlisted	NOK	8.0%	Perpetual	961
Subordinated loans – listed on the Iceland Stock Exchange	ISK	6.0%	Perpetual	4,450
Subordinated loans – listed on the Iceland Stock Exchange	ISK	9.5%	Perpetual	1,238
Subordinated loans – listed on the Euronext Amsterdam	EUR	8.0%	Perpetual	11,836
Subordinated loans – listed on the London Stock Exchange	USD	7.5%	Perpetual	16,592
Total Tier 1				39,416
Loans which qualify as Tier 2 capital:				
Subordinated loans – listed on the Iceland Stock Exchange	NOK	5.0%	2010	59
Subordinated loans – listed on the Iceland Stock Exchange	ISK	7.0%	2008	233
Subordinated loans – listed on the Iceland Stock Exchange	EUR	4.3%	2013	4,535
Subordinated loans – listed on the London Stock Exchange	EUR	4.0%	2014	6,323
Subordinated loans – listed on the London Stock Exchange	EUR	6.6%	2011	627
Subordinated loans – listed on the London Stock Exchange	EUR	6.8%	2015	946
Subordinated loans – listed on the London Stock Exchange	EUR	6.9%	2015	478
Subordinated loans – listed on the London Stock Exchange	USD	5.8%	2015	4,848
Subordinated loans – listed on the London Stock Exchange	USD	6.7%	2016	32,757
Subordinated loans – listed on the Oslo Stock Exchange	NOK	7.5%	2008	3,441
Subordinated loans – listed on the Oslo Stock Exchange	NOK	6.6%	2010	3,441
Subordinated loans – listed on the Oslo Stock Exchange	NOK	4.6%	2011	341
Subordinated loans – listed on the Oslo Stock Exchange	NOK	6.7%	2011	4,224
Total Tier 2				62,253
Total subordinated loans				101,669
At 31 December 2006				
Loans which qualify as Tier 1 capital:				
Subordinated loans – unlisted	JPY	3.6%	Perpetual	2,404
Subordinated loans – unlisted	NOK	7.1%	Perpetual	1,916
Subordinated loans – unlisted	NOK	5.8%	Perpetual	964
Subordinated loans – listed on the Iceland Stock Exchange	ISK	6.0%	Perpetual	4,204
Subordinated loans – listed on the Iceland Stock Exchange	ISK	9.5%	Perpetual	1,171
Subordinated loans – listed on the Euronext Amsterdam	EUR	8.0%	Perpetual	12,391
Subordinated loans – listed on the London Stock Exchange	USD	7.5%	Perpetual	18,676
Total Tier 1				41,726
Loans which qualify as Tier 2 capital:				
Subordinated loans – listed on the Iceland Stock Exchange	NOK	5.0%	2010	60
Subordinated loans – listed on the Iceland Stock Exchange	ISK	7.0%	2008	219
Subordinated loans – listed on the Iceland Stock Exchange	EUR	4.3%	2008	4,741
Subordinated loans – listed on the London Stock Exchange	EUR	4.0%	2009	6,659
Subordinated loans – listed on the London Stock Exchange	EUR	6.6%	2011	673
Subordinated loans – listed on the London Stock Exchange	EUR	6.8%	2015	1,002
Subordinated loans – listed on the London Stock Exchange	EUR	6.9%	2015	503
Subordinated loans – listed on the London Stock Exchange	USD	5.8%	2015	5,411
Subordinated loans – listed on the London Stock Exchange	USD	6.7%	2016	36,343
Subordinated loans – listed on the Oslo Stock Exchange	NOK	4.4%	2008	213
Subordinated loans – listed on the Oslo Stock Exchange	NOK	5.3%	2013	3,436
Subordinated loans – listed on the Oslo Stock Exchange	NOK	4.4%	2015	3,436
Subordinated loans – listed on the Oslo Stock Exchange	NOK	4.6%	2016	350
Subordinated loans – listed on the Oslo Stock Exchange	NOK	4.5%	2015	4,226
Total Tier 2				67,272
Total subordinated loans				108,998

The amounts are in ISK million

POST-EMPLOYMENT OBLIGATIONS

52 Amounts recognised in the balance sheet for post-employment obligations are determined as follows:

	2007	2006
Pension liability as at 1.1.	529	418
Transferred into the Group	0	9
Transferred due to sale of subsidiary	0	(3)
Increment during the year	(63)	142
Paid during the year	(41)	(104)
Foreign exchange translation differences	0	67
Pension liability at year-end	425	529

	31.12.2007	31.12.2006
Specification of post-employment obligations:		
Present value of funded obligations	1,485	1,223
Fair value of plan assets	(1,009)	(868)
	476	355
Present value of unfunded obligations	235	111
Unrecognised actuarial losses	(339)	57
Unrecognised prior service cost	53	6
Pension liability at year-end	425	529

TAX ASSETS AND TAX LIABILITIES

53 Tax in the balance sheet:

	2007		2006	
	Assets	Liabilities	Assets	Liabilities
Current tax	0	4,362	0	7,526
Deferred tax	1,269	5,641	264	3,121
Tax in the balance sheet	1,269	10,003	264	10,647

54 Changes in the deferred tax assets and the tax liabilities during the year are as follows:

	Assets	Liabilities
Tax assets and tax liabilities 1.1.2006	268	3,682
Transferred into the Group	0	45
Translation difference due to foreign subsidiaries	59	(252)
Calculated income tax for 2006	(63)	7,962
Income tax on equity items	0	(790)
Income tax payable in 2007 and correction due to 2006	0	(7,526)
Deferred tax assets and tax liabilities 31.12.2006	264	3,121
Transferred from the Group	0	466
Transferred into the Group	238	1,782
Translation difference due to foreign subsidiaries	9	244
Calculated income tax for 2007	627	6,880
Income tax on equity items	131	(682)
Income tax paid 2007	0	(1,808)
Income tax payable in 2008 and correction due to 2007	0	(4,362)
Deferred tax assets and tax liabilities at the end of 2007	1,269	5,641

The amounts are in ISK million

55 The Bank's deferred tax assets and tax liabilities are attributable to the following balance sheet item:

	2007		2006	
	Assets	Liabilities	Assets	Liabilities
Leasing contracts	0	2,906	0	912
Shares in other companies	0	(556)	1	6
Property and equipment	(89)	(956)	2	213
Assets and liabilities denominated in foreign currencies	299	2,850	0	1,512
Other intangible assets	131	1,382	0	0
Tax loss of subsidiary carried forward	244	0	77	0
Other items	684	15	184	478
Deferred tax assets and tax liabilities at the end of 2007	1,269	5,641	264	3,121

OTHER LIABILITIES

56 Specification of other liabilities:

	31.12.2007	31.12.2006
Accruals	17,312	6,595
Deferred income	593	86
Other liabilities	29,694	13,132
Total	47,599	19,813

EQUITY

57 According to the Parent Company's Articles of Association, the total number of shares is 14,881 million. At the end of December 2007 treasury shares were 151 million. One vote is attached to each share. In 2007 the Bank issued 616 million new shares at ISK 24.8 per share. Of these, 172 million shares were paid as dividend to shareholders and 444 million shares were delivered to shareholders of FIM Group in exchange for their shares in FIM Group (now Glitnir Oyj).

58 Other reserves are specified as follows:

	Fair value change in AFS fin. assets	Accrued cost of stock options	Translation reserve	Total
Other reserves as at 1.1.2006	124	52	(641)	(465)
Translation differences			10,958	10,958
Net loss on hedge of net investment in foreign operations			(4,462)	(4,462)
Fair value changes of financial assets available-for-sale	70			70
Income tax on equity items	(13)		804	791
Accrued cost of stock options		612		612
Other reserves as of 31.12.2006	181	664	6,659	7,504
Translation differences			534	534
Net loss on hedge of net investment in foreign operations			(89)	(89)
Fair value changes of financial assets available-for-sale	(340)			(340)
Income tax on equity items	61		16	77
Accrued cost of stock options		1,770		1,770
Other reserves as of 31.12.2007	(98)	2,434	7,120	9,456

The amounts are in ISK million

CAPITAL ADEQUACY RATIO

59 The capital adequacy ratio (CAD) is determined as follows:

	2007	2006
Shareholders' equity	169,201	144,578
Minority interest	768	1,541
Total shareholders' equity	169,969	146,119
Intangible assets	(45,574)	(18,310)
Core capital	124,395	127,809
Hybrid core capital	39,564	41,725
Tier 1 capital	163,959	169,534
Subordinated loans, excluding hybrid core capital	61,617	66,794
Deductions	0	(1,070)
Capital base	225,576	235,258
Risk-weighted assets		
Not included in trading portfolio	1,929,818	1,519,288
With market risk in trading portfolio	87,652	45,012
Total risk weighted assets	2,017,470	1,564,300
Core capital ratio	6.2%	8.2%
Tier 1 capital ratio	8.1%	10.8%
Capital adequacy ratio	11.2%	15.0%

OBLIGATIONS

60 Specification of obligations:

	31.12.2007	31.12.2006
Guarantees granted to customers	44,932	42,826
Committed undrawn lines of credit	42,404	14,179
Unused overdrafts	44,005	40,858

OPERATING LEASE COMMITMENTS

61 Future non-cancellable minimum operating lease payments, where the Group is the lessee are due as follows:

	31.12.2007	31.12.2006
Up to 1 year	731	411
1–5 years	1,890	1,417
Later than 5 years	4,659	4,472
	7,280	6,300

ASSETS UNDER MANAGEMENT AND IN CUSTODY

62 Balance of assets under management and custody assets:

Assets under management	936,010	490,321
Custody assets	1,317,827	697,735

The amounts are in ISK million

STOCK OPTIONS AND STOCK OPTIONS EQUIVALENTS

63 All open stock options and stock option equivalents are listed in the tables below in millions of shares:

Outstanding at 1.1.2006	182
Exercised during the year	(10)
Terminated during the year	(5)
New issues	275

Stock options and stock option equivalents outstanding at 31.12.2006	442
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Exercised during the year	(180)
Terminated during the year	(118)
New issues	889

Stock options and stock option equivalents outstanding at 31.12.2007	1,033
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	Millions of shares	Exercise price
Exercisable	3	2.44
Exercisable	94	15.50
Exercisable in 2008	179	16.5–19.8
Exercisable in 2009–2012	757	23.0–27.5

Stock options and stock option equivalents outstanding at 31.12.2007	1,033
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Certain employees have been granted the right to receive stock options after certain time on the basis of share price when the agreements were entered into. The accounting treatment of these agreements, referred to as stock option equivalents, is principally the same as for ordinary stock options.

OTHER ISSUES

64 In 2006 the Icelandic tax authorities ruled that the Bank shall pay additional tax of ISK 589 million (including penalties) in relation to the merger with Framtak fjárfestingabanki hf. in 2004. The ruling has been appealed before Icelandic courts but the entire amount was charged to the income statement in 2006.

RISK MANAGEMENT

65 Glitnir is exposed to various risks through its use of financial instruments. The Board of Directors determines the Bank's risk management policy and defines the acceptable levels of risk, sets targets regarding risk management and monitoring of major risk factors, including credit risk, liquidity risk, market risk and operational risk.

The ultimate responsibility for monitoring, managing and reporting on each risk factor lies with the parent company. Each of the subsidiaries has a risk management function that manages its respective risk in line with Glitnir risk management policy and reports to the centralised risk management unit.

Decisions on credit exposures and risk limits are based on a committee structure. The Risk Committee sets guidelines and rules on credit and market risk evaluation. Credit and market risk management and supervision are further delegated by the Risk Committee to sub-committees: the credit committees, Risk Model Committee and Market Risk Committee.

Asset and liability management is supervised by the Asset and Liability Committee (ALCO) and operational risk is supervised by the Operational Risk Committee.

The compliance function is responsible for ensuring that the processes and the business conducted within the Bank are in accordance with external laws and regulations and internal directives and instructions.

Group internal audit conducts independent evaluations and provides assurance of the internal control and risk management for its appropriateness, effectiveness and its compliance with the Bank's directives. The Chief Audit Executive (CAE) is appointed by the Board and accordingly has an independent position in Glitnir's organisational chart. The CAE is responsible for internal audit within the Bank.

The amounts are in ISK million

CREDIT RISK

66 Credit risk is the primary risk factor in the Bank's operations. Credit risk is the risk of financial loss if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk arises principally from the Bank's loans and advances to customers and other banks. There is also credit risk in the Bank's investment activities that bring debt securities to the Bank's asset portfolio and through derivatives exposures primarily related to activities in Treasury.

The Credit risk control function is responsible for monitoring and reporting on the Bank's credit risk.

The Bank has policies and procedures dedicated to accepting, measuring, monitoring and controlling the credit risk arising from all activities. The Bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and countries. The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to industry segments. Such risks are monitored on a continuous basis and subject to an annual or more frequent review. A thorough analysis of the counterparty's financial standing, analysis of past and estimated future cash flows as well as the borrower's general ability to repay its obligations, forms the basis for all credit decisions.

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt securities and equities.

When applicable, other credit risk mitigants are employed such as master netting agreements.

The Bank monitors effectiveness of credit mitigants or hedges by reviewing value of collateral and other credit mitigants systematically and when and where deemed necessary. To the same effect the Bank monitors closely the economic situation and estimates effect of different economic indicators on its portfolio. As for Icelandic mortgages, the Bank monitors the development of loan-to-values in the portfolio by applying a housing index when calculating loan-to-values at regular intervals. It should be noted here that due to steep increase in house prices in Iceland since the Bank entered the Icelandic mortgage market in 2004, the Bank is in a favourable position with regards to loan-to-values in its Icelandic mortgage portfolio.

The objective of the Bank's credit risk management is to achieve an appropriate balance between risk and return and to minimise potential adverse effects of credit risk on the Bank's financial performance.

Credit organisation

The Board of Directors issues the Bank's credit risk policy and is the ultimate authority regarding credit risk. The Board issues credit authorisation limits for credit committees within the Bank which consist of a risk committee and regional credit committees.

Risk committee members are appointed by the CEO and members of regional credit committees are appointed by the chairman of the Risk committee. Regional credit committees report to the Risk committee and the Risk committee reports to the Board of Directors.

The Bank's credit management organisation is aligned with the Bank's geographical business regions. Credit management is accountable for the credit risk of each defined region and takes an active part in the region's credit decision making process. Responsibility for credit risk and daily monitoring functions resides within each business unit but Credit management is accountable for the proper credit risk monitoring of each portfolio and for the enforcement of best practices within the respective region. Each region's head of credit management reports to the respective head of business region.

Within Group head office, a specialised unit, Credit risk control is mandated to monitor and report on the Bank's credit risk on consolidated level. It monitors the credit decision process quality, impaired loans process quality and conducts business unit and Credit management reviews in relation to credit risk monitoring and reporting. Credit risk control specifically monitors large exposures and concentrations in loan portfolio as well as exposures that have been placed on credit watch list.

The Credit management functions and the Credit risk control unit were established in Q2 2007. Prior to the new setup, the now separate functions of Credit management and Credit risk control were executed in one unit. As a part of the Bank's efforts in aligning itself with Basel II and in accordance with guidelines from the Committee of European Banking Supervisors, the new setup was implemented to strengthen the Bank's control and monitoring of credit risk.

Credit risk measurements

The Internal Ratings-Based (IRB) compliant risk assessment models used by the Bank are divided into three types: scoring models, rating models, and simulation models. The scoring models are statistical models that assign a rating to an obligor without the need for human judgement. The rating models consist both of a financial part, that uses information from a company's annual statements, and a qualitative part, that takes expert judgement into account. Simulation models directly simulate the cash flow of the underlying transaction taking information about market factors and their uncertainty into account. The output from the risk assessment models is either a probability of default (PD) or a risk class, which is subsequently mapped to a PD value using historic default data.

The bank currently has the following risk assessment models in use for the estimation of PDs:

- Corporate PD Model (rating model)
- Retail PD Models (scoring models)
- Very Small Entities (VSE) PD Model (scoring model)
- Leverage Finance PD Model (rating model)
- Corporate IPRE Model (simulation model, used by subsidiary in Norway)

Credit risk assessment is conducted as a part of every transaction where credit risk arises. In most cases, the models listed above are used but when the models do not apply, the Bank uses various methods to assess the inherent credit risk in a transaction e.g. borrower external rating, pier comparison, market position etc.

The purpose of credit risk assessment within the Bank is to:

- Assess the customers' credit quality and quantify the risk inherent in lending decisions
- Assess customers' repayment capacity
- Improve the quality of the Bank's loan portfolios
- Estimate input parameters for the loan pricing model

Credit risk control is responsible for the validation and calibration of the Bank's risk assessment models.

In accordance with model output, counterparties are assigned a risk class from 1 to 9, where risk class 1 reflects the lowest probability of default and risk class 9 reflects the highest probability of default. The table below compares the Bank's risk classes to the PD classes issued by S&P:

RISK CLASS	1	2	3	4	5	6	7	8	9	10
S & P	≥AA-	A	BBB+ / BBB	BBB-	BB+	BB/BB-	B+/B	B-	CCC/C	D

The assessment of an obligor's credit quality by these models is an integral part of the Bank's credit process and a prerequisite for credit approval.

The model outputs also form an integral part of the capital requirement calculation process at Glitnir. Each obligor of the retail and corporate Basel II asset classes is assigned a PD, and each facility is assigned an estimate of loss given default (LGD). The PD and LGD estimates are then used to calculate the regulatory capital requirement, and the expected loss (EL) for exposures.

For debt securities and other bills, ratings by external rating agencies such as Standard & Poor's or their equivalents are used by the Bank for managing of the credit risk exposures.

Impairments

Individually assessed impairment allowances are determined by an evaluation of incurred loss at balance-sheet date on a case-by-case basis. The assessment encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account. Each business unit reviews its credit portfolio on a quarterly basis and evaluates the need for allowances for impairment.

The Bank writes off a loan (and any related allowances for impairment losses) when every legal recourse has been fully explored resulting in a determination that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Large Exposures:

Large exposures are exposures that exceed 10% of the Bank's CAD equity. The regulatory limit for aggregated large exposures is 800%, but the Bank's internal limit is 200%. According to the Bank's internal limits, no single exposure may exceed 20% of the Bank's CAD equity. The regulatory limit for the parent company is 25%. In 2007, neither the internal limit and therefore nor the regulatory limit for the parent company, were breached at any time. Each subsidiary is subject to local regulatory limits regarding large exposures.

The amounts are in ISK million

CREDIT EXPOSURE

67 The following table presents the maximum exposure to credit risk of on-balance sheet and off-balance sheet financial instruments, before taking account of any collateral held or other credit enhancements.

	Maximum exposure	
	31.12.2007	31.12.2006
Loans to banks:		
Money market loans	192,918	87,467
Bank accounts	63,360	33,590
Other loans	22,191	55,953
Loans to customers:		
Loans to individuals:		
Overdrafts and credit cards	18,604	15,313
Term loans	68,618	48,828
Residential mortgages	294,597	294,862
Leasing	16,905	10,924
Other	33,757	32,497
Loans to corporate entities:		
Large corporate customers	770,625	509,144
SMEs	575,424	534,828
VSEs	75,470	63,331
Other	34,086	39,760
Loans to central government and state-owned enterprises	12,740	18,651
Loans to municipalities	2,836	3,588
Loans at fair value through profit and loss	71,245	24,458
Bonds and debt instruments:		
Central governments	40,561	72,338
Local governments	4,668	4,060
Corporates	233,731	155,277
Derivatives	118,706	72,603
Other assets	24,145	13,934
Financial guarantees	8,661	7,045
Loan commitments	42,403	14,179
Total	2,726,253	2,112,631

The amounts are in ISK million

68 Past due but not impaired loans are loans where contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of security or collateral available and / or the stage of collection of amounts owed to the Bank. Past due loans are reported as the total loan and not only the payment or sum of payments that are past due.

Loans and other financial assets are summarised as follows:

	Neither past due nor impaired	Past due but not impaired	Impaired	Gross	Less: allowance for impairm.	Net carrying amount
At 31 December 2007						
Loans to banks	274,025	4,444	0	278,469		278,469
Loans to individuals	405,070	27,595	2,638	435,303	(2,822)	432,481
Loans to corporate entities	1,365,751	93,661	7,742	1,467,154	(11,549)	1,455,605
Loans to central government and state-owned enterprises	12,278	462	0	12,740	0	12,740
Loans to municipalities	2,782	54	0	2,836	0	2,836
Loans at fair value through profit and loss	69,976	1,269	0	71,245	0	71,245
Other financial assets	24,145	0	0	24,145	0	24,145
Total	2,154,027	127,485	10,380	2,291,892	(14,371)	2,277,521

At 31 December 2006

Loans to banks	173,838	3,172	0	177,010	0	177,010
Loans to individuals	383,171	19,961	1,240	404,372	(1,948)	402,424
Loans to corporate entities	1,050,334	99,914	7,329	1,157,577	(10,514)	1,147,063
Loans to central government and state-owned enterprises	18,622	29	0	18,651	0	18,651
Loans to municipalities	3,584	4	0	3,588	0	3,588
Loans at fair value through profit and loss	22,225	2,233	0	24,458	0	24,458
Other financial assets	13,960	0	0	13,960	0	13,960
Total	1,665,734	125,313	8,569	1,799,616	(12,462)	1,787,154

69 The Bank groups loans and other assets into risk groups aligned with the banks internal risk class system discussed above. Following information is based on the risk grouping.

	2007	2006
Risk group 1: 1–3	13%	14%
Risk group 2: 4–6	57%	59%
Risk group 3: 7–9	14%	12%
Risk group 4: 10 (Default)	0%	1%
Risk group 5	16%	14%
Total	100%	100%

Assets in risk group 5 (IRB risk class not assigned) are generally of good credit quality and principally fall into the following categories:

- Loans to Icelandic banks, municipalities, state-owned enterprises that do not have a registered external rating
- Loans to individuals in Norway other than mortgages in BNbank
- Liquidity portfolio in Norway (Norwegian banks, municipality bonds, government bonds etc.)
- Loans to corporate entities where IRB models are not applicable
- Loans to corporate entities with pending risk classification

The amounts are in ISK million

	Risk group 1: 1–3	Risk group 2: 4–6	Risk group 3: 7–9	Risk group 4: 10 (Default)	Risk group 5:	Total
At 31 December 2007						
Loans to banks	152,008	71,900	1,249	0	48,868	274,025
Loans to individuals	19,529	203,742	104,311	1,752	75,736	405,070
Loans to corporate entities	81,017	914,250	195,288	1,125	174,071	1,365,751
Loans to central government and state-owned enterprises	0	0	0	0	12,278	12,278
Loans to municipalities	0	0	0	0	2,782	2,782
Loans at fair value through profit and loss	18,063	45,330	1,268	628	4,687	69,976
Other financial assets	26	0	0	0	24,119	24,145
Total	270,643	1,235,222	302,116	3,505	342,541	2,154,027

At 31 December 2006						
Loans to banks	91,157	43,575	1,178	0	37,928	173,838
Loans to individuals	16,495	246,763	75,913	1,891	42,109	383,171
Loans to corporate entities	115,392	688,551	121,682	10,085	114,624	1,050,334
Loans to central government and state-owned enterprises	0	0	0	0	18,622	18,622
Loans to municipalities	0	0	0	0	3,584	3,584
Loans at fair value through profit and loss	3,842	7,002	309	113	10,959	22,225
Other financial assets	0	0	0	0	13,960	13,960
Total	226,886	985,891	199,082	12,089	241,786	1,665,734

70 Gross amount of loans by class to customers that were past due but not impaired were as follows:

	Past due up to 30 days	Past due 30–60 days	Past due 60–90 days	Over 90 days	Total	Fair value of coll- ateral
At 31 December 2007						
Individuals (retail customers)	12,651	9,655	2,429	2,860	27,595	77,198
Corporate entities:						
Large corporate customers	54,516	7,140	2,227	178	64,061	45,696
SME's	7,742	3,132	5,439	2,142	18,455	51,194
VSE's	6,806	1,002	1,141	910	9,859	14,922
Other	0	1,286	0	0	1,286	0
Loans to central government and state-owned enterprises	462	0	0	0	462	296
Loans to municipalities	54	0	0	0	54	780
Loans at fair value through P&L	0	1,269	0	0	1,269	666
Total	82,231	23,484	11,236	6,090	123,041	190,752

The amounts are in ISK million

71 The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held by the entity as security, are as follows:

	Individuals	Corporate Entities	Total
At 31 December 2007			
Individually impaired loans	2,638	7,742	10,380
Fair value of collateral	2,005	1,829	3,834
At 31 December 2006			
Individually impaired loans	1,240	7,329	8,569
Fair value of collateral	880	5,634	6,514

72 Restructuring activity is designed to manage customer relationships, maximise collection opportunities and, if possible, avoid foreclosure or repossession. Such activities include extended payment arrangements, approved external debt management plans, deferring foreclosure, modification, loan rewrites and/or deferral of payments pending a change in circumstances. Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider. Following table details loans which have been renegotiated during the period that would otherwise be past due or impaired if they had not been renegotiated.

	31.12.2007	31.12.2006
Loans to individuals:		
Term loans	1,371	1,792
Residential mortgages	1,008	792
Loans to corporate entities	15,195	20,699
Total	17,574	23,283

73 Following tables detail credit quality of bonds and debt instruments assessed by reference to the Bank's credit grading system, as described above. The following information is based on that system:

	Central govern- ments	Local govern- ments	Corporates	Total
At 31 December 2007				
Risk group 1: 1-3	40,257	333	154,090	194,680
Risk group 2 : 4-6	0	0	60,104	60,104
Risk group 3 : 7-9	0	0	2,302	2,302
Risk group 4 : 10 (Default)	0	0	0	0
Risk group 5	304	4,335	17,235	21,874
Total	40,561	4,668	233,731	278,960

At 31 December 2006				
Risk group 1: 1-3	72,048	624	121,102	193,774
Risk group 2 : 4-6	0	0	11,387	11,387
Risk group 3 : 7-9	0	0	6,335	6,335
Risk group 4 : 10 (Default)	0	0	0	0
Risk group 5	290	3,436	16,453	20,179
Total	72,338	4,060	155,277	231,675

The amounts are in ISK million

74 The following table breaks down the entities credit exposure at their carrying amounts as categorised by geographical region. For this table, the Bank has allocated exposures to regions based on the country of domicile of the Bank's counterparties.

	Iceland	Norway	United Kingdom	USA	Denmark	Germany	Sweden	Finland	Other countries	Total
Loans to banks:										
Money market loans	90,986	2	8	91,977		5,944	305	2,173	1,523	192,918
Bank accounts	371	5,504	33,417		99	89	8,662	3,675	11,543	63,360
Other loans	17,013	5,178								22,191
Loans to customers:										
Loans to individuals:										
Overdrafts and creditcards	18,372		2				28	194	8	18,604
Term loans	26,302	39,994	10		11	14	17		2,270	68,618
Residential mortgages	112,918	171,709	42		46	60	72		9,750	294,597
Leasing	16,905									16,905
Other	181	31,889			19	9	1,484		175	33,757
Loans to corporate entities:										
Large corporate customers	522,587	39,844	69,283		10,985	42,333	7,382	16	78,195	770,625
SMEs	152,223	318,207	384		53,457		10,269		40,884	575,424
VSE	31,795	28,381	2,080		1,917	4,130	2,491	636	4,040	75,470
Other	2,547	30,876					663			34,086
Loans to central government and state-owned enterprises	12,740									12,740
Loans to municipalities	2,795	41								2,836
Loans at fair value through profit and loss	513	70,732								71,245
Bonds and debt instruments:	118,386	35,268	5,873		4,244	192	5,640	7,550	101,807	278,960
Derivatives	568	106,524	20		361	1		2,635	8,597	118,706
Other assets	143	14,178	28		153	34	1,393	7,446	770	24,145
As at 31 December 2007	1,127,345	898,327	111,147	91,977	71,292	52,806	38,406	24,325	259,562	2,675,187

75 The following table breaks down the entities credit exposure at their carrying amounts as categorised by industry sectors of the Bank's counterparties.

	Central government and state owned enterprises	Municipalities	Agriculture	Fishing industries	Commerce	Industry & contractors	Real estate	Services	Individuals	Off-shore vessels	Financial institutions	Other	Total
Loans to banks:													
Money market loans											192,918		192,918
Bank accounts											63,360		63,360
Other loans											22,191		22,191
Loans to customers:													
Loans to individuals:													
Overdrafts and credit cards								2,063	16,541				18,604
Term loans					57	101	412	294	67,754				68,618
Residential mortgages									294,597				294,597
Leasing									16,905				16,905
Other					228	984	3,175	3,478	25,892				33,757
Loans to corporate entities:													
Large corporate customers			436	85,339	29,928	101,825	44,542	485,705		22,831	19		770,625
SMEs			2,422	49,577	21,352	41,548	308,927	108,686	11,748	26,589		4,575	575,424
VSE			2,071	8,375	9,997	2,975	27,436	20,448		1,218		2,950	75,470
Other					527	49	29,955	2,743	111			701	34,086
Loans at fair value through profit and loss									71,245				71,245
Loans to central government and state-owned enterprises	12,740												12,740
Loans to municipalities		2,836											2,836
Bonds and debt instruments:	35,506	7,516			156	554	235	95,164		185	139,297	347	278,960
Derivatives	113,880			57		266		924	63	3,417		99	118,706
Other assets	561				11	3,593		2,876	13,594		1,903	1,607	24,145
As at 31 December 2007	162,687	10,352	4,929	143,348	62,256	151,895	414,682	722,381	518,450	54,240	419,688	10,279	2,675,187

The amounts are in ISK million

76 The bank obtained assets by taking possession of collateral held as security, as follows:

	2007	2006
Residential property	133	58
Industrial property	218	256
Financial guarantees	2,476	609
Equipment	127	91
Other assets	310	237
Total	3,264	1,251

LIQUIDITY RISK

77 Liquidity risk is the risk that the Bank will encounter difficulty in meeting contractual payment obligations associated with its financial liabilities, or will only be able to do so substantially above the prevailing market cost of funds. The risk mainly arises from mismatches in the timing of cash flows.

Funding

To limit liquidity risk, the Bank actively diversifies its funding sources with respect to types of funding instruments, maturities, markets accessed and counterparties. Mismatches in the timing of cash flows are monitored closely to ensure that all foreseeable funding commitments and refinancing needs are met when due. Committed back-up facilities and other back-up sources are in place to be able to meet unforeseen liquidity disruptions and regular liquidity stress testing is conducted to assess the liquidity position under stressed scenarios.

The subsidiaries are largely self sufficient in their funding, through their deposit base and by bond issuance in local markets. Majority of the Bank's international funding is however done by the parent company.

In Iceland, the Bank's main source of funding is customer deposits. Apart from the domestic bond market, other funding sources are driven by off balance sheet activities and issuance of structured notes.

In Norway, deposits are a core funding source along with frequent issuance of bonds in the Norwegian bond market.

The majority of the Bank's assets are denominated in foreign currencies and as such a majority of the Bank's funding is executed in foreign currencies. The Bank has several diverse international funding programs in place and has been successful in broadening its foreign deposit base through various initiatives.

The Treasury is responsible for co-ordination of funding in line with the Bank's liquidity and funding strategy.

Liquidity Risk management

The ALM & Capital Management unit is responsible for measuring, monitoring and reporting on the Bank's liquidity position. Risk management functions within each operating unit track their respective liquidity positions on daily basis and report to the parent company at least monthly. The Bank's treasury functions are responsible for the day-to-day liquidity management.

Both the parent company and its subsidiaries are subject to external regulatory liquidity requirements that differ between countries. For the parent company, this entails keeping a minimum coverage ratio between the cash flow of assets and liabilities, as defined by the Central bank of Iceland, for given time buckets. At the end of 2007, both the parent company and all its subsidiaries were in compliance with external liquidity requirements.

The Bank's internal liquidity policy is stricter than the external liquidity requirements. It assumes that immediately available funds cover all financial liabilities expected to mature for the following six months. In addition, all financial liabilities expected to mature within the following 12 months must be covered with immediately available funds and other liquid assets. This policy is applicable on group level.

Immediately available funds (IAF) include cash; money market deposits with banks; highly liquid bonds held specifically as liquidity back-up and can either be sold or used as collateral for secure borrowing; committed credit facilities; and loans and that can either be securitised or used as collateral for secure borrowing. Other liquid assets include loans and securities that can be liquidated within one year but where the liquidation time is expected to exceed six months. The table below details the Bank's IAF at the end of 2007 and for comparison at the end of 2006.

The amounts are in ISK million

Liquidity position

	31.12.2007	31.12.2006
Cash in hand	1,180	1,044
Cash balances with central banks	51,624	14,967
Treasury bills	0	1,954
Money market loans	192,918	87,467
Bank accounts	63,360	33,590
Other loans	22,191	55,953
Liquid debt securities	98,554	109,673
Cash and cash equivalents	429,827	304,648
Unused securities eligible as collateral for secure borrowing	44,414	17,030
Regulatory liquidity reserves	25,277	22,274
Committed credit facilities	88,920	113,532
Immediately liquidity	588,438	457,484

When determining the expected maturity of liabilities the Bank generally assumes that the counterparty will require repayment at the first possible date. An exception is made in the case of deposits where expected maturities are based on historical stability of the deposit base. All unrecognised loan commitments are expected to be met at the first possible execution date. For long-term liabilities, the maturity profile is based on the contractual instalment structure.

Generally, customer deposits have remained stable and are viewed as a long-term funding source, with only a small part expected to mature within one year. Institutional time deposits are treated more conservatively although, based on historical development, a large part of the institutional deposit base is expected to be extended at maturity. All corporate time deposits are assumed to be withdrawn at maturity.

Analysis of derivative instruments is based on net cash flows when managing liquidity on consolidated basis. However, when managing liquidity down to individual currencies, the total expected cash flow of derivative instruments per each currency is monitored separately.

The following table shows the Bank's contractual maturity profile on 31 December 2007, including both on and off balance sheet items. The analysis is based on the period remaining until the contractual maturity according to the requirements under IFRS7 and thus differing from the Bank's internal measures. These figures are based on undiscounted cash flows and do not include future interest payments.

The cash flows are based on the assumption is that the counterparty will in all cases require repayment at the first possible date. Hence, most customer deposits fall into the first time bucket. For long-term liabilities, the maturity profile is based on the contractual instalment structure.

Maturity analysis 31 December, 2007

On balance sheet financial liabilities – contractual undiscounted cashflows	Up to 1 month	1–3 months	3–6 months	6–12 months	1–2 years	2–5 years	Over 5 years	Total
Short positions	15,023	0	0	0	0	0	0	15,023
Derivatives (balance sheet amount)	77,497	0	0	0	0	0	0	77,497
Deposits from banks and central banks	47,954	6	281	836	1,288	4,442	370	55,177
Deposits from customers	592,825	65,869	30,934	23,133	7,048	2,543	2,997	725,349
Debt issued and other borrowed funds	219,705	196,015	89,595	182,902	275,040	719,467	63,475	1,746,199
Subordinated liabilities	46	161	113	5,069	7,051	46,074	43,155	101,669
Total financial liabilities	953,050	262,051	120,923	211,940	290,427	772,526	109,997	2,720,914
Other liabilities and equity								
Other liabilities	18,584	1,161	425	2,591	0	0	35,266	58,027
Equity							169,969	169,969
Total liabilities and equity	971,634	263,212	121,348	214,531	290,427	772,526	315,232	2,948,910
Total assets	530,637	135,061	91,882	267,643	232,597	510,258	1,180,834	2,948,910
Total maturity gap on 31 December, 2007	(440,997)	(128,151)	(29,466)	53,112	(57,830)	(262,268)	865,602	0
Total maturity gap on 31 December, 2006	(185,353)	(60,943)	(50,036)	(36,875)	(89,675)	(291,346)	714,228	0
Cash-flow from derivative instruments – contractual undiscounted cashflows								
Derivatives settled on net basis								
– net outflow	9,964	0	7,855	14,788	13,158	15,865	0	61,629
– net inflow	0	49,713	0	0	0	0	6,296	56,009
Derivatives settled on gross basis								
– outflow	18,682	34,053	63,275	175,068	589,273	497,302	497,302	1,874,955
– inflow	23,060	33,341	64,255	173,088	588,105	493,702	493,702	1,869,253
	(5,585)	49,001	(6,875)	(16,768)	(14,326)	(19,465)	2,696	(11,322)

MARKET RISK

78 The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates, credit spreads and equity prices, will affect the fair value or future cash flows of the Bank's financial instruments. The Bank separates exposures to market risk into trading book and banking book.

The Bank's primary sources of market risk in the trading book are equities, debt instruments, foreign currency positions and derivatives. Shares and equity instruments are held for trading and market making. Bonds and debt instruments are held for trading and market making and consist of fixed income securities such as government bonds and swap contracts. The Bank also holds trading positions in derivatives whose value changes in response to changes in market prices. All financial assets and liabilities in the trading book are recognised at fair value and all resulting changes are immediately reflected in the income statement.

Primary sources of market risk in the banking book are equities, loans, deposits, debt issued and other borrowed funds and subordinated loans. They are evaluated periodically using latest market prices and financials. Any resulting loss is recorded in the income statement. Market risk from equity investment activities in the banking book is managed by the market risk unit. Market risk from other instruments in the banking book, including currency and interest rate risk, is managed within the Bank's asset and liability framework (see following chapters on interest rate risk in the banking book and currency risk).

Market risk management

The market risk unit is responsible for monitoring the Bank's exposure towards market risk in the trading book and the Bank's equity exposure in the banking book and reporting of consolidated risk figures to management. The market risk unit ensures that the Bank's exposure to risk is in

The amounts are in ISK million

line with the bank's policies and risk profile as determined by The Board of Directors. Subsidiaries with market risk exposure have local risk management units to monitor and manage the risk on a day-to-day basis, ensure limit compliance and report to the parent.

The Bank's market risk limits are set by the Market risk committee and consist of conventional risk measures such as market value and sensitivity measures. Limits are set for portfolios, products and risk types. Portfolios including options contracts are also subject to limits on price sensitivities of the options (e.g. greeks). Concentration risk is managed by using concentration limits on securities, currencies and duration time buckets. For trading positions the Bank uses a daily Value-at-Risk (VaR) method to measure market risk in individual portfolios as well as the Bank's overall risk exposure. In addition, the Bank uses stress tests to model the financial impact of a variety of exceptional market scenarios.

Investments in shares and equity instruments

The Bank's equity exposure arises from proprietary trading and investment activities. Limits on both aggregated market value and maximum exposure in single security are aimed at reducing the concentration risk in the Bank's portfolios.

The banking book consists mainly of unlisted shares whereas the trading book consists mainly of listed shares. The Bank's overall exposure and listed versus unlisted equity composition in the trading and banking book has not changed significantly between 2006 and 2007.

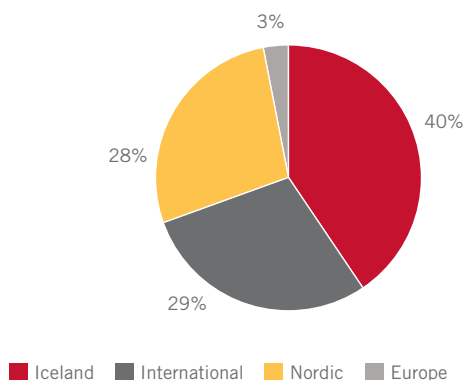
EQUITY EXPOSURE

ISK bn

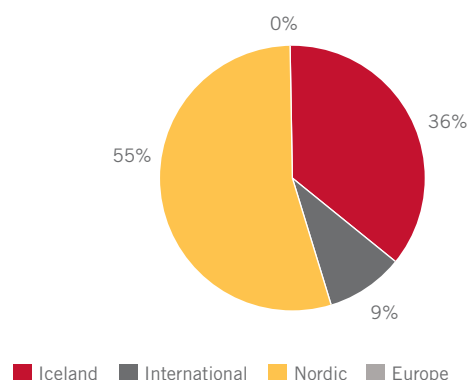


Diversification in both trading and banking book has improved in 2007, reflecting the internationalisation of the Bank's operations. As can be seen from the accompanying charts, the trading book exposures in the Nordic have been replaced with a significant portion of international positions.

TRADING BOOK 2007



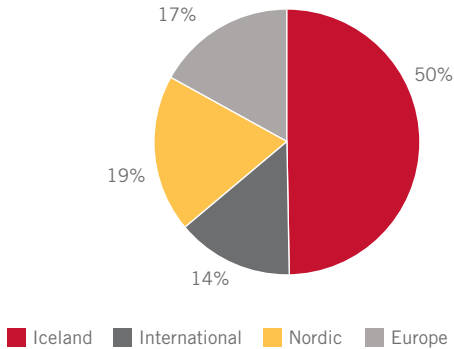
TRADING BOOK 2006



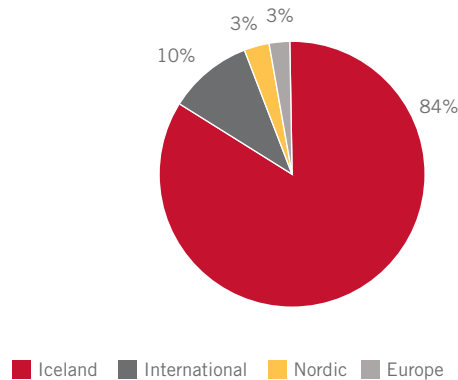
The amounts are in ISK million

In the banking book a significantly larger portion of investments in 2007 have taken place outside of Iceland.

BANKING BOOK 2007



BANKING BOOK 2006



Other trading positions

The fixed income trading unit invests in government bonds and the Housing Financing Fund (HFF). Government bonds are non-indexed with duration up to five years. HFF bonds are linked to the consumer price index (CPI) in Iceland and have duration of 3–13 years. Sensitivity measures are used to manage the risk arising from these exposures.

Trading positions in foreign currency are subject to absolute value limits on total positions and in single currency.

In addition, the Market Risk unit monitors and manages the bank's investments in derivatives with market risk exposure, including swaps, equity OTC options and FX OTC options. Sensitivity measures, such as the delta of the options, as well as the market values of underlying and hedging securities are monitored and subject to limits.

Value at risk

79 The VaR of the Group's trading book is the estimated loss that will arise on the trading book over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). A historical VaR method is used based on the previous 250 days using end of day exposures. Reporting is based on a probability level of 99% and a one-day holding period. Back testing is used to assess the effectiveness of the VaR model.

The VaR model's output is driven by the exposures of the bank's positions and the volatility of the market. VaR measurements have some limitations. These include that the model does not reflect losses that exceed the confidence level, the model does not reflect exposures that arise intra-day, the 1-day holding period assumes that it is possible to hedge or dispose of positions within that period and historical data may not always cover all possible scenarios

Maturity analysis 31 December, 2007

	12 months to 31 December 2007				12 months to 31 December 2006			
	Average	High	Low	End of year	Average	High	Low	End of year
Risk type								
Equity risk	228	390	101	353	197	352	54	230
Interest rate risk	45	96	28	55	32	59	12	34
Currency risk	136	327	4	146	79	239	15	125
Diversification gain	(184)	(313)	(76)	(205)	(108)	(246)	(40)	(179)
Group VaR	225	389	99	349	200	360	65	210

Increased volatility in the market directly affects the VaR while equity exposure by market value is similar at the end of year 2007 and 2006, the VaR is considerably higher for 2007.

The amounts are in ISK million

DAILY TOTAL VaR FOR THE GROUP'S TRADING BOOK



INTEREST RATE RISK IN THE BANKING BOOK

80 Interest rate risk in the banking book arises from the Bank's core banking activities. The main source of this type of interest rate risk is the risk of loss from fluctuations in future cash flows or fair values of financial instruments as market interest rates change over time, reflecting the fact that the Bank's assets and liabilities are of different maturities and are priced off different interest rates.

Management of interest rate risk in the banking book

The ALM & Capital Management unit is responsible for measuring, monitoring and reporting on the Bank's interest rate risk in the banking book. The Bank manages its assets and liabilities with respect to interest terms and any mismatch thereof is subject to limits and reported to ALCO. It is the Bank's policy to minimise foreign currency interest rate risk in the banking book. Financial assets and financial liabilities with fixed terms are hedged with interest rate swaps or other derivatives and hedge accounting is applied when possible in order to minimise the impact on the Bank's income statement. Interest rate exposures in ISK are not hedged to the same extent and the Bank has banking book exposure to ISK interest rate movements.

Sensitivity analysis

The management of interest rate risk against interest repricing gap limits is supplemented by monitoring the sensitivity of the Bank's financial assets and financial liabilities towards changes in interest rates. Standard scenarios include a 100 basis point parallel shift in all yield curves.

At the end of 2007, a 100 basis point shift in yield curves would have resulted in a loss of ISK 7 billion, or 3% of the Bank's CAD equity.

The sensitivity towards interest movements is within the limits set by the Icelandic Financial Supervisory Authority (FME) of 20% of CAD equity. The consolidated interest rate risk position of the Bank is reported to the FME quarterly.

The table below shows the Bank's interest repricing gaps in individual currencies at the end of 2007.

Interest repricing gap at 31 December 2007

– categorised by currency

	ISK	NOK	SEK	EUR	USD	GBP	CHF	JPY	Other	Total
0–1 year	(201,024)	37,554	2,156	25,695	(6,303)	(6,402)	(1,580)	(259)	1,255	(148,906)
1–5 years	92,676	624	0	12,274	4,804	6,603	2,167	668	725	120,541
5–10 years	12,414	50	0	(752)	(1,861)	(200)	0	0	10	9,661
10–20 years	13,259	0	0	44	0	292	0	0	0	13,595
> 20 years	5,038	0	0	0	0	(11)	0	82	0	5,109
	(77,637)	38,228	2,156	37,261	(3,360)	282	587	491	1,990	

The amounts are in ISK million

CURRENCY RISK

81 Currency risk arises when financial instruments are not denominated in the reporting currency and can both affect the Bank's income and balance sheet.

Management of currency risk

A large part of the Bank's financial assets and financial liabilities is denominated in foreign currencies. Any mismatch between assets and liabilities in each currency is monitored closely and managed within strict limits. Trading positions in foreign currency are managed within the market risk unit and reported to Market Risk Committee. Other currency positions are related to the Bank's capital management and managed within the ALM & Capital Management unit and reported to ALCO. These are described further in the chapter on capital management.

The table below summarises the Bank's exposure to currency risk at December 31, 2007 and the comparable net figures for the December 31, 2006. In addition, the currency exposures at the end of 2007 are supplemented by the respective interest rate gaps, based on the earlier of interest reset date or repricing date.

On balance sheet financial items

– categorised by currency	ISK	NOK	SEK	EUR	USD	GBP	CHF	JPY	Other	Total
Assets										
Cash and balances with banks	43,517	8,632	29	2,987	117	62	36	13	107	55,500
Derivatives	106,836	11,413	0	426	30	0	0	0	1	118,706
Bonds and debt instruments	125,043	33,268	1	93,438	21,342	5,696	0	0	172	278,960
Shares and equity instruments	45,331	14,441	8,056	11,303	9,689	5,211	0	0	11,550	105,581
Loans to banks	23,736	6,391	9,752	76,905	119,576	38,442	1,077	523	2,067	278,469
Loans to customers	459,238	642,948	43,651	329,068	129,232	98,900	117,549	79,652	74,669	1,974,907
Other assets	70,084	22,394	3,924	39,878	435	1	3	7	61	136,787
Total financial assets	873,785	739,487	65,413	554,005	280,421	148,312	118,665	80,195	88,627	2,948,910
Liabilities										
Short positions	14,993	0	0	30	0	0	0	0	0	15,023
Derivatives	63,065	14,428	0	4	0	0	0	0	0	77,497
Deposits from banks and central banks	15,022	709	513	10,298	21,218	241	658	957	5,561	55,177
Deposits from customers	222,104	250,926	10,646	55,877	24,195	150,942	867	292	9,500	725,349
Debt issued and other borrowed funds	28,557	235,357	10,679	839,378	413,851	69,077	60,370	12,491	76,439	1,746,199
Subordinated loans	5,744	14,517	0	26,915	51,697	0	0	2,796	0	101,669
Other liabilities	43,922	9,698	2,706	88	1,147	10	0	0	456	58,027
Equity	169,969	0	0	0	0	0	0	0	0	169,969
Total financial liabilities	563,376	525,635	24,544	932,590	512,108	220,270	61,895	16,536	91,956	2,948,910
Net on balance sheet currency gap	310,409	213,852	40,869	(378,585)	(231,687)	(71,958)	56,770	63,659	(3,329)	
Offsetting derivatives										
Net derivative currency gap	(388,046)	(175,624)	(38,713)	415,847	228,327	72,240	(56,182)	(63,168)	5,320	
Net currency gap										
31 December, 2007	(77,637)	38,228	2,156	37,262	(3,360)	282	588	491	1,991	
Net currency gap										
31 December, 2006	(36,305)	22,478	2,256	3,106	4,315	1,038	(886)	499	3,499	

The Bank is subject to limits set by the Central Bank of Iceland regarding the maximum open currency position, both with respect to individual currencies and the net open position. The currency balance of the parent company is reported daily to the Central Bank of Iceland.

EXPOSURE TOWARDS INFLATION

82 The Bank is exposed to Icelandic inflation since Consumer Price Indexed (CPI) indexed assets exceed CPI indexed liabilities. All indexed assets and liabilities are valued according to the CPI measure at any given time and changes in the CPI are therefore recognised in profit and loss. Those exposures are limited to the parent company. Mismatch in CPI indexed assets and liabilities is reported to ALCO. On 31 December 2007, the CPI gap amounted to ISK 141 billion compared to ISK 127 billion on 31 December 2006.

The amounts are in ISK million

CAPITAL MANAGEMENT

83 Financial institutions are required to hold a minimum capital base, regulatory capital, to meet unexpected losses in the operations. The Bank's regulatory capital is managed in two tiers and subject to certain limits regarding its composition.

Tier 1 capital:

Qualifying as Tier 1 capital is share capital, share premium account, retained earnings, translation reserve, hybrid debt securities that fulfil the requirements set by the Icelandic Financial Supervisory authority and minority interest after deductions for goodwill and intangible assets.

Tier 2 capital:

Qualifying as Tier 2 capital are subordinated liabilities that fulfil the requirements set by the Icelandic Financial Supervisory authority, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments, less statutory deductions relating to investments in other financial companies and other regulatory items.

Capitalisation targets

The Bank's capitalisation targets aim to maintain a strong capital base that supports its credit ratings and maintains investors' confidence while at the same time taking into account the Bank's targets for return on shareholders' capital. This ensures that the risk profile is linked with other financial targets, such as the Bank's growth rate, profit and dividend policy. The Bank's Board of Directors sets the capitalisation targets based on recommendations from ALCO. These targets, along with other financial targets, are reviewed at least annually. Current capitalisation targets assume a minimum total capital ratio of 11% and a Tier 1 ratio of 8%.

Capital management and measurement

Allocation of economic capital, across business units and individual positions, is a key element in the Bank's operations, pricing and performance measurement. ALCO is responsible for capital allocation mechanisms and methodologies, which are reviewed at least annually.

Capital is allocated to individual positions based on the Bank's risk classification system, the type of exposure and the Bank's target capitalisation. Each business unit is capitalised according to its exposure and risk profile, and return on allocated capital is calculated for each unit as a risk-adjusted performance measure.

BASEL II

The Bank has submitted an application to the Icelandic Financial Supervisory Authority to become an internal rating based (IRB) bank as defined under the new Basel II rules. From 1 January 2008, the Bank will use the IRB approach to determine capital requirements for the parent company and expects to roll out the use of IRB models for this purpose at subsidiary level in stages throughout 2008. The table below shows estimates for the RWA based on the balance sheet at 31 December 2007 under the Basel II rules using the Bank's IRB models. The table also shows capital composition and capital ratios of Glitnir at 31 December 2006 and 2007 based on the Basel I rules.

	2006	2007	2007
	Basel I	Basel I	Basel II
Tier 1 capital			
Ordinary share capital	14,161	14,730	14,730
Share premium	51,847	58,329	58,330
Retained earnings	71,066	86,686	86,686
Other reserves	7,504	9,456	9,456
Minority interest	1,541	768	768
Hybrid debt securities	41,725	39,564	39,564
Less intangible assets	18,310	45,574	45,574
Total Tier 1 capital	169,534	163,959	163,960
Tier 2 capital			
Qualifying subordinated liabilities	66,794	61,617	61,617
Less statutory deductions	1,070	0	0
Total regulatory capital	235,258	225,576	225,577
Risk weighted assets			
– due to credit risk	1,519,288	1,929,818	1,818,929
– due to market risk	45,012	87,652	87,652
– due to operational risk			120,693
Total risk weighted assets	1,564,300	2,017,470	2,027,274
Capital ratios			
Tier 1 ratio	10.8%	8.1%	8.1%
Total capital adequacy ratio	15.0%	11.2%	11.1%

The amounts are in ISK million

Internal capital adequacy assessment process (ICAAP)

As required under the second pillar of the Basel II rules, the Bank has in place a process for assessing its capital adequacy (Internal Capital Adequacy Assessment Process, ICAAP). This includes extensive stress testing of the Bank's capital. The ICAAP aims to ensure that all material risks that the Bank is exposed to are adequately identified and assessed and that adequate capital is held in relation to the Bank's risk profile. The Bank submitted its first annual ICAAP report to the Icelandic Financial Supervisory Authority in December 2007.

Sensitivity of capital ratios towards foreign currency fluctuations

Since the Bank's assets are largely foreign currency denominated while the equity Bank's is in ISK, the Bank's capital ratios are sensitive to fluctuations in the exchange rate. To reduce this sensitivity, the Bank holds long positions in EUR, NOK and SEK against its holding in foreign subsidiaries. At the end of 2007 a 10% sudden decrease in the value of the ISK would have resulted in 0.2%–0.3% lower capital ratios.

OPERATIONAL RISK

84 Operational risk has now become a part of the basis for calculating capital requirements of financial institutions. This is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. The Bank has implemented an operational risk management framework which satisfies the requirements for the Standardised Approach under the Basel II Accord with respect to assessment, monitoring and controlling of operational risk. Under this framework, operational risk management will be carried out in a consistent manner across all business units in the Bank with the primary responsibility for the assessment and managing of operational risk residing with each business unit. The Bank expects to fulfil the said requirements in the year 2008.

An Operational Risk Committee has been established in the Bank, reporting to the Executive Board. In addition to the operational risk defined above related to capital requirements calculations, this committee is also responsible for risk to information systems, to reputation, to business continuation and to other operational risks in the Bank. The Bank's operational risk policy is based on four principles:

- accept no unnecessary risk
- make risk management decisions at the appropriate level
- accept risk when the benefits out the costs
- reduce the impact of operational risk

The operational risk function is responsible for measuring, monitoring and reporting on the Bank's operational risk.

The amounts are in ISK million

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